

### CONSOLIDATED INFORMATION

Figures in USD Million, except where stated otherwise

	Quarter Ended								Year Ended			
	Mar-21	Dec-20	Sep-20	Jun-20	Mar-20	Dec-19	Sep-19	Jun-19	Mar.31, 2021	Mar.31, 2020	Mar.31, 2019	Mar.31, 2018
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited \$	Audited \$	Audited \$	Audited \$
<b>REVENUE - STREAMWISE</b>												
Products	8.65	12.16	10.78	8.91	6.98	10.36	10.90	9.07	40.50	37.25	45.98	37.91
License	2.81	6.63	5.25	3.86	1.82	5.14	5.92	4.31	18.56	17.14	27.92	21.59
Recurring	5.85	5.53	5.52	5.05	5.16	5.21	4.98	4.75	21.94	20.11	18.05	16.32
Services	10.87	10.96	10.57	10.52	11.56	10.31	10.51	10.93	42.91	43.33	31.65	35.13
BPO	1.46	1.42	1.37	1.36	1.40	1.11	0.97	0.80	5.60	4.29	2.93	2.84
Other Services ^	9.41	9.55	9.20	9.16	10.17	9.20	9.55	10.12	37.31	39.04	28.72	32.29
Resale of Material	1.07	0.22	0.21	0.02	0.06	0.15	0.08	0.16	1.50	0.44	0.73	0.11
<b>TOTAL</b>	<b>20.60</b>	<b>23.34</b>	<b>21.56</b>	<b>19.44</b>	<b>18.60</b>	<b>20.81</b>	<b>21.50</b>	<b>20.15</b>	<b>84.92</b>	<b>81.03</b>	<b>78.35</b>	<b>73.15</b>
<b>REVENUE - BUSINESS UNITWISE</b>												
ERP	7.08	9.03	8.48	7.16	6.97	6.44	10.54	8.11	31.74	32.00	28.12	31.32
HRP	7.24	6.49	7.64	6.24	7.13	8.28	7.02	7.82	27.59	30.26	30.70	23.68
AAD (Formerly AVN)	6.28	7.83	5.44	6.05	4.50	6.09	3.94	4.22	25.58	18.77	19.53	18.14
<b>TOTAL</b>	<b>20.60</b>	<b>23.34</b>	<b>21.56</b>	<b>19.44</b>	<b>18.60</b>	<b>20.81</b>	<b>21.50</b>	<b>20.15</b>	<b>84.92</b>	<b>81.03</b>	<b>78.35</b>	<b>73.15</b>
<b>REVENUE - GEOGRAPHYWISE</b>												
Americas	4.35	5.50	4.41	5.59	3.41	3.85	3.60	3.58	19.87	14.43	17.26	14.42
Europe	1.84	1.92	0.53	0.48	0.56	0.60	0.52	0.84	4.75	2.51	2.05	2.12
APAC	7.00	7.84	9.72	6.94	7.93	9.34	10.46	7.41	31.50	35.13	32.27	24.65
India	5.23	6.29	4.42	4.26	4.41	4.24	5.13	6.54	20.18	20.28	16.07	18.60
MEA @	2.18	1.79	2.47	2.18	2.30	2.79	1.79	1.78	8.62	8.67	10.71	13.37
<b>TOTAL</b>	<b>20.60</b>	<b>23.34</b>	<b>21.56</b>	<b>19.44</b>	<b>18.60</b>	<b>20.81</b>	<b>21.50</b>	<b>20.15</b>	<b>84.92</b>	<b>81.03</b>	<b>78.35</b>	<b>73.15</b>
<b>BOOKING - BUSINESS UNITWISE</b>												
ERP	7.15	4.79	12.99	7.05	4.05	2.62	14.88	5.14	31.98	26.70	38.75	43.58
HRP	9.43	15.66	8.18	6.73	4.81	15.56	9.36	14.51	40.00	44.25	47.52	46.66
AAD (Formerly AVN)	6.94	17.95	5.37	7.58	4.28	11.62	1.77	1.88	37.85	19.54	30.65	13.84
<b>TOTAL</b>	<b>23.52</b>	<b>38.40</b>	<b>26.53</b>	<b>21.37</b>	<b>13.14</b>	<b>29.80</b>	<b>26.01</b>	<b>21.53</b>	<b>109.82</b>	<b>90.49</b>	<b>116.91</b>	<b>104.08</b>
<b>UNEXECUTED ORDER BOOK #</b>	<b>182.67</b>	<b>177.77</b>	<b>164.90</b>	<b>163.99</b>	<b>166.55</b>	<b>176.29</b>	<b>168.24</b>	<b>168.00</b>	<b>182.67</b>	<b>166.55</b>	<b>166.00</b>	<b>153.00</b>
<b>CUSTOMER METRICS</b>												
Revenue from New Customers (%)	29%	31%	20%	18%	14%	21%	24%	17%	25%	19%	33%	24%
Revenue from Cloud orders (%)	43%	44%	36%	37%	40%	45%	31%	36%	40%	38%	39%	34%
Number of new customers added	14	9	15	12	6	13	17	14	50	50	80	85

\$ Figures, other than revenue, are unaudited.

# Unexecuted orderbook comprises of new orders , renewals, reversals & adjustments for the base foreign currency rates in the current financial year.

^ Other Services also include infrastructure and hostingq services.

@ Middle East and Africa (MEA) includes South Africa.

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