

ramco | aviation
software



FOR
**CHARTER
OPERATORS**

GLOBAL AVIATION CUSTOMER PRESENCE

Trusted by the likes of

over
75
customers



across
29
countries

29
Americas

5
MEA

10
Europe

31 APAC
& Oceania

serving
ACROSS
segments

25 Fixed
Wing

23 Rotor
Wing

14 MROs

7 Charters

6 Defense
& Others



ONE OF THE WORLD'S LARGEST BUSINESS JET OPERATOR PREFERS RAMCO OVER THE EXISTING MATERIAL MANAGEMENT SOLUTION



Featured Solutions

- Ramco Materials Management

Engagement Model

On Premise		On Cloud
Domain experts		Change Management experts
Out-of-box		Large scale implementation

Business Needs

- Future-ready technology to enhance materials management
- To integrate multiple disparate systems into one solution
- An IT system that is capable to handle their fleet, operations with extensive scalability
- Full traceability / Audit trail of part request from Cradle to Grave
- Improved real time visibility of parts availability
- Good Visibility of cores & unused parts
- Seamless Inbound and outbound integration with 3 shipping carriers
- Reduction in time spent to ensure shipped parts delivered to right location
- Verification of drop shipped parts are actually received at vendor location
- To manage their inventory in an effective manner Ability to track warranty efficiently

Ramco's Solution

- Ramco Material Management solution will replace existing material management solution to optimize the planning and procurement of the materials
- Real time integration among various systems such as Maintenance, Shipping carriers, finance systems
- Streamlined forecasting & planning of materials reducing their maintenance time turn-around time
- Mobility solution for warehouse operation
- Real-time Warranty Management solution to ensure on-time claims recovery by tracking and sending alerts of critical parts

Business Benefits

- Improved inventory availability
- Optimize material costs and operation costs to the organization
- Visibility of inventory that will allow better decision making and improved performance (right part, right place, right time, right cost)
- Better tracking of inventory and stock, thereby reducing inventory carrying cost



DYNAMIC AVIATION TAKES INNOVATION TO NEW HEIGHTS WITH RAMCO

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We firmly believe that collaborative development and reliable execution are among the many reasons that Dynamic Aviation is an industry leader. Ramco's future-ready innovations and fully web-architected solutions will enable us to continue serving a global market which requires real-time business operation capabilities.

Shawn Lough, Enterprise Systems Manager
Dynamic Aviation



FALCON AVIATION EMBRACES A FUTURE READY TECHNOLOGY WITH RAMCO



About Falcon Aviation Services

Falcon Aviation Services is a VIP charter airline headquartered in Abu Dhabi comprising a fleet size of 35 charter aircraft inclusive of Business Jets and Helicopters. Their line of business includes Charter Services, Third Party MRO Services, Aircraft Management, Oil and Gas support and Search & Rescue operations. Falcon Aviation was in need of a future ready technology to integrate their multiple disparate systems.



Featured Solutions

- Maintenance & Engineering Management
- ERP offering inclusive of Financials, HR & Payroll Management

Engagement Model

On Premise		On Cloud
Domain experts		Change Management experts
Out-of-box		Large scale implementation

Business Needs

- To integrate multiple disparate systems including HR & Financials
- Future ready technology to build a robust eco-system around their MRO business
- In need of a next-gen solution for extensive scalability & flexibility

Ramco's Solution

- Complete Engineering, Materials Management, Maintenance, Quality, Flight Operations, and MRO modules along with ERP Financials, HR and Payroll
- On premise implementation of the latest 5.7 solution
- Replacement of following legacy systems: Aerotrack (Maintenance and Compliance); Bart (Flight Ops & Heli chartering); Qpulse (Quality Audit); Meenapay (Payroll); MS Great Plains (Finance)

Business Benefits

- Single Integrated IT platform replacing disparate systems
- Visibility of data across departments
- Reduced operations cost typically associated with duplicate data entry
- Improved operational efficiency enhancing the overall fleet performance



From using multiple disparate systems, we will be moving to a single integrated offering from Ramco. Ramco's feature-rich offering with OFMS, Mobility, Flight Contracting and WorkSpaces, ensured we sealed the deal in favor of them. With Ramco Aviation Suite, we are confident of improving our operational efficiency and enhancing the overall performance of our fleet.

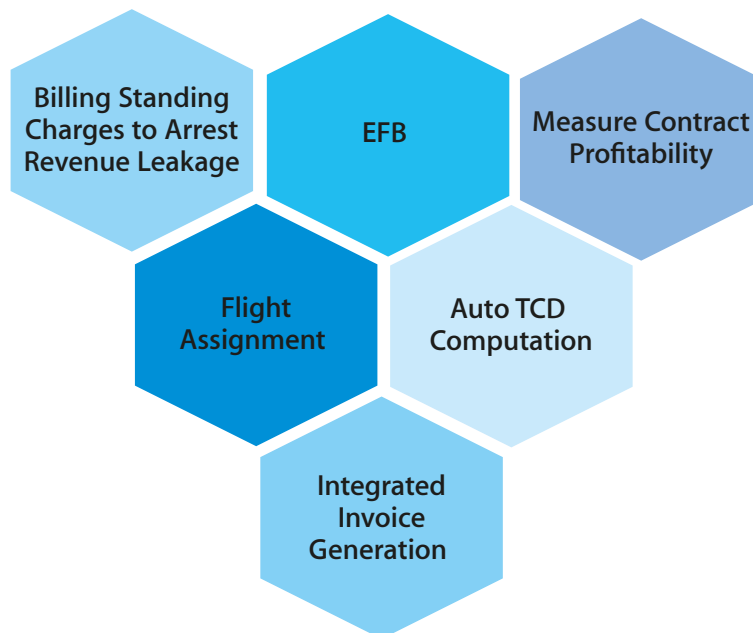
Capt. Mahmoud Ismael, COO
Falcon Aviation Services



COMPLETE SOLUTION OFFERING



KEY CHARTER CAPABILITIES



CHARTER OPERATIONS – CONTRACT TO BILLING FLOW

