Intuitive. Location Aware. Cool Interface.

Driving Business Breakthroughs…

on the Cloud!
Running a business in today's competitive and dynamic environment is very difficult. The market has grown from a local to a global one, with stakeholders and competitors all over the world. Companies need to react to opportunities within seconds to survive, succeed and rise to the top.

Are you equipped for this challenge?

- Do you have a technological platform that can handle all your business functions in an integrated fashion?
- Does the platform cover the entire value chain, including your suppliers and customers?
- Do you and your executives have a real-time, 360-degree view of the business?
- Do you have the required analytical tools to support planning and decision-making?

An Enterprise Resource Planning (ERP) could be just what you need. However, implementing an ERP solution is a tricky task. While it has compelling benefits, it could also lead to problems like delayed implementation, cost overruns, transition issues and questionable Returns on Investment (RoI).

Ramco’s time-test ERP solution is delivered on the Cloud and helps you address these challenges effectively.
INTRODUCING **ERP ON CLOUD**

Ramco ERP on Cloud weaves your business together seamlessly, from end – to – end, across the entire value chain. The solution is developed with a model – driven methodology, and has the ability to integrate business processes, re – use assets, and change on demand. It ensures mobility and usability, along with speed, intelligence and context-awareness.

Drawing from its experience of handling more than 300 clients in India alone, Ramco brings in several features that make it unique:

- Multi – tenant architecture, with separate data storage
- Location and context – aware ERP with geo – enabled mobile applications
- Configurable state / context – based on industry / customer – specific processes
- Extension Development Kits to enhance the application
- Intuitive ERP that allows you to manage business by exception with PDK feature
- Support for multiple operating systems: Microsoft, Linux or iOS
- Highly-secure hosting data center with state – of – the – art security infrastructure
- ISO 27001 / ISAE 3000 Type II certified solution
- Configurable role – based security
- Functionally and architecturally scalable solution
ERP on Cloud is quickly implemented, with low investment, and offers noticeable business benefits within a short period of time:

- Zero investments on server hardware, system software, building, IT staff, etc.
- Ability to access the solution through multiple devices like iPad, PDAs and mobile phones
- Predictable IT costs and lower Total Cost of Ownership (TCO)
- Integrated view of the entire supply chain along with powerful end – to – end analytics
- 360-degree visibility of all process with online, real – time updates
- Seamless integration across all the different departments
- Traceability of items, promotions / discounts, stock transfers, returns and claim management
- Improved cash-flow and reduction in overheads
- Improved Service Management and Service – Level Agreements (SLA), resulting in increased productivity and happier customers
- Better planning, monitoring and optimization of equipment maintenance in manufacturing plants
RAMCO

ERP ON CLOUD

KEY FEATURES

Financial Management

Production

Inventory

Purchase and Sub – contracting

Sales and Shipping

Enterprise Asset Management
Financial Management

ERP on Cloud supports multi-company, multi-currency setup, intra-company transactions, product costing and budget configuration, based on cost centers. The integrated MIS provides for bank downloads, and statutory compliance reports for excise, GST and VAT.

- Seamlessly generates financial statements and other reports in multiple currencies, by configuring subsidiaries and group holding companies in the same system
- Automates information flow within branches, reduce manual intervention and human errors, with intra-company transaction features
- Eliminate the need to prepare effort-intensive payroll instructions, with bank downloads
- Manage international operations, including compliance to different tax rules (Excise, VAT and GST)

Production

Ramco offers solutions for discrete and process production industries. The extensive feature set includes MRP-driven Job Orders, Purchase Orders, Subcontract Order Management, Maintenance of Forecasts and Tracking against Consumption.

- Configure any manufacturing setup
- Reap the benefits of material planning with forecast functionality
- Automate order fulfillment strategies through MRP
- Achieve reduced inventory through just-in-time management
Inventory

Ramco ERP on Cloud has features for analysis of stock by value, volume and other parameters (ABC, FSN & XYZ), configurable stock replenishment policies and physical inventory check and cycle counting.

- Achieve cost savings by periodically re-classifying stocks, based on real-time stock movement
- Avoid last minute stock corrections and audit team questioning, by periodically reconciling stock through cycle counting
- Configure stock replenishment policies by defining the ration for each supplier for an item

Purchase and Sub – contracting

Ramco ERP on Cloud includes an end – to – end procurement solution, from Purchase Request, Purchase Quotation, Supplier Approval and Purchase Order to Goods Receipt. There is also in – built functionality to maintain subcontract Bill of Materials (BOM).

- Track end – to – end purchase activities by tracking information right from Purchase Request to Goods Receipt and Invoice Creation, through three – way matching policy
- Maintain subcontract BOM for subcontracted orders and easily reconcile stock receipt against stock issue
Key Features

Sales and Shipping

The end-to-end Sales and CRM solution manages everything from Event Participation to Lead Nurturing and Customer Registration with Sales Order. There is functionality for hard allocation of FG, and handling of multiple sale orders (Blanket / Normal / Drop – ship / Direct Sale Order).

- Automate your pre-sales engagement and account management process with SMS / Email alerts to prospects about events being organized, milestone – based opportunity tracking for effective sales, funnel reports, etc.
- Eliminate confusion in dispatch / delivery by allocating FG’s against sale orders
- Manage different types of customer orders
- Effectively track the complete order booking process

Enterprise Asset Management

ERP on Cloud includes features to set Preventive, Predictive and Breakdown maintenance rules for assets, and to track material consumption against work orders.

- Implement maintenance policies and ensure maximum utilization of assets
- Keep a tab on expenses and revenue with cost center (asset) based profitability management
# RAMCO ENTERPRISE RESOURCE PLANNING SUITE

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<th>Procurement</th>
<th>Discrete Manufacturing</th>
<th>Process Manufacturing</th>
<th>Maintenance Management</th>
<th>Project Management</th>
<th>Human Capital Management</th>
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</table>

## Advanced Reporting
## Wizard Interface
## Embedded Workflow
## Data Uploads

### Enterprise Add-ons

- Analytics
- Mobility
- Extension Toolkit
- eSignature
- Device Integration
- SOA Integration/Collaboration
- Advanced Planning & Optimization

**Ramco VirtualWorks® Platform**
We are currently in the process of implementing Ramco ERP on Cloud. I can honestly say it is turning out to be exactly what we were looking for.

WLS – Monterrey

We have been able to extend the virtual enterprise with EDI and a collaborative business strategy provided by Ramco. We were able to position ourselves as the integration partner between the supply and demand chain.

MJB Wood Group

The system uptime is almost to the tune of 100%. The flexibility and openness of the applications allowed us to adapt the business processes, reflecting the changes in the market.

Swatch

Ramco provides architecture that results in superior Total Cost of Ownership with ultimate business flexibility.

Preferred Meal Systems
AT RAMCO,
WE DO IT THROUGH MUSIC

Mobility anywhere, anytime: More time for work & life!
Uber-cool user interface: Simple and fun.
Socially networked: For the social you!
In-memory: Work faster, get more time!
Contextual: Cuts out the clutter. Intuitive. Gives you what you need.

WorkSpaces – Your Work. Your Space. It’s all about you!
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