SERVICES RESOURCE PLANNING

ramco

An integrated enterprise solution that enables workforce management, project implementation, customer service and finance management all on a single platform

BUSINESS CONSULTING SERVICES PROVIDERS

INFORMATION TECHNOLOGY (IT) SERVICES PROVIDERS

ITES SERVICES PROVIDERS

STAFFING SERVICES PROVIDERS

Expansion and profitability have always been the drivers of any business. However, given the intense competition, this has proved to be extremely challenging, especially in the Professional Services sector. To differentiate and make a mark in this highly populated sector, Professional Services Companies need to move up the value chain, incorporate best business practices, predict and analyze near-term requirements, optimize costs, scout perpetually for new revenue generation opportunities, and truly become a global company with a local focus.

RAMCO SERVICES RESOURCE PLANNING (SRP) BUILT GROUND-UP FOR THE SERVICES INDUSTRY!

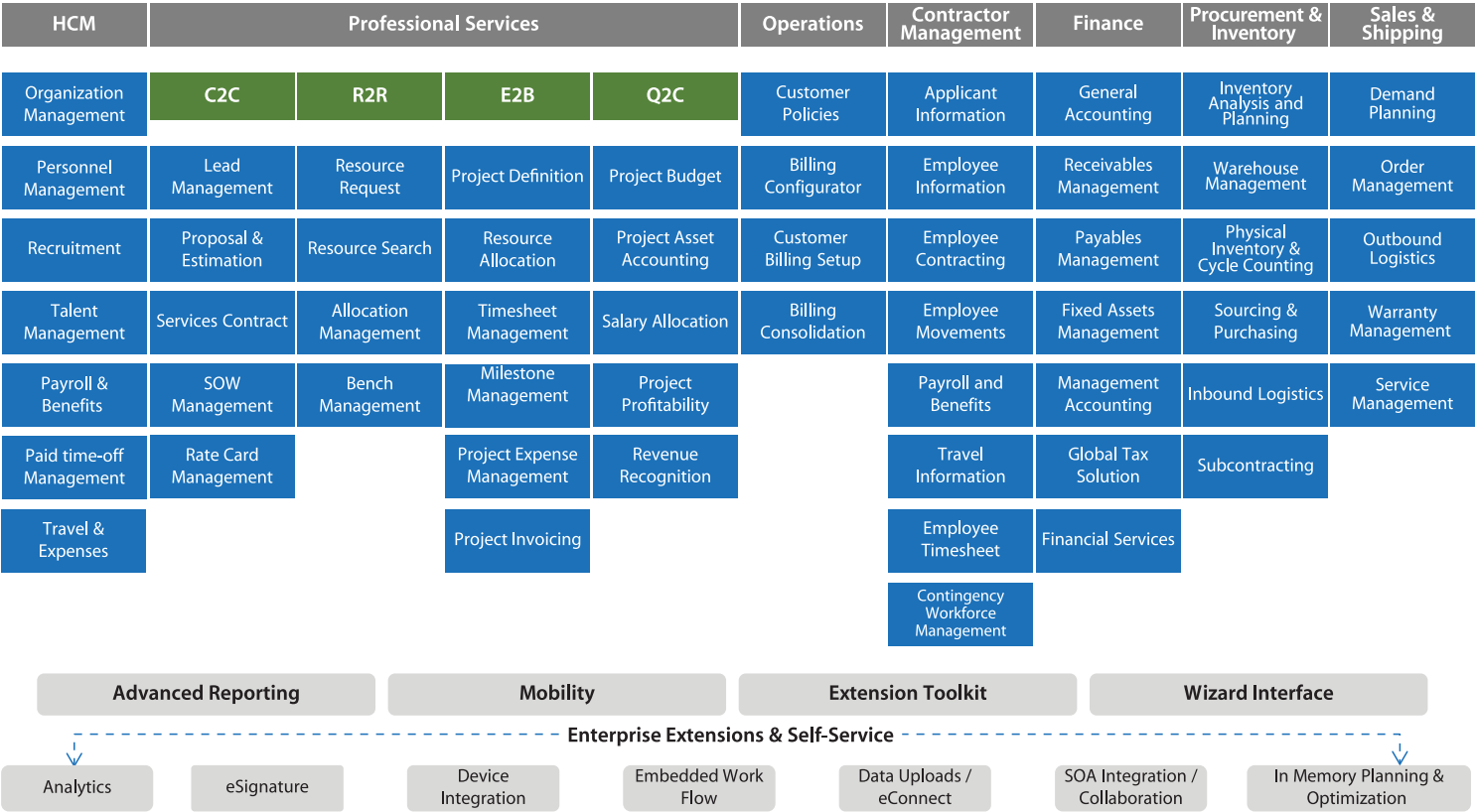|			
One solution for end to end value chain of the professional services and staffing industry	Multi country, multi currency, multi country taxes, multi projects handled in one system with global consolidation	Avoid revenue leakage because of disconnected systems of payroll, billing and operations	Get your money home soon by accurate invoices on time and proper DSO tracking
Robust billing engine to handle any type of service & material billing (9 types)	DIY – Invoice gives the power of invoice template design to the user	Multi-dimensional reporting - like Project profitability, Accuracy in Payroll	Global Payroll Hub – which enables the business to have control on accurate payroll

RAMCO SRP - SOLUTION MAP

HCM	Professional Services				Operations	Contractor Management	Finance	Procurement & Inventory	Sales & Shipping
Organization Management	C2C	R2R	E2B	Q2C	Customer Policies	Applicant Information	General Accounting	Inventory Analysis and Planning	Demand Planning
Personnel Management	Lead Management	Resource Request	Project Definition	Project Budget	Billing Configurator	Employee Information	Receivables Management	Warehouse Management	Order Management
Recruitment	Proposal & Estimation	Resource Search	Resource Allocation	Project Asset Accounting	Customer Billing Setup	Employee Contracting	Payables Management	Physical Inventory & Cycle Counting	Outbound Logistics
Talent Management	Services Contract	Allocation Management	Timesheet Management	Salary Allocation	Billing Consolidation	Employee Movements	Fixed Assets Management	Sourcing & Purchasing	Warranty Management
Payroll & Benefits	SOW Management	Bench Management	Milestone Management	Project Profitability		Payroll and Benefits	Management Accounting	Inbound Logistics	Service Management
Paid time-off Management	Rate Card Management		Project Expense Management	Revenue Recognition		Travel Information	Global Tax Solution	Subcontracting	
Travel & Expenses			Project Invoicing			Employee Timesheet	Financial Services		
						Contingency Workforce Management			

Advanced Reporting	Mobility	Extension Toolkit	Wizard Interface

- Enterprise Extensions & Self-Service -

Analytics	eSignature	Device Integration	Embedded Work Flow	Data Uploads / eConnect	SOA Integration / Collaboration	In Memory Planning & Optimization

Contact to Contract (C2C) cycle for effective Sales & CRM

Manage services delivery sales, including lead and opportunity management, sales processes, contracts, contract terms & conditions, and statement of work

Execution to Billing (E2B) cycle for efficiency in operations

Co-ordinate service execution, from project management to resource scheduling, task & milestone management, project time tracking, project invoicing and project expense management; improves project performance and gives real-time visibility into project profitability

Quote to Cash (Q2C) cycle for quantification of earnings

Sophisticated accounting platform manages the financial aspects of services delivery, including project-wide budgeting and forecasting, transparency into cash inflows and outflows, expense reimbursements, collections, procurement, and financial reporting

Requisition to Release (R2R) cycle for optimization of resources

Optimize use of personnel & other resources, allow assignment of work to internal or external teams based on a range of variables, including costs, available talent, type of task, and other customer requirements, help predict new employee joining, employee turnover, leave trend & employee productivity

> " RAMCO ENTERPRISE SUITE HAS ELIMINATED THE OPERATIONAL/DATA REDUNDANCIES, ENHANCED THE FLOW OF INFORMATION, AND SIGNIFICANTLY IMPROVED PRODUCTIVITY AND PROFITABILITY.

Prodapt
powering global telecom

ONLY APAC VENDOR TO BE POSITIONED IN

Gartner Magic Quadrant
For Cloud HCM, Financials & EAM

NelsonHall
Leader in NEAT Matrix for Multi-country Payroll

Forrester Wave
For SaaS HCM

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