



Ramco Systems Fact Sheet

Company Overview

Ramco Systems, a leading provider of flexible business and technology solutions, helps Global 2000 companies innovate and win. Ramco's uniquely collaborative co-creation process delivers enterprise solutions that integrate seamlessly with all other technology systems, platforms and applications.

Ramco offers a complete end-to-end integration of business processes through its VirtualWorks® transaction and analytics platform that dynamically adapts to business process changes. With its actionable business intelligence that reveals the impact of those business process changes in real time, Ramco helps to free up corporate leaders so they can focus on their business rather than rigid technology. Ramco's 1,000+ growing component repository of re-usable enterprise class solutions enables the company to deliver true business process flexibility and operational change-on-demand to more than 450 customers worldwide.

Year Established: 1989

Executive Team:

P.R.Venketrama Raja
Vice Chairman,
Managing Director & CEO

Kamesh Ramamoorthy
Chief Operating Officer

K. Ramachandran
Chief Financial Officer

Guruprasad Sowle
President, Global Strategic Consulting Group

Jim Fitzgerald
Global President Aviation Solutions

Key Executives, US Operations:

Vivek Luthra
Senior Vice President,
Global Head of Services

Richard Sides
Senior Vice President and Global Head of Manufacturing

Locations:

The company operates 18 offices in 9 countries.
Worldwide headquarters: Chennai, India.
North American headquarters: Lawrenceville, New Jersey

Employees: 1,848 (as of October 31, 2007)

Partners:

Implementation: SEEC
Technology: HP, IBM, Intel, Microsoft, Rockwell Automation, Sun, Relativity Technologies
HR/Payroll BPO: Convergys, PricewaterhouseCoopers

Solution:

The **VirtualWorks® platform** forms the foundation on which all of Ramco's enterprise solutions, products and services are built and delivered. Its model-driven approach empowers customers with technology independent enterprise solutions. The platform's business components and services approach provides solutions that can be implemented with unparalleled speed and flexibility and have a glove fit for any enterprise's needs. Based on open standards and SOA principles, Ramco's solutions support ongoing changing business needs.

Services:

Ramco provides three categories of co-creative services and solutions.

- 1) **Consulting** – Ramco identifies opportunities for their customers to create significant business value
- 2) **Enterprise Solutions** – Ramco designs and implements solutions which are flexible, reliable and have a lower total cost of ownership
- 3) **Outsourcing Services** – Ramco identifies opportunities for ongoing improvement in performance and efficiency

Key Industry Sectors Supported:

Aviation, financial services, logistics, manufacturing, human capital management, compliance/governance, and more.

Certifications: ISO 9001 : 2000, ISO 27001, SEI-CMMI-SW Level 5

Corporate Website: <http://www.ramco.com>

Media Contact:

Kathryn Zaskorn, THUNDER FACTORY
(415) 992-3283
Kathryn@thunderfactory.com

###