



OPTIMIZED & INTEGRATED PROCESSES BROADEN CUSTOMER'S SMILE!

INDUSTRY
COMPUTER SOFTWARE

HEADQUARTERS
ROCKVILLE, MARYLAND, USA

COMPANY SIZE
250+ EMPLOYEES

About the Company

Hughes Systique is a Professional Services (IT/ITES) company who are the leaders in the Satellite Broadband and Networking space, shipping systems to customers in 100 countries and representing over 50% market share. They also offer Communications Consulting, Systems Architecture, Software Engineering and Testing services. When they faced difficulties in Timesheet Management and Employee Billing, Ramco implemented SRP, a web-based solution that helped improve Employee Self-Service, Customer Billing, and overall service to their clients.

Data and processes all over the place: of no help!

- Disconnect between the independent systems used for Finance, HR, Timesheet and Attendance
- Employee details not maintained centrally, not available for reference from other locations

- Problems in handling multi-location and multi-currency
- Difficulty in capturing and reconciling geo-specific taxation (Europe, India, US, etc.) for various transactions
- Bank reconciliation issues
- Lack of visibility over resource availability for new projects
- Finance system not properly handling geo-specific rates for billing employees

The company needed a solution that could:

- Replace existing fragmented solution
- Align technology with vision and growth strategies
- Improve current business processes
- Establish framework for continuous improvement
- Ensure accurate employee time-booking with proper billing and tracking

Why ramco SRP on cloud?

- Fully integrated
- Completely web-architected
- Centrally-manageable
- Globally-accessible
- Geo-specific taxation
- Scalable with the future growth of the organization

Implementation Highlights

- Ramco SRP implemented in six months
- Tightly integrated solution included:
 - Finance, HR, Time Management and Attendance
 - Centralized employee information
 - Multi-currency, multi-location billing using Transfer Pricing concept
 - Global Tax Solution

Benefits: Great service, Perfect billing, Complete compliance

- Tightly integrated Finance and HR operations -> Optimized utilization of resources
- Multi-currency configuration in Finance module, Transfer Pricing concept -> Simplified billing for employees in different geographies with different currencies
- Flexible Global Tax Solution module -> Complex and country-specific taxation simplified; compliance ensured
- Centralized employee information -> Know employees globally; visibility for allocation of resources to new projects

- Leave and Timesheet System -> Optimized Employee Self-Service; paperless, automated Employee Time Management

Can ramco do it for you?

Of course it can! With organizations increasingly moving towards enabling a Digital Enterprise & with Internet of Things becoming mainstream, we at Ramco Systems are using the tectonic shift in technology to drive business benefits in a manner not thinkable earlier. We are one of the fastest growing companies focused on providing next-gen solution for professionals in the Services industry by tightly integrating key functions such as HR and Finance with Project Management. It further provides comprehensive project tracking with revenue recognition. If you are ready to experience this paradigm shift by leveraging technology to empower the Services fraternity, take a sneak peak of what we have in-store for you.

[Ramco SRP](#)

Trusted by

350 +

Global customers

Payroll Across

35 +

Countries

Part of

US \$1^{BN}

Ramco Group

Ramco HCM

100%

Organic & inclusive



HOW DO YOU BRING MONEY BACK HOME ?

Ramco Services Resource Planning (SRP) Solution enables you with a 360° view of revenue lifecycle

MOVE TO RAMCO SERVICES RESOURCE PLANNING