

April 13, 2021

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

BSE Ltd.,
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Dear Sir/Madam,

Sub: Press Release

Ref: Regulation 30 of SEBI LODR

Please find enclosed the press release, titled “**Ramco Systems partners with EXSYN Aviation Solutions for aircraft data migration**” which is being released to the press from our end.

The aforesaid intimation is also being hosted on the website of the Company www.ramco.com.

Kindly take on record the same.

Thanking You,

For **RAMCO SYSTEMS LIMITED**

VIJAYA RAGHAVAN N
COMPANY SECRETARY



Encl: As above

Ramco Systems Limited

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Ramco Systems partners with EXSYN Aviation Solutions for aircraft data migration

Amsterdam, NETHERLANDS / Chennai, INDIA – April 13, 2021 – Global aviation software provider [Ramco Systems](#) has opted to partner with [EXSYN](#) in the critical area of aircraft data migration, offering joint implementation services of Ramco [Aviation M&E MRO Suite V5.8](#). With extensive footprints in the aviation industry, this partnership between both the companies will enable new clients onboarding Ramco Aviation Suite to trust and rely on the expertise and bespoke technology of EXSYN in order to smoothly migrate their data from existing systems into Ramco application.

Sam Jacob, SVP & Head of Ramco Aviation, Aerospace and Defense, Ramco Systems, says, “With EXSYN’s global expertise on migration of aircraft data through their tested process and tools, we believe that our partnership will enable our customers to manage the complex data migration process efficiently. By addressing this critical element, our customers will be able to reduce the time to implement and reap the benefits of Ramco Aviation Suite faster.”

Sander de Bree, CEO of EXSYN Aviation Solutions, adds, “Ramco’s Aviation M&E MRO Suite is a MRO software used globally by many industry leading aviation companies. As EXSYN we are leaders in the migration of aircraft data. Combining our expertise only makes sense in order to ensure a robust data migration process as part of Ramco’s implementations.”

The data migration for Iberia Maintenance & Engineering across 15+ different legacy applications to Ramco Aviation Suite marks the first project of this partnership, put to action.

[Ramco Aviation, Aerospace & Defense](#) is trusted by 24,000+ users to manage 4,000+ aircraft globally. Accessible on cloud and mobile, Ramco Aviation & Defense Software continues to innovate with ‘Anywhere Apps’, significantly reducing transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with Artificial Intelligence based solutions, powered by cool new features such as digital task cards, offline capability, chatbots, mail bots, HUBs and cognitive solutions. With 80+ Aviation organizations onboard, Ramco is the solution of choice for top heli-operators, leading defense companies, space launch vehicles, UAS/Drones, eVTOL and multiple MROs around the world.

[EXSYN’s](#) Aircraft Data Management Platform focusses on the three main elements of aircraft data management: Data Migration, Data Integration & Data Analytics. Capabilities in the platform range from MRO system data migration capabilities for all commonly used aviation industry MRO software’s, building SPEC25000 compliant aircraft redelivery binders or transforming aircraft delivery binders to be automatically loaded into airline MRO software. The full range of analytics capabilities is provided by EXSYN’s market leading analytics solution, AVILYTICS, that caters for aircraft reliability management, maintenance costs optimization and prediction of upcoming aircraft component failures. Thru tools available for data integration, airlines and MRO’s can automate business processes that make use of – or generate the data available in their MRO systems.

About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot It** – which allows users to complete transactions using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1800+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of 2020 ISG Paragon Awards Asia Pacific, for 'Transformation' and 'Collaboration' Awards
Leader in NelsonHall's NEAT Matrix for Next Gen Payroll Services;
Winner Global Payroll Transformation Project of the Year – 2019 by Global Payroll Association;
Winner of 2018 ISG Paragon Awards Australia, for 'Best Imagination' Award

For more information, please visit <https://www.ramco.com/aviation-software/>

Follow Ramco on Twitter [@ramcosystems](https://twitter.com/ramcosystems) / [@ramcoaviation](https://twitter.com/ramcoaviation) and stay tuned to <http://blogs.ramco.com>

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About EXSYN Aviation Solutions:

EXSYN Aviation Solutions is a leading industry provider of aviation engineering and data solutions. EXSYN provides a suite of digital solutions to allow airlines to benefit from the capabilities of today's digital technology. Located in Amsterdam, the Netherlands, the team comprises of aircraft engineers with deep IT skills. Allowing to combine industry expertise with technology knowledge.

EXSYN's aircraft data management platform and its various solutions are deployed with more than 20 different airlines and MRO's across 20 different countries globally. Overall, it has already integrated with more than 10 different MRO software's and 29 different aircraft types. In its entirety well above 150TB of aircraft data has moved across the platform in one way or another. Combining EXSYN's aircraft data management platform with any MRO software provides airlines and MRO's the ability to not just record airworthiness and maintenance data but also drive value from their data thru business optimization, maintenance costs reductions and higher fleet availability.

For more information visit <https://www.exsyn.com/>

Or follow us on LinkedIn: <https://www.linkedin.com/company/exsyn-aviation-solutions> or twitter: @exsynaviation