Registration number 2002/025014/07

**Annual financial statements** for the year ended 31 March 2014

The preparation of these annual financial statements were supervised by: S Vijayaraghavan (Business Accountant).

The annual financial statements have been audited in compliance with applicable requirements of the Companies Act 71 of 2008.

The financial statements for the year ended 31 March 2014 were published on 11 June 2014.



### **RSL Enterprise Solutions (Pty) Ltd** *Registration number 2002/025014/07*

### **Annual financial statements**

for the year ended 31 March 2014

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### Directors' responsibility statement

for the year ended 31 March 2014

The directors are responsible for the preparation and fair presentation of the annual financial statements of RSL Enterprise Solutions (Pty) Ltd, comprising the statement of financial position at 31 March 2014, and the statements of comprehensive income, changes in equity and cash flows for the year then ended, and the notes to the financial statements which include a summary of significant accounting policies and other explanatory notes, in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa. In addition, the directors are responsible for preparing the directors' report.

The directors are also responsible for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and for maintaining adequate accounting records and an effective system of risk management

The directors have made an assessment of the ability of the company to continue as a going concern and have no reason to believe that the business will not be a going concern in the year ahead.

The auditor is responsible for reporting on whether the financial statements are fairly presented in accordance with the applicable financial reporting framework.

### Approval of annual financial statements

The annual financial statements of RSL Enterprise Solutions (Pty) Ltd, as identified in the first paragraph, were approved by the board of directors on 23 April 2014 and signed by

PRR Venketrama Raja

Authorised Director

Wellet - May.

Authorised Director



### Directors' report

for the year ended 31 March 2014

### Principal activity of the company

The company is involved in the information technology industry and its principal activity is software and systems development.

### Share capital

There were no changes in the authorised and issued share capital during the year under review.

### **Dividends**

No dividends were declared during the 2014 and 2013 financial year.

### Holding company

The company's holding company at 31 March 2014 is Ramco Systems Limited, a company registered and controlled in India.

### Going Concern

The Company incurred a net loss of R 3 170 085 (2013 loss: 7 982 493) during the year ended 31 March 2014 and as of that date, the Company's total liabilities exceeded its total assets by R 3 990 771 (2013: 820 686).

The major reason for the net loss incurred for the year ended 31 March 2014 is due to general operational cost increase.

The Directors have also reviewed the Company's cash flow forecast for the year to 31 March 2014 and, in light of this review and the current financial position, they are satisfied that the Company has access to adequate resources to continue in operational existence for the foreseeable future.

The holding company has subordinated the intercompany payables to the value of R 4 000 000.

### Events subsequent to statement of financial position date

No material facts or circumstances have occurred between the accounting date and the date of this report, which are material to the appreciation of the annual financial statements, other than those disclosed herein.



### **Directors' report (continued)**

for the year ended 31 March 2014

### **Directors**

The directors for the year under review were:

Pusapadi Ramasubramania Raja Venketrama Raja\* R Ravikula Chandran\*

\* - Indian

### Secretary

The company did not have a secretary for the year under review.

### **Business and postal address**

Smartxchange Building, 2<sup>nd</sup> Floor 5 Walnut Road Durban 4001

### **Auditors**

KPMG Inc will continue in office in accordance with section 90 of the Companies Ac

### **Independent Auditor's Report**

To the Shareholders of RSL Enterprise Solutions (Pty) Ltd

We have audited the financial statements of RSL Enterprise Solutions (Pty) Ltd, which comprise the statement of financial position at 31 March 2014, and the statements of comprehensive income, changes in equity and cash flows for the year then ended, and the notes to the financial statements, which include a summary of significant accounting policies and other explanatory notes, as set out on pages 7 to 32.

### Directors' Responsibility for the Financial Statements

The company's directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards for Small and Medium sized Entities and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### Opinion

In our opinion, these financial statements present fairly, in all material respects, the financial position of RSL Enterprise Solutions (Pty) Ltd at 31 March 2014, and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards for Small and Medium sized Entities and the requirements of the Companies Act of South Africa.

### Other Matter

Supplementary information set out on page 33 does not form part of the financial statements and is presented as additional information. We have not audited this schedule and accordingly we do not express an opinion on this schedule.

### Other Reports Required by the Companies Act

As part of our audit of the financial statements for the year ended 31 March 2014, we have read the Directors' report for the purpose of identifying whether there are material inconsistencies between this report and the audited financial statements. This report is the responsibility of the respective preparers. Based on reading this report we have not identified material inconsistencies between this report and the audited financial statements. However, we have not audited this report and accordingly do not express an opinion on this report.

KPMG Inc.

Per Paul Fay

Chartered Accountant (SA)

Registered Auditor

Director

11 June 2014

### **Statement of financial position** *as at 31 March 2014*

|                               | Note | 2014<br>R   | 2013<br>R  |
|-------------------------------|------|-------------|------------|
|                               |      | K           | K          |
| ASSETS                        |      |             |            |
| Non-current assets            |      | 4 086 036   | 2 871 590  |
| Property, plant and equipment | 2    | 22 946      | 32 832     |
| Deferred taxation             | 6    | 4 062 490   | 2 838 158  |
| Investment                    | 3    | 600         | 600        |
| Current assets                |      | 18 259 755  | 24 572 449 |
| Trade and other receivables   | 4    | 5 043 356   | 1 344 801  |
| Work in progress              |      | 12 409 159  | 20 884 684 |
| Cash and cash equivalents     | 12.3 | 807 240     | 2 342 964  |
|                               |      |             |            |
| Total assets                  |      | 22 345 791  | 27 444 039 |
| EQUITY AND LIABILITIES        |      |             |            |
| Capital and reserves          |      | (3 990 771) | (820 686)  |
| Share capital                 | 5    | 100         | 100        |
| Retained earnings             |      | (3 990 871) | (820 786)  |
| Non-current liabilities       |      | 4 000 000   | 825 000    |
| Deferred taxation             | 6    | -           | _          |
| Intercompany payables         | 8    | 4 000 000   | 825 000    |
| Current liabilities           |      | 22 336 562  | 27 439 725 |
| Trade and other payables      | 7    | 2 918 141   | 6 670 434  |
| Deferred Income               | •    | 2 710 171   | 911 250    |
| Intercompany payables         | 8    | 19 418 421  | 19 858 041 |
| Party Party                   | · ·  | 1/ 710 721  | 17 030 041 |
| Total equity and liabilities  |      | 22 345 791  | 27 444 039 |



### **Statement of comprehensive income** for the year ended 31 March 2014

|                                      | Note | 2014<br>R                  | 2013<br>R                  |
|--------------------------------------|------|----------------------------|----------------------------|
| Revenue<br>Cost of sales             |      | 45 606 450<br>(23 121 713) | 38 388 574<br>(21 833 337) |
| Gross profit Operating expenses      |      | 22 484 737<br>(26 850 300) | 16 555 237<br>(27 256 900) |
| Profit/(loss) from operations        |      | (4 365 563)                | (10 701 663)               |
| Net finance expense                  | 9    | (28 854)                   | (345 182)                  |
| Finance income                       |      | 1 062                      | 15 340                     |
| Finance cost                         |      | (29 916)                   | (360 522)                  |
| Profit/(loss) before income taxation | 10   | (4 394 417)                | (11 046 845)               |
| Income taxation                      | 11   | 1 224 332                  | 3 064 352                  |
| Net profit/(loss) for the year       |      | (3 170 085)                | (7 982 493)                |
| Other comprehensive income           |      | -                          | *                          |
| Total comprehensive income/(loss)    |      | (3 170 085)                | (7 982 493)                |

### **Statement of changes in equity** for the year ended 31 March 2014

|                            | Share Capital | Retained earnings | Total       |
|----------------------------|---------------|-------------------|-------------|
|                            | R             | R                 | R           |
| Balance at 31 March 2011   | 100           | 6 591 899         | 6 591 999   |
| Total comprehensive income | **            | 569 808           | 569 808     |
| Balance at 31 March 2012   | 100           | 7 161 707         | 7 161 807   |
| Total comprehensive income | ***           | (7 982 493)       | (7 982 493) |
| Balance at 31 March 2013   | 100           | (820 786)         | (820 686)   |
| Total comprehensive loss   | •             | (3 170 085)       | (3 170 085) |
| Balance at 31 March 2014   | 100           | (3 990 871)       | (3 990 771) |

### Statement of cash flows

for the year ended 31 March 2014

|  | Note | 2014<br>R   | 2013<br>R   |
|--|------|-------------|-------------|
| Cash flows from operating activities                         |      |             | 2.          |
| Cash utilised by operations                                  | 12.1 | (4 225 223) | (3 386 646) |
| Finance income   | 9    | 1 062       | 15 340      |
| Finance cost   | 9    | (29 916)    | (360 522)   |
| Income taxation paid   | 12.2 | -           | 260 000     |
| Net cash outflow from operating activities                   |      | (4 254 077) | (3 471 828) |
| Cash flows from investing activities                         |      |             |             |
| Acquisition of plant and equipment                           |      | (17 027)    | (9 276)     |
| Net cash outflow from investing activities                   |      | (17 027)    | (9 276)     |
| Cash flows from financing activities                         |      |             |             |
| Loan paid: Ramco Canada Inc.                                 |      | (1 108 710) | (7 661 536) |
| Loan received: Ramco India (including intercompany payables) |      | 3 844 090   | 12 638 644  |
| Net cash inflow from financing activities                    |      | 2 735 380   | 4 977 108   |
| Net (decrease)/increase in cash and cash equivalents         |      | (1 535 724) | 1 496 004   |
| Cash and cash equivalents at the beginning of the period     |      | 2 342 964   | 846 960     |
| Cash and cash equivalents at the end of the period           | 12.3 | 807 240     | 2 342 964   |

### Notes to the financial statements

for the year ended 31 March 2014

### 1. Significant accounting policies

### 1.1 Reporting Entity

RSL Enterprise Solutions (Pty) Ltd (the "company") is a company domiciled in the Republic of South Africa with the holding company located in India. The address of the company's registered office is Smartxchange Building, 2<sup>nd</sup> Floor, 5 Walnut Road, Durban, 4001. The company is primarily involved in systems and software development.

### 1.2 Statement of compliance

The financial statements of the Company have been prepared in accordance with International Financial Reporting Standards for Small and Medium sized Entities and the requirements of the Companies Act, 2008 and Companies Regulations, 2012.

### (a) Basis of preparation

The financial statements are presented in South African Rands which is the company's functional currency and they are prepared on the historical cost basis.

The preparation of financial statements in conformity with IFRS for SME's requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised if the revision affects only that year, or in the year of the revision and future years if the revision affects both current and future years.

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.



### Notes to the financial statements

for the year ended 31 March 2014

### 1. Significant accounting policies (continued)

### (c) Functional Currency

These financial statements are presented in South African Rands, which is the entity's functional currency.

### 1.3 Revenue

Revenue consists of license fees and net amounts invoiced in respect of goods and services rendered and excludes taxes. Revenue is recognised as follows:

### Goods sold

Revenue from the sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably.

### Services

Revenue from services rendered is recognised in profit or loss in proportion to the stage of completion of the transaction at the reporting date. The stage of completion is assessed by reference to surveys of work performed.

### • License fees

License fees are recognised on an accrual basis in accordance with the substance of the relevant agreement.

### 1.4 Property, plant and equipment

Property, plant and equipment is stated at historical cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, and the costs of dismantling and removing the items and restoring the site on which they are located.

Subsequent expenditure relating to an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the company and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the company will obtain ownership by the end of the lease term. Land is not depreciated. Depreciation methods, useful lives and residual values are reviewed at each reporting date.

### Notes to the financial statements

for the year ended 31 March 2014

### 1. Significant accounting policies (continued)

### 1.4 Property, plant and equipment (continued)

Where an item of plant and equipment comprises major components with different useful lives, the components are accounted for as separate items of plant and equipment. Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and are recognised net within "other income" in profit or loss. When revalued assets are sold, the amounts included in the revaluation surplus reserve are transferred to retained earnings.

The current depreciation rates are as follows:

| • | Computer Equipment      | 33.3%  | per annum |
|---|-------------------------|--------|-----------|
| • | Electrical Equipment    | 20%    | per annum |
| • | Furniture and Equipment | 10.67% | per annum |
| • | Linen                   | 20%    | per annum |
| • | Office equipment        | 16.67% | per annum |
| • | Utensils                | 10%    | per annum |

### 1.5 Leases

### 1.5.1 Leased Assets

Leases in terms of which the company assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and the leased assets are not recognised on the company's statement of financial position.

### 1.5.2 Lease Payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.



### Notes to the financial statements (continued)

for the year ended 31 March 2014

### 1. Significant accounting policies (continued)

### 1.5.2 Lease Payments (continued)

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

### 1.6 Investment in joint venture

Investment in joint venture is carried at historical cost less accumulated impairment losses.

### 1.7 Financial instruments

### Non-derivative financial instruments

Non-derivative financial instruments comprise investments in equity and debt securities, trade and other receivables, cash and cash equivalents, loans and borrowings, and trade and other payables.

Non-derivative instruments are recognized initially at fair value plus, for instruments not at fair through profit or loss, any directly attributable transaction costs. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

A financial instrument is recognised if the company becomes a party to the contractual provisions of the instrument. Financial assets are derecognized if the company's contractual rights to the cash flows from the financial assets expire or if the company transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Regular way purchases and sales of financial assets are accounted for at trade date, i.e. the date that the company's obligations specified in the contract expire or are discharged or cancelled.

### Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits.

### Other

Other non-derivative financial instruments are measured at amortised cost using the effective interest method, less any impairment losses.

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position when the company has a legally enforceable right to set off the recognised amounts, and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.



### Notes to the financial statements (continued)

for the year ended 31 March 2014

### 1. Significant accounting policies (continued)

### 1.8 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

### 1.9 Finance income and expenses

Finance income comprises interest income on funds invested (including available-for-sale financial assets), dividend income, gains on the disposal of available-for-sale financial assets, changes in the fair value of financial assets at fair value through profit or loss, and gains on hedging instruments that are recognised in profit or loss. Interest income is recognised as it accrues in profit or loss, using the effective interest method. Dividend income is recognised in profit or loss on the date that the company's right to receive payment is established, which in the case of quoted securities is normally the ex-dividend date.

Finance expenses comprise interest expense on borrowings, unwinding of the discount on provisions, dividends on preference shares classified as liabilities, changes in the fair value of financial assets at fair value through profit or loss, impairment losses recognised on financial assets, and losses on hedging instruments that are recognised in profit or loss. All borrowing costs are recognised in profit or loss using the effective interest method.

Foreign currency gains and losses are reported on a net basis.

### 1.10 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognised in profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.



### Notes to the financial statements (continued)

for the year ended 31 March 2014

### 1. Significant accounting policies (continued)

### 1.10 Taxation (continued)

Deferred taxation is provided using the liability method based on temporary differences. Temporary differences are differences between the carrying amounts of assets and liabilities for financial reporting purposes and their taxation bases. Deferred taxation is calculated using the taxation rates enacted or substantively enacted at the reporting date that are expected to apply when the asset is realized or liability settled.

Deferred taxation is not provided on temporary differences relating to:

- The initial recognition of goodwill;
- The initial recognition (other than in a business combination) of an asset or liability to the extent that neither accounting nor taxable profit is affected on acquisition; and
- Investments in subsidiaries to the extent they will probably not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the associated unused tax losses and deductible temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

### 1.11 Provisions

A provision is recognised if, as a result of a past event, the company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

### 1.12 Impairment

### Financial assets

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate.



### Notes to the financial statements (continued)

for the year ended 31 March 2014

### 1. Significant accounting policies (continued)

### 1.12 Impairment (continued)

### Financial assets (continued)

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For financial assets measured at amortised cost and available-for-sale financial assets that are debt securities, the reversal is recognised in profit or loss.

### Non-financial assets

The carrying amounts of the entity's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of the asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognized in respect of cash-generating units are allocated to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Impairment losses recognised in respect of prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.



### Notes to the financial statements (continued)

for the year ended 31 March 2014

### 1. Significant accounting policies (continued)

### 1.13 Foreign currency

Transactions in foreign currencies are recorded at the rate of exchange ruling at the transaction date. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the statement of financial position date. Gains and losses arising on transactions are credited to or charged against income.

### 1.14 Employee benefits

Short term employee benefits

The cost of all short term employee benefits is recognised during the period in which the employee renders the related service.

The accrual for employee entitlements to wages, salaries and annual leave represent the amount which the company has a present obligation to pay as a result of employees' services provided at the balance sheet date. The accruals have been calculated at undiscounted amounts based on current wage and salary rates.

Retirement benefits

The company does not contribute to any retirement benefit plan.

### 1.15 Related parties

A party is related to the company if any one of the following are met:

- (i) Directly, or indirectly through one or more intermediaries, the party controls, is controlled by or is under common control with the company;
- (ii) The party is a member of the key management personnel of the entity or its parent;
- (iii) The party is a close member of the family of an individual referred to in (i) or (ii);
  - Close family member of the family of an individual includes:
  - The individual's domestic partner and children;
  - Children of the individual's domestic partner; and
  - Dependents of the individual or the individual's domestic partner
- (iv) The party is a post-employment benefit plan for the benefit of employees of the company.

### 1.16 Work in progress

Software development contracts in progress represents the gross amount expected to be collected from customers for contract work performed to date. It is measured at costs incurred plus profit recognized to date less progress billings and recognised losses. Cost includes all expenditure related directly to specific projects and an allocation of fixed and variable overheads incurred in the Group's contract activities based on normal operating capacity.



RSL Enterprise Solutions (Pty) Ltd

## Notes to the financial statements for the year ended 31 March 2014

### Property, plant and equipment ~

|                              | Computer<br>equipment<br>R | Equipment<br>R | Furniture<br>R | Linen<br>R | Office<br>equipment<br>R | Utensils<br>R | Total<br>R |
|------------------------------|----------------------------|----------------|----------------|------------|--------------------------|---------------|------------|
| Cost Balance at 1 April 2012 | 189 389                    | 42 458         | 162 583        | 8 388      | 687 78                   | 8 266         | 508 873    |
| Disposals                    | ı                          | (31 148)       | $(21\ 192)$    | (8 388)    | 1                        | (8 266)       | (68 994)   |
| Acquisitions                 | 9 276                      | •              | •              |            | 1                        |               | 9 276      |
| Balance at 31 March 2013     | 198 665                    | 11 310         | 141 391        | 1          | 687 789                  |               | 449 155    |
| Balance at 1 April 2013      | 198 665                    | 11 310         | 141 391        | 1          | 687 76                   | í             | 449 155    |
| Disposals<br>Acquisitions    | 17 027                     | 1 1            | 1 1            | 1 1        |                          | 1 1           | 17 027     |
| Balance at 31 March 2014     | 215 692                    | 11 310         | 141 391        |            | 68 4 4 4 6               |               | 466 182    |
|                              |                            |                |                |            |                          |               |            |

## Notes to the financial statements for the year ended 31 March 2014

### Property, plant and equipment (continued) 7

|                           | Computer<br>equipment<br>R | Equipment<br>R | Furniture<br>R | Linen<br>R | Office<br>equipment<br>R | Utensils<br>R | Total<br>R |
|---------------------------|----------------------------|----------------|----------------|------------|--------------------------|---------------|------------|
| Accumulated depreciation  |                            |                |                |            |                          |               |            |
| Balance at 1 April 2012   | (170 817)                  | (42 458)       | (118 029)      | (8 388)    | (68 \ 286)               | (5 877)       | (443 358)  |
| Disposals                 |                            | 31 148         | 21 192         | 8 388      | •                        | 8 266         | 68 994     |
| Depreciation for the year | (18 103)                   | -              | (21 467)       | ***        | •                        | (2 389)       | (41 959)   |
| Balance at 31 March 2013  | (188 920)                  | (11 310)       | (118 304)      | E          | (687 789)                | <b>E</b>      | (416 323)  |
| Balance at 1 April 2013   | (188 920)                  | (11 310)       | (118 304)      | ı          | (64 789)                 | 1             | (416 323)  |
| Depreciation              | (18 682)                   |                | (8 231)        | i i        | ı                        |               | (26 913)   |
| Balance at 31 March 2014  | (207 602)                  | (11 310)       | (126 535)      | 1          | (97 789)                 | 1             | (443 236)  |

## Notes to the financial statements for the year ended 31 March 2014

# 2 Property, plant and equipment (continued)

|                  | Computer<br>equipment<br>R | Equipment<br>R | Furniture<br>R | Linen | Office<br>equipment<br>R | Utensils | Total<br>D |
|------------------|----------------------------|----------------|----------------|-------|--------------------------|----------|------------|
| Carrying amounts |                            | <b>4</b>       | 4              | 4     | 4                        | 4        | 4          |
| At 31 March 2013 | 9 745                      | 1              | 23 087         | 1     | 1                        | 1        | 32 832     |
| At 31 March 2014 | 8 090                      |                | 14 856         | 4     | 1                        | 1        | 22 946     |

### Notes to the financial statements

for the year ended 31 March 2014

| 3 | Investment   | 2014<br>R   | 2013<br>R   |
|---|--|---|---|
|   | City Works (Pty) Ltd – At cost   | 600   | 600   |
|   | The group has a 30% interest in a Joint Venture named City Wo which is software and systems development.   | rks (Pty) Ltd, the princ  | ripal activity of                                       |
| 4 | Trade and other receivables  |   |   |
|   | Trade debtors Provision for bad debts Staff loans Input VAT Receivable Deposits Retention                  | 8 261 901<br>(3 681 076)<br>81 441<br>135 238<br>93 977<br>151 875<br>5 043 356 | 4 565 967<br>(3 681 076)<br>193 018<br>5 640<br>261 252 |
|   | Trade debtors have no specific repayment terms and bear no inte  | erest.  |   |
| 5 | Share capital  |   |   |
|   | Authorised 1 000 ordinary shares of R1.00 each   | 1 000   | 1 000   |
|   | Issued 100 ordinary shares of R1.00 each   | 100   | 100   |
| 6 | Deferred taxation  |   |   |
|   | Balance at beginning of year<br>Current  | 2 838 158   | (226 194)   |
|   | - temporary differences  | 1 224 332   | 3 064 352   |
|   |  | 4 062 490   | 2 838 158   |
|   | Comprising - assessed loss - movement in provisions - deferred rental - deferred income - Work in progress | 5 084 103<br>264 602<br>3 713<br>(1 289 928)                                    | 4 621 352<br>292 022<br>3 713<br>255 150<br>(2 334 079) |
|   | Balance at end of year   | 4 062 490   | 2 838 158   |



### Notes to the financial statements (continued) for the year ended 31 March 2014

### 6 Deferred tax (continued)

|   |  | Balance at<br>1 April 2013<br>R | Recognised in statement of comprehensive income | Balance at 31<br>March 2014<br>R |
|---|--|---------------------------------|---|----------------------------------|
|   | Reconciliation   |                                 |   |                                  |
|   | Assessed loss  | 4 621 352                       | 462 751   | 5 084 103                        |
|   | Provisions   | 292 022                         | (27 420)  | 264 602                          |
|   | Deferred rental  | 3 713                           |   | 3 713                            |
|   | Deferred income  | 255 150                         | (255 150)                                       | -                                |
|   | Work in progress   | (2 334 079)                     | 1 044 151                                       | (1 289 928)                      |
|   |  | 2 838 158                       | 1 224 332                                       | 4 062 490                        |
|   |  |                                 | 2014<br>R                                       | 2013<br>R                        |
| 7 | Trade and other payables   |                                 |   |                                  |
|   | Trade creditors Accrued expenses   |                                 | 464 087<br>2 454 054                            | 81 876<br>6 588 558              |
|   | Accided expenses   |                                 | 2 918 141                                       | 6 670 434                        |
|   | Trade creditors have no specific repaym  | nent terms and bear no          | interest.                                       |                                  |
| 8 | Intercompany payables  |                                 |   |                                  |
|   | Loan from Ramco Systems Ltd  |                                 | -   | 1 108 710                        |
|   | The above loan has no specific repayme bears interest at the prime interest rate.                                  | ent terms and                   |   |                                  |
|   | Intercompany payables  |                                 | 23 418 421                                      | 19 574 331                       |
|   | Intercompany payables represent amount Ramco India. The holding company has the intercompany payables to the value | subordinated                    |   |                                  |
|   |  |                                 | 23 418 421                                      | 20 683 041                       |
|   | Current Liabilities Non-Current Liabilities  |                                 | 19 418 421<br>4 000 000                         | 19 858 041<br>825 000            |
|   |  |                                 | 23 418 421                                      | 20 683 041                       |



### **Notes to the financial statements (continued)** for the year ended 31 March 2014

|    |   | 2014<br>R            | 2013<br>R              |
|----|---|----------------------|------------------------|
| 9  | Net finance expense   |                      |                        |
|    | Finance income Bank interest  | 1 062                | 15 340                 |
|    | Finance cost Interest on inter-company loan                         | (29 916)<br>(28 854) | (360 522)<br>(345 182) |
| 10 | Profit/(loss) before income taxation                                |                      |                        |
|    | Profit/(loss) before income taxation is stated after the following: |                      |                        |
|    | Income  |                      |                        |
|    | Finance income  | 1 062                | 15 340                 |
|    | Expenses  |                      |                        |
|    | Auditor's remuneration  | 155 000              | 145 000                |
|    | Commission paid   | 11 001 480           | 6 038 581              |
|    | Consultancy fees  | 12 177               | 49 181                 |
|    | Depreciation of property, plant and equipment                       | 26 913               | 41 959                 |
|    | - computer equipment  | 18 682               | 18 103                 |
|    | - furniture   | 8 231                | 21 467                 |
|    | <ul><li>utensils</li><li>office equipment</li></ul>                 | -                    | 2 389                  |
|    | Staff costs   | 11 508 503           | 9 152 910              |
|    | Finance cost  | 29 916               | 360 522                |
|    | Operating lease charges – buildings                                 | 62 571               | 328 259                |
|    | Foreign exchange loss realised                                      | (1 269)              | -                      |



### **Notes to the financial statements (continued)** *for the year ended 31 March 2014*

|      |  | 2014<br>R   | 2013<br>R    |
|------|--|-------------|--------------|
| 11   | Income taxation                                |             |              |
|      | South African normal tax                       |             |              |
|      | -Current                                       |             | -            |
|      | -Deferred                                      | (1 224 332) | (3 064 352)  |
|      | Total income taxation expense                  | (1 224 332) | (3 064 352)  |
|      | Profit/(loss) before income taxation           | (4 394 417) | (11 046 845) |
|      | Taxation at 28% (2013: 28%)                    |             | -            |
|      | Reconciling items-tax effect:                  |             |              |
|      | Deferred tax- increase in assessed loss        | (429 600)   | (4 583 250)  |
|      | Deferred tax- temporary difference             | (794 732)   | 1 516 589    |
|      | Deferred tax- prior period underprovision      |             | 2 309        |
|      |  | (1 224 332) | (3 064 352)  |
|      |  | %           | %            |
|      | Standard tax rate                              | 28          | 28           |
|      | Tax effect on:                                 | -           |              |
|      | Deferred tax asset not raised on assessed loss | -           | -            |
|      | Previously unrecognised assessed loss          | -           |              |
|      | Effective rate                                 | 28          | 28           |
| 12   | Notes to the statement of cash flows           |             |              |
| 12.1 | Cash utilised by operations                    |             |              |
|      | Operating (loss)/profit before taxation        | (4 394 417) | (11 046 845) |
|      | Adjustments for:                               |             |              |
|      | Finance income                                 | (1 062)     | (15 340)     |
|      | Finance cost                                   | 29 916      | 360 522      |
|      | Depreciation                                   | 26 913      | 41 959       |
|      |  | (4 338 650) | (10 659 704) |

### **Notes to the financial statements (continued)** for the year ended 31 March 2014

|      |  | 2014<br>R   | 2013<br>R   |
|------|--|---|---|
| 12   | Notes to the statement of cash flows (continued)   |   |   |
| 12.1 | Cash utilised by operations (continued)  |   |   |
|      | Movements in working capital (Increase)/decrease in accounts receivable (Decrease)/increase in Deferred Income (Decrease)/increase in accounts payable Decrease/(increase) in work-in-progress | (3 698 555)<br>(911 250)<br>(3 752 293)<br>8 475 525<br>(4 225 223) | 6 593 926<br>911 250<br>2 883 330<br>(3 115 448)<br>(3 386 646) |
| 12.2 | Income taxation paid   |   |   |
|      | Opening balance<br>Current taxation charge in statement of comprehensive<br>income<br>Closing balance  | -<br>-<br>-<br>-  | (260 000)   |
| 12.3 | Cash and cash equivalents  |   |   |
|      | Bank balances<br>Call deposits   | 793 863<br>13 377<br>807 240  | 2 330 238<br>12 726<br>2 342 964                                |
| 13   | Operating leases   |   |   |
|      | Total future minimum lease payments under non-<br>cancellable operating leases   |   |   |
|      | Not later than 1 year Between 1 and 5 years Later than 5 years   | 207 037<br>186 673  | 207 037<br>186 673  |
|      |  | 393 710   | 393 710   |



### Notes to the financial statements (continued)

for the year ended 31 March 2014

| 2014 | 2013 |
|------|------|
| R    | R    |

### 14 Related parties

RSL Enterprise Solutions (Pty) Ltd is a wholly-owned subsidiary of Ramco Systems Ltd, which is incorporated in India.

The joint venture has been disclosed in note 3.

The directors for the year under review were: Pusapadi Ramasubramania Raja Venketrama Raja R Ravikula Chandran

### 14.1 Material related party transactions

a) Ramco Systems Ltd - holding company

|           | Included in trade payables   | 23 418 421               | 19 574 331                          |
|-----------|--|--------------------------|-------------------------------------|
|           | <ul> <li>Types and elements of transactions:</li> <li>Goods and services purchased from holding company</li> </ul> | 23 121 713               | 21 833 337                          |
|           | • Expenses charged to RSL Enterprise Solutions (Pty) Ltd by the holding company.                                   | 1 348 620                | 5 372 110                           |
|           | <ul> <li>Loan received (from holding company and its subsidiaries)</li> </ul>                                      | -                        | 1 108 710                           |
| <i>b)</i> | City Works (Pty) Ltd - joint venture   |                          |                                     |
|           | Included in trade receivables Less: Provision for doubtful debts   | 8 261 902<br>(3 681 076) | 4 565 967<br>(3 681 076)<br>884 891 |
|           | Types and elements of transactions: Good and services supplied to the joint venture                                | 4 580 826<br>51 787 685  | 31 588 340                          |

### 15 Financial risk management

The company has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk.

### Credit risk

Credit risk is the risk of financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers.



### Notes to the financial statements (continued)

for the year ended 31 March 2014

### 15 Financial risk management (continued)

### Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation

### Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, and interest rates will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

### Interest rate risk

The company adopts a policy of ensuring that between 40 and 60 percent of its exposure to changes in interest rates on borrowings is on a fixed rate basis. This is achieved by entering into interest rate swaps.

### Fair value

The fair values of financial instruments are substantially identical to carrying amounts reflected in the statement of financial position.

|                          | 2014<br>Carrying | 2014       | 2013<br>Carrying | 2013         |
|--------------------------|------------------|------------|------------------|--------------|
|                          | amount           | Fair value | amount           | Fair value   |
| Trade receivables        | 5 043 356        | 5 043 356  | 1 344 801        | 1 344 801    |
| Trade and other payables | 2 918 141        | 2 918 141  | (6 670 434)      | (6 670 434)  |
| Intercompany payables    | 23 418 421       | 23 418 421 | (20 683 041)     | (20 683 041) |
|                          | 31 379 918       | 31 379 918 | (26 008 674)     | (26 008 674) |

The company's financial instruments consist primarily of deposits with banks, trade receivables and trade payables, interest-bearing loans and borrowings. Financial instruments are carried at fair value or amounts that approximate fair value.

### Notes to the financial statements (continued)

for the year ended 31 March 2014

|    |   | 2014<br>R               | 2013<br>R               |
|----|---|-------------------------|-------------------------|
| 15 | Financial risk management (continued)                 |                         |                         |
|    | Categories of financial instruments                   |                         |                         |
|    | Financial assets                                      |                         |                         |
|    | Loans and receivables                                 | 5 850 596               | 3 687 765               |
|    | Trade and other receivables Cash and cash equivalents | 5 043 356<br>807 240    | 1 344 801<br>2 342 964  |
|    | Financial liabilities                                 |                         |                         |
|    | Loans and payables                                    | 26 336 562              | 27 353 475              |
|    | Trade and other payables Intercompany payables        | 2 918 141<br>23 418 421 | 6 670 434<br>20 683 041 |

### Credit risk management

The company establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The loss allowance is determined based on historical data of payment statistics for similar financial assets.

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at reporting date was:

|   | Carrying amount      |                        |
|---|----------------------|------------------------|
|   | 2014<br>R            | 2013<br>R              |
| Trade and other receivables Cash and cash equivalents   | 5 043 356<br>807 240 | 1 344 801<br>2 342 964 |
|   | 5 850 596            | 3 687 765              |
| Trade receivables – by geographic region:   |                      |                        |
| The maximum exposure to credit risk for trade receivables at the reporting date by geographic region was: |                      |                        |
| South Africa  | 5 043 356            | 884 891                |



### Notes to the financial statements (continued)

for the year ended 31 March 2014

### 15 Financial risk management (continued)

Credit risk management (continued)

### Trade receivables - Ageing

|  | Gross<br>value<br>2014<br>R | Impairment<br>provision<br>2014<br>R | Gross<br>Value<br>2013<br>R | Impairment<br>provision<br>2013<br>R |
|--|-----------------------------|--------------------------------------|-----------------------------|--------------------------------------|
| Not past due date Past due date by more than | 4 065 475                   | <b>-</b>                             | 369 540                     | -                                    |
| a year                                       | 4 196 427                   | (3 681 076)                          | 4 196 427                   | (3 681 076)                          |
|  | 8 261 902                   | (3 681 076)                          | 4 565 967                   | (3 681 076)                          |

### Liquidity risk management

Prudent liquidity risk management implies maintaining sufficient cash resources and ensuring the availability of funding through an adequate amount of credit facilities. The company aims to maintain flexibility by monitoring cash flow forecast; good working capital management and ensuring adequate borrowing facilities are maintained.

The following table details the company's remaining contractual maturity of its non-derivative financial liabilities.

|   |                             | 2014                  |                             |
|---|-----------------------------|-----------------------|-----------------------------|
|   | 6 months or less            | Greater than 6 months | Total                       |
| Trade and other payables<br>Intercompany payables | 2 454 054<br>19 418 421     | 464 087<br>4 000 000  | 2 918 141<br>23 418 421     |
|   |                             | 2013                  |                             |
|   | 6 months or less            | Greater than 6 months | Total                       |
| Trade and other payables<br>Loan payable          | (6 670 434)<br>(19 858 041) | (825 000)             | (6 670 434)<br>(20 683 041) |

### Notes to the financial statements (continued)

for the year ended 31 March 2014

### 15 Financial risk management (continued)

### Currency risk management

The company does not manage its exposure to currency risk. The transactions are translated at spot rate and no hedging occurs.

|                                | 2014<br>R | 2013<br>R |
|--------------------------------|-----------|-----------|
| Foreign exchange loss realized | (1 269)   | -         |

The following significant exchange rates applied during the year.

|     |  | Average rate<br>2014<br>R | Average rate<br>2013<br>R |
|-----|--|---------------------------|---------------------------|
| USD |  | 10.1052                   | 8.4948                    |

### Sensitivity analysis

A one percent weakening of the average South African Rand against the US Dollar for the year ended 31 March 2014 would have increased (decreased) profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2013.

|               | Profit/(loss)<br>R |
|---------------|--------------------|
| 31 March 2014 | -                  |
| 31 March 2013 | -                  |

The company did not incur currency risk as a result of purchases, sales and loan transactions which were denominated in functional currency in the current period.

### Interest rate risk management

Interest rate risk is the risk that the value of a financial instrument will fluctuate owing to changes in market interest rates. The Company's level of borrowing and consequently the debt servicing costs are closely monitored and controlled by the Board of Directors having regard to the prevailing and projected interest rates and the Company's capacity to service such debt from future earnings.



### Notes to the financial statements (continued)

for the year ended 31 March 2014

### 15 Financial risk management (continued)

### Interest rate risk management (continued)

At the reporting date the interest rate profile of the Company's interest bearing financial instrument was:

|   | Carrying amount |           |
|---|-----------------|-----------|
|   | 2014<br>R       | 2013<br>R |
| Interest rate risk  |                 |           |
| Variable rates linked to prime:<br>Interest on inter-company loan | (29 916)        | (360 522) |
|   | (29 916)        | (360 522) |

Cashflow sensitivity for variable rate instruments

A change in the prime interest rate of 1% would have the following impact on cash flows and profit:

|                  | <b>2014</b> 1% increase | 2013<br>1% increase |
|------------------|-------------------------|---------------------|
| Interest expense | 299                     | (3 605)             |
| Taxation         | (84)                    | 1 009               |
|                  | 215                     | (2 596)             |

### 16 Going Concern

The Company incurred a net loss of R 3 170 085 (2013 loss: 7 982 493) during the year ended 31 March 2014 and as of that date, the Company's total liabilities exceeded its total assets by R 3 990 771 (2013: 820 686).

These conditions give rise to a material uncertainty which may cause doubt about the Company's Ability to realise its assets and discharge its liabilities in the normal course of business.

The major reason for the net loss incurred for the year ended 31 March 2014 is due to general operational cost increase.

The Directors have also reviewed the Company's cash flow forecast for the year to 31 March 2014 and, in light of this review and the current financial position, they are satisfied that the Company has access to adequate resources to continue in operational existence for the foreseeable future.

The holding company has subordinated the intercompany payables to the value of R 4000 000.

### Schedule of expenditure

for the year ended 31 March 2014

|  | 2014       | 2013       |
|--|------------|------------|
|  | R          | R          |
| Accounting and legal fees                    | _          | 137 341    |
| Administration                               | 75 443     | 119 804    |
| Advertising and promotions                   | 31 706     | 11 936     |
| Audit fees                                   | 155 000    | 145 000    |
| Bad debts written off                        | -          | 3 885 508  |
| Bank charges                                 | 23 254     | 39 564     |
| Commissions paid                             | 11 001 480 | 6 038 581  |
| Consultancy fees                             | 12 177     | 49 181     |
| Courier and postage                          | 27 977     | 21 180     |
| Depreciation                                 | 26 913     |            |
| Foreign exchange loss realised               | (1 269)    | 41 959     |
| Guest house services                         | 247 034    | 384 989    |
| Professional service stipend and outsourcing | •          | 1 045 830  |
| Rent   | 932 957    | 910 075    |
| Staff costs                                  | 11 508 503 | 9 152 910  |
| Stationery                                   | 33 681     | 26 061     |
| Staff welfare                                | 126 120    | •••        |
| Sundry expenses                              | 56 260     | 27 208     |
| Telephone and fax                            | 327 913    | 437 424    |
| Transport                                    | 527 203    | 507 460    |
| Travel                                       | 1 737 948  | 4 274 889  |
|  | 26 850 300 | 27 256 900 |
| Finance cost                                 | 29 916     | 360 522    |
| Total  | 26 880 216 | 27 617 422 |