

## **Ramco Systems Limited**

Registered Office: 47, PSK Nagar, Rajapalayam - 626 108.

Corporate Office: No. 64, Sardar Patel Road, Taramani, Chennai - 600 113.

Unaudited Global Consolidated Financial Results (under AS 21) for the Quarter Ended December 31, 2007 Previous accounting Unaudited for the Ouarter Ended Unaudited for the Nine months ended year ended (Audited) **Particulars** Νo. 31.12.2007 31.12.2006 31.12.2007 31.12.2006 31.03.2007 USD mln. Rs.Lacs USD mln. Rs.Lacs USD mln. Rs.Lacs USD min. Rs.Lacs USD min. Rs.Lacs Net Sales / Income from Operations 11.45 4.484.73 10.09 4,536.26 39.09 15,827,70 35.25 15,997.41 59.23 26,670.32 Other Income 0.62 246,48 0.22 96.31 1.41 569.38 0.86 389.11 1.18 531.56 3 12.07 4,731.21 10.31 4,632.57 40.50 16,397.08 36.11 16,386.52 60.41 27,201.88 Total Income Expenditure: 255.49 1.44 581.09 0.66 301.47 9.56 4,302.03 a) Cost of Resale Materials 0.64 0.12 56.82 8.04 3,166.38 6.97 3,135.19 24.09 9,755.08 23.92 10,856,46 35.85 16,139,94 b) Employees Cost 3.00 1,216.70 2.37 1.076.70 1,435.60 c) Depreciation - Technology Platform & Product Software 1.03 407.04 0.79 358.90 3.19 1.40 567.73 1.33 605.35 1.77 797.81 d) Depreciation - Others 0.51 202.01 0.45 204.70 e) Selling & Marketing Expenses 0.99 394.30 0.89 402.49 2.46 994.92 2.18 988.65 2.43 1,096.07 f) Administration & Other Expenses 5.14 2,057,26 2.98 1,336,41 9.91 4.013.20 8.05 3.647.60 12.66 5,700.65 12.20 42.30 17,128.72 38.51 17,476.23 65.46 29,472.10 16.35 6,482,48 5,494.51 Total Expenditure Interest 1.26 498.39 0.75 337.31 3.49 1.413.62 2.07 939.70 2.88 1,298.24 Exceptional Expenditure / (Income) (10.33)(10.33)(4,184.00)(4.184.00)Profit(+) / Loss (-) from Ordinary Activities before tax (3)-(4+5+6) 1,934.34 (2.64)(1,199.25)5.04 2,038.74 (4.47)(2,029.41)(7.93)(3,568.46)4.79 8 Tax Expense 0.48 195.18 0.15 67.58 0.30 133.49 Current Taxation 0.38 151.68 (0.00)(2.30)Deferred Taxation 0.04 15.00 0.03 15.00 0.11 45.00 0.07 33.00 0.14 65.20 Fringe Benefit Tax Net Profit(+) / Loss (-) from Ordinary Activities after tax (7-8) 1,767.66 (1,211.95) 4.37 4.44 1,798.56 (4.69)(2,129.99)(8.37)(3,767.15)(2.67)10 Extraordinary Items (net of tax expenses) 11 Net Profit (+) / Loss (-) for the period (9-10) 4.37 1,767.66 (1,211.95)4.44 1,798.56 (4.69)(2,129.99)(8.37)(3,767.15)(2.67)12 Minority Interest 0.00 2.11 1.66 13 Equity in earnings / (Losses) of affiliates 0.36 4.44 1.798.56 (4.69)(2.132.10)(8.37) (3,768.45)14 Net Profit (+) / Loss (-) for the period (11-12+13) 4.37 1,767.66 (2.67)(1,211.95)3.53 15 Paid-up Equity Share Capital - Face value of Rs.10/- each 1,539.19 1,539.19 1,539.19 3.53 1,539.19 3.53 1,539.19 3.53 3.53 16 Reserves excluding revaluation reserves 31.59 13,466.82 17 Earnings Per Share-Basic & Diluted before & after extraordinary items (in USD & Rs.) 0.28 11.51 (0.17)(7.89)0.29 11.71 (0.31)(13.88)(0.55)(24.54)(Not (Not (No (Not (No (No (Not (Not annualised) annualised) annualised) annualised) annualised) (Annualised) (Annualised) annualised) annualised) annualised) 18 Public Shareholding (a) Number of shares 5,882,049 5,746,834 5,882,049 5,746,834 5,746,834 (b) Percentage of share holding 38.30% 37,42% 38.30% 37.42% 37.42%

## Notes:

- 1. The above unaudited consolidated financial results of the Company have been approved by the Board of Directors at its meeting held on 31st January 2008.
- 2. The financial results of the Company for the above period on a standalone basis, together with the Auditor's Limited Review Report, duly approved by the Board of Directors have been filed with the Stock Exchanges and are also posted in the website of the Company. Investors desirous of viewing the same can access the Company's website, www.ramco.com or on the websites of BSE (www.bseindia.com) or NSE (www.nseindia.com).
- 3. Exceptional Expenditure / (Income) comprises of the following:
  - a. Profit on sale of part of the Land and Building of the company at 64, Sardar Patel Road, Taramani, Chennai 600 113 = USD 10.67 mln. (Rs.4322 lacs).
  - b. Loss on sale of the investments in Ramco Infotech Solutions Ltd. (RITS) to TVS Interconnect Systems Ltd. = USD 0.34 mln. (Rs.138 lacs).
- 4. Consequent to the divestment of entire stake in RITS, the financial results of the company, on a consolidated basis for the current quarter as well as for the nine months ended 31st December 2007, (as also the figures pertaining to corresponding periods in the previous year), do not include the results of RITS. However the audited figures for the year ended 31st March, 2007 given above are inclusive of the figures pertaining to RITS. To make it comparable, the figures exclusive of RITS, for the previous accounting year ended 31st March 2007, are as given below: (Sales = USD 47.18 mln. (Rs.21244.96 lacs); Total Expenses USD 53.08 mln (Rs. 23901.39 lacs); Interest = USD 2.91 mln (1311.93 lacs); Tax = USD 0.44 mln. (Rs. 181.49 lacs). Minority Interest = (Rs.1.66 lacs): Equity in Earnings of Affiliates = (Rs.0.36 lacs): Net Loss = USD 8.24 mln (Rs.3711.92 lacs).
- 5. The Company currently operates only in one segment viz., Software Solutions & Services and hence the segment reporting as required by AS-17, issued by The Institute of Chartered Accountants of India does not apply.
- Status of investor grievance:

Description	Pending as on 01.10.07	Received during the current quarter	Redressed during the current quarter	Pending as on 31.12.07
Number of Complaints	Nil	1	1	Nil

7. Figures for the previous periods have been regrouped/restated wherever necessary to make them comparable with the figures for the current period.

By Order of the Board For Ramco Systems Limited

Place : Chennai

Date : 31st January, 2008

Chairman



## **Ramco Systems Limited**

Registered Office: 47, PSK Nagar, Rajapalayam - 626 108.

Corporate Office: No. 64, Sardar Patel Road, Taramani, Chennai - 600 113.

Unaudited Financial Results for the Quarter Ended December 31, 2007 Previous accounting Unaudited for the Quarter Ended Unaudited for the Nine months ended vear ended (Audited) Particulars No. 31.12.2007 31.12.2006 31.12.2006 31.12.2007 31.03.2007 Rs.Lacs Rs.Lacs Rs.Lacs Rs.Lacs Rs.Lacs 5.919.15 7.857.10 2,530.81 1,861.83 Net Sales / Income from Operations 7,421.33 Other Income 111.40 105.34 379.79 746.75 829.64 2,642,21 1,967.17 6.665.90 8.686.74 **Total Income** 7,801.12 Expenditure: 197.54 5.93 42.11 135.29 Cost of Resale Materials 387.46 3.896.34 6,115.72 **Employees Cost** 1.602.34 919.21 4.357.47 1,435.60 c) Depreciation - Technology Platform & Product software 407.04 358.90 1.216.70 1,076,70 551.82 703.52 d) Depreciation - Others 187.95 189.30 522,49 165.45 220.70 71.72 67.04 Selling & Marketing Expenses 187.04 1.957.13 Administration & Other Expenses 840.99 463.54 1,670.63 1.398.01 Total Expenditure 3,307.58 2,003.92 7.130.43 10,567.96 8,341.79 Interest 497,28 335.02 921.05 1,291.11 1.411.05 Exceptional Expenditure / (Income) (4,184.00)(4,184.00)(1,385.58)Profit(+) / Loss (-) from Ordinary Activities before tax (3)-(4+5+6) 3,021.35 (371.77)(3,172.33)2,232.28 Tax expense Current Taxation 151.53 Nil Nil Nil 151.53 Nil Nil Nil Nil Deferred Taxation Nil Fringe Benefit Tax 15.00 15.00 45.00 33.00 48.00 (1,418.58)(3,220.33)Net Profit(+) / Loss (-) from Ordinary Activities after tax (7-8) 2,854.82 (386.77)2,035.75 10 Extraordinary items (net of tax expenses) 11 Net Profit (+) / Loss (-) for the period (9-10) 2.854.82 (386.77)(1.418.58)(3,220.33)2.035.75 1,539.19 1,539.19 12 Paid - up Equity Share Capital - Face value of Rs.10 each 1.539.19 1,539.19 1.539.19 12,797.81 13 Reserves excluding revaluation reserves 14 Earnings Per Share - Basic & Diluted before & after extraordinary items - (in Rs) 18.59 (2.52)(9.24)(20.97)13.26 (Annualised) (Not (Not (Not (Not annualised) annualised) annualised) annualised) 15 Public shareholding (a) Number of shares 5,746,834 5,746,834 5,882,049 5,746,834 5,882,049

## Notes: (The figures in brackets in the notes denote the amounts for the corresponding guarter in the previous year)

1. The above results together with the Auditor's Limited Review Report thereon have been approved and taken on record at the Board Meeting held on 31st January 2008,

38.30%

- 2. Other income for the current quarter includes rental income of Rs.105.22 lacs (Rs.90.91 lacs), interest of Rs.0.51 lac (Rs.7.07 lacs).
- 3. Exceptional Expenditure / (Income) comprises of the following:
  - a, Profit on sale of part of the Land and Building of the Company at 64 Sardar Patel Road, Taramani, Chennai 600 113 = Rs.4322 lacs (Nil).
  - b. Loss on sale of the investments in Ramco Infotech Solutions Ltd., to TVS Interconnect Systems Ltd = Rs.138 lacs (Nil).
- 4. The company currently operates only in one segment, viz., Software Solutions & Services and hence the segment reporting as required by AS-17, issued by the Institute of Chartered Accountants of India does not apply.

37.42%

38.30%

5 Status of investor grievance

(b) Percentage of Share holding

5.	Status of investor grievance:							
	Description	Pending as on 01.10.07	Received during the current quarter	Redressed during the current quarter	Pending as on 31.12.07			
	Number of Complaints	Nil	1	1	Nil			

6. Figures for the previous periods have been regrouped/restated wherever necessary to make them comparable with the figures for the current period.

By Order of the Board For Ramco Systems Limited

37.42%

37.42%

Place : Chennai

P.R. Ramasubrahmaneya Rajha

Date : 31st January, 2008

Chairman