

## The Perfect Handshake:

How did Ramco weed out Safe Air's operation pain points and enabled them for rapid business growth?

### Problem

Safe Air, a subsidiary of Air New Zealand is one of the largest MROs in the Oceania region serving both commercial and Military clients. In the absence of a robust integrated system Safe Air faced several operation hurdles resulting in cost leakage and performance inconsistency.

### Featured Solutions

- Spec 2000 Compliant Reliability reporting
- End-to-end Reliability Program Management

### Engagement Model

On Premise	On Cloud
Domain experts	Change Management experts
Out-of-the-box	Large scale implementation

### Client Challenges

- The client's existing infrastructure was made of several independent systems that refused to communicate with each other, making it extremely complex to integrate
- Safe Air needed a solution that is rapidly scalable to match their forecasted business expansion
- Experienced high operational cost due to lack of automated processes and industry standard platform to streamline operations

### Ramco Solution

- Ramco's MRO solution provided a single integrated platform to manage Safe Air's Sale Orders, Supply chain, Shop Work orders including Capacity planning
- Ramco's Aviation Analytics was deployed to provide strategic & tactical business analytics to add visibility at both Corporate and Business management levels
- To ensure end-to-end integration of all systems, Ramco also provided Safe Air with Complete set of Aviation Financial modules. This enabled real-time project costing and parts management per project

### Results & Value add

- Improved control over Inventory & Cost Management with efficient delineation in tracking Civil, Military and outsourced parts
- Added full visibility to WIP activities, Manpower utilization with Complete audit trails and comprehensive reporting
- Introduced seamless data flow across the various MRO functions through a fully integrated robust system enabling higher profitability