ramco ERP on Cloud

“Glove-fit Solutions to Run Your Business End-to-end”
Company Overview

Part of the $1 Billion Ramco Group

Global R&D Center in Chennai, India

20 Offices Worldwide

1500+ Employees

Rich history 24 Years
Global ERP | Customer Presence

- 800+ customers
- Across 35 countries
- Serving 40+ verticals

- Americas
- MEA
- Europe
- APAC

- Manufacturing
- Trading
- Energy & Utilities
- Real Estate / EPC
- Government
- Logistics
Ramco boosts the competitive edge of Gulf Precast Concrete Company, a leader in the UAE precast concrete industry with an end-to-end ERP including Supply Chain, Production, QC, Fleet Management, Erection & Asset Management.

$7.3bn turnover generating multinational employer on the London Stock Exchange has operations across 120 countries with over 620,000 employees.
– Group 4 Securitas Trusts Ramco

Ohio based, USD 6 Bn Specialty Chemicals Manufacturer, Lubrizol with presence across 100+ countries goes the Two-tier way; Ramco ERP on Cloud co-exists and seamlessly integrates with SAP.

Ramco’s Supply chain solution ensures 70 million meals per year gets delivered across US, on time, every time - Preferred Meals powered by Ramco.

Ramco’s comprehensive Revenue Management System helps eThekwini Metropolitan Municipality, become one of the best managed Municipalities in South Africa with 3.5 mn people and USD 3Bn+ budget.

Lubrizol

Preferred meals
Smarter Solutions
Ramco ERP Suite | An Overview

Extend your ERP with...

- Extension Tools
- Advanced Reporting
- Ramco Connectors (iRIS)

Enterprise Add-on’s

- Advanced Planning & Optimization (Ramco Minnal)
- Enterprise Process Control (Ramco Optima)
- Pre-built Analytics (Ramco DecisionWorks)

Industry-specific solutions

Ramco ERP on Cloud

Built on Ramco VirtualWorks®

- SOA
- Model-based
- Componentised
- Multi-tenant

BPO | On Device | On Premise | Private Cloud | Public Cloud
Advanced Planning & Optimization | Applications

Advanced Planning & Scheduling
- Demand Planning & Forecasting
- Production Planning & Scheduling
- Material Requirements Planning
- Capacity Planning

Transport Optimization
- Route Optimization
- Vehicle Allocation
- Carrier Selection

Warehouse Management
- Order Picking
- Transport Planning
- Staging

Maintenance
- Skill Based Scheduling
- Component Maintenance Schedule
- Maintenance Work Order Planning

In-memory Computing
Agent-based
Real-time
Light weight framework
Enterprise Process Control Solutions

Real time Optimization Solution for Process Industries

Benefits - Information

- Interfaces with all reputed automation systems
- Increased Accuracy of Measurement
- Increased Security and Integrity of data
- Avoid cumbersome manual entry of data
- Central Data Reconciliation

Benefits - Process

- Heuristics and data-modeling techniques
- Stable and sustained operation
- Improved and consistent product quality
- Improved Asset life due to consistent operations
- Reduced environmental emissions

Control and Automation Services supporting SCADA and Historian

Steel

Cement

Paper & Pulp

Chemicals & Fertilizers

Mines, Mineral and Metals
Pre-built Analytics | Powered by Ramco DecisionWorks™

Business Performance Management

Track Achievement to Goal
- Balanced Scorecard

Business Intelligence

Investigate
- Data Analysis
- Reports
- Charts
- Maps

Decision Making

Act
- Business Rules
- Closed loop follow-up
- Alerts
- Workflow

Strategic (Long Term)
- Balanced Scorecard

Tactical (Medium Term)
- Business Goal

Operational (Short Term)
- Scorecard
Extend your ERP | Should one-size fit all? Not with Ramco ERP

- Build Dashboards
- Create Flexible Reports
- Add Custom Workflows
- Custom User Interface

Enabling you to customize your Cloud application to address business-specific needs
We deliver it all through M·U·S·I·C

- Mobility
- User Interface
- Social
- In-memory
- Context aware
Mobility

Access ERP screens on Mobile

Field Sales Automation
Depot operations – Order, Dispatches, Billing
Sales & Collections
Work progress
Stock queries, analysis
Inspection
Report Fault
Leave Application
Sales person tracking

Manage Critical operations – Anytime, Anywhere

Download App

Approval & Alerts

Attach Images
Redefining User Interface with WorkSpaces | One screen does it all

Transaction

Visualization

Analytics

Optimization

Role-Based WorkSpaces
WorkSpaces Illustration

Performance indicators, Leading measurements, Transaction Launch pads
Social Media Integration

- Resume Parsing
- Employee Data Automation
- Recruitment & On-boarding

- Employee Recognition
- Recruitment & On-boarding

- Enterprise Collaboration
- Social Intelligence
In-Memory Engine | Increase processing Speed dramatically with Ramco Minnal

Agent Based | Customizable | Extensible | Configurable

Super fast In-memory Optimization Engine

Active Decision making

MRP  ATP Check  APO  Forecast & Demand Mgmt  Payroll
Do you have the answers to these in real time?

Can I track my dealer network graphically?

Can I get a quick history showing performance trend?

Can I drill down to find sales person performance?

Can I know the quickest/ most efficient route to transport raw materials?
Geospatial Integration | Asset Tracking & Capacity Utilization Monitoring
Snapshot of Customers
“Ramco ERP Suite has eliminated the operational/data redundancies, enhanced the flow of information, and has thus significantly improved productivity and profitability.”

Mahesh Mathur, VP – Systems

DLF, India
Providing an integrated Dealer Management System, including Vehicle Sales & Purchase, Service, Parts, Warranty, Dealer Development & Finance to connect TAFE’s extended dealer network.
“Ramco offered us a functionally strong and integrated solution with in-built mobility and analytics to address the end-to-end needs of our operations. With Ramco ERP on Cloud, we will be able to scale and grow on the solution while continuing to control the costs attached to IT.”

Eric Luck, Vice President Finance, Norske Skog Australasia
“Ramco GRP solution has helped us to streamline areas like vehicle servicing schedules and improve the vehicle utilization leading to better customer service.”

- eThekwini Municipality
"I can fully assure anyone who asks that we would not have arrived where we are without the efforts of Ramco’s implementation team. Our business continues to expand in volume and scope of work as well—we need the system more and more as we grow."

Timothy Earl Madden
Managing Director—South Asia Region, Lubrizol India
Ramco Enterprise Suite | Value proposition

“Be Empowered”

A Platform with Incessant Innovation

- Industry specific Solutions
- Future proof / Technologically advanced
- In-built Analytics & Mobility
- Scalable, Flexible & Extendible Solutions
- Homogeneous Solutions
- Integrated Asset Management & HCM
- Intuitive & Easy to use
- Compliant with Global Standards
- Comprehensive solutions with Best practices
- Multiple Deployment Models
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