

22<sup>nd</sup> August 2017

National Stock Exchange of India Ltd

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Dear Sirs,

## Sub: Press Release

Please find enclosed a press release, titled "Ramco Systems Signs with a Global Top 5 Aircraft Manufacturer for its China operations" which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully

For RAMCO SYSTEMS LIMITED

P R KARTHIC

**COMPANY SECRETARY** 

Encl: As above

## **Ramco Systems Limited**

Corporate Headquarters: 64, Sardar Patel Road, Taramani, Chennai 600 113, India I Tel: +91 44 2235 4510 / 66534000 Fax: +91 44 2235 2884 | CIN: L72300TN1997PLC037550 | Registered Office: 47, P.S.K. Nagar, Rajapalayam 626 108, India



## Ramco Systems Signs with a Global Top 5 Aircraft Manufacturer for its China operations

To implement Ramco Aviation Suite covering M&E, Finance, HCM, & Supply Chain

**Shanghai, CHINA – August 22, 2017:** After entering the Greater Chinese Aviation market with Far Eastern Air Transport in 2016 followed by Bedek-Lingyun (Belinco), and China Southern Airlines General Aviation, Ramco Systems, the global aviation software provider on Cloud and Mobile, announced that it has secured an order from one of the Global Top 5 Aircraft OEMs (Original Equipment Manufacturers) for its joint venture in China.

Ramco will help the China based manufacturing centre to embrace latest technology offerings to automate its Maintenance & Engineering (M&E), Supply Chain, Finance, HCM and Payroll functions on a unified platform. In-built Mobility and Hubs for simplified user experience, the application will enable users to configure and track aircraft components, gain visibility of stock and provide advanced reporting support, in addition to addressing local statutory compliance requirements for HR, Payroll & Finance.

Commenting on the win, **Virender Aggarwal, CEO, Ramco Systems,** said "With this win, we now have 2 of the top 5 Global Aircraft OEMs as our client. Ramco's ability to address the end-to-end needs of the Aviation industry with a comprehensive offering and experience with existing customers in the Chinese region played a key role in winning this strategic deal."

"With China expected to become the world's largest aviation market in the next decade, this win will pave way for further growth from the region," added, **Aggarwal.** 

According to the State Council of China, China is expected to build more than 500 general aviation airports across the country and own more than 5,000 all-purpose aircrafts by 2020. In addition, China is becoming a key supplier of aircraft and component systems.

Ramco Aviation Software is trusted by 21000+ users to manage 4000+ aircraft, globally. Designed to be accessible on cloud and mobile, Ramco Aviation Software continues to add technological innovations with 'Anywhere Apps', redefining the power of Mobility, to significantly reduce transaction time both during AOG conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with ZERO UI powered by cool new features such as Chatbots, Mail bots, HUBs and Cognitive solutions. Furthering this, the company has also developed application compatibility on Microsoft HoloLens to bring Augmented Reality which improves efficiency in maintenance operations. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs in the world

Ramco Finance & Accounting Suite was recently positioned as a niche vendor in <u>Gartner's Magic Quadrant for Cloud Financials</u>. With focus on innovations in usability, context-awareness, mobility, overall flexibility, apart from comprehensive set of functionality, Ramco has been enabling smooth transitions possible for customers.



## **About Ramco Systems:**

Ramco is a fast-growing enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Chatbots** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 22 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Positioned as Niche Vendor in Gartner Magic Quadrant for Cloud Financials; Recognized as a 'Highly Recommended' Payroll Software Supplier of the Year 2017 by Global Payroll Association; Positioned as 'Achiever' in Everest Group's Multi-country Payroll Platform Assessment; Winner of ISG Award for Innovation; Winner of HR Vendors of the Year Award 2016; Chosen as Preferred Next-Gen MRO IT Vendor by ARSA

For more information, please visit <a href="http://www.ramco.com/aviation">http://www.ramco.com/aviation</a>
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