

SUCCESS, ENGINEERED TO PERFECTION

The customer is a leading global software services company serving the communications industry. Headquartered in Chennai, India, the company also has office locations in USA, Middle East and South Africa. It works with communications service providers, ISVs and equipment companies, providing software services related to application development and maintenance, product engineering, testing and quality assurance. See how they capitalized on Ramco's solutions to integrate and optimize their operations.

MEDDLE AND MESS: NEED FOR AUTOMATION

- Lack of integration between the disparate tools being used for finance, HR, timesheet and attendance, etc.
- Trouble in invoice posting based upon the contract in rate-card based booking. Also, there was difficulty in billing employees based on geography-specific rates
- Problems in actual vs. billing of resources
- Difficulty in handling multiple locations and multiple currencies
- The company felt the need for a solution that could:
 - Improve current business processes and track profitability of projects effectively
 - Integrate finance with projects along with payroll
 - Ensure accuracy in employee time-booking system with proper billing and tracking to improve resource utilization
- After analyzing several solutions, the company decided to go with Ramco ERP

WHY RAMCO ERP ON CLOUD?

Comprehensive functionality and in-built best practices

Enables the company to integrate all its processes under one solution, giving it a competitive edge

Low total cost of ownership (TCO)

Quick and high returns on investment (RoI)

Very little initial investment

No need for a dedicated IT team

Software-as-a-service (SaaS) model ensures you only pay for what you use

Solution is scalable and flexible

It is online – goes with you anywhere & everywhere

IMPLEMENTATION HIGHLIGHTS

- Implementation completed in 4 months
- Total tracking of projects and profitability
- Fully-integrated Finance, HR, Time Management & Attendance, Project Management, Travel and Reimbursement system
- Multi-location and multi-currency capabilities
- Globally-accessible and reliable source of HR information that is centrally-manageable and scalable with the future growth of the organization
- Provision for several rate cards like blended rate, slab and role-based rate for project billing

BENEFITS: A NON-STOP RIDE TO THE TOP

- Tightly-integrated solution helped the company optimize operations and resource utilization
- Multi rate-card billing system gave the flexibility of billing employees with different billing rates
- Centralized employee information helped in knowing employees globally
- Multi-location and multi-country enterprise modeling gave great business value
- Leave and timesheet system helped optimize employee self-service
- Paperless, automated employee time management has improved productivity

CAN RAMCO DO IT FOR YOU?

Of course it can! To find out more on how Ramco can answer your need, e-mail contact@ramco.com