



WORLD'S LEADING STAFFING COMPANY CHOOSES RAMCO SRP

PROBLEM

Staffing industry especially driven by human resources operates on wafer thin margins and hence needs high level of automation and efficient processes to drive business profitably. Their India branch office, dealing with 100,000 employees on its payroll, were primarily concentrating on contract for IT companies and had specific concerns around managing employees for various client organizations.

INDUSTRY
STAFFING AND
RECRUITING

HEADQUARTERS
ZURICH, SWITZERLAND

COMPANY SIZE
10,001+ EMPLOYEES

KEY CLIENT CHALLENGES

- Handling huge volume of data and in executing bulk transactions like attendance, associate onboarding, offer letter, etc.
- Lack of key business process automation like staffing, invoicing and bank payments to run their business profitably
- Lack of checks and control across different levels for its 81 branches, 9 zonal offices and 4 regional offices across India
- Lack of robust contract management
- Lack of integrated system for managing their back office, front office and branch operations
- Lack of payroll that can run at multiple levels, including Customer, Contract, Site and Employee
- Lack of ability to handle the statutory requirements with respect to contract labor law and Indian taxes
- Lack of Employee Self-Service portal

BUSINESS NEED

- They required a payroll engine that could integrate and offer seamless invoicing at multiple levels namely Customer, Contract, Site and Employee
- As the client policy varies from site to site across multiple clientele, they did not have one interface with flexible access control to manage employees based on role, branch and process



LEAPING AHEAD WITH RAMCO'S SOLUTION

Ramco's expertise in services industry was a primary differentiator for Ramco for being chosen as a trusted partner.

- End-to-end system that seamlessly integrates front and back office operations by connecting the Contract Management, Staffing Operations, Finance, Procurement, HCM & Payroll
- ESS portal provides competitive edge and offers personalized experience for each employee (associates), customers, branch executives and back office employees
- Easy to customize and integrate with third-party systems
- A robust payroll engine for 150,000+ employees across geographies
- Global Tax Solution engine aided easy access of Indian statutory and tax reports
- Huge benefit via data migration of almost 114,000 employees data with compensation
- User-friendly invoice control reports enabling right invoice reach the right customer at the right time

KEY BUSINESS BENEFITS

The company achieved their ROI in less than a year due to Ramco's SRP Solution

- One system – all inclusive Ramco SRP solution with Attendance, Timesheet and Billing
- Custom-built Ramco Integra module, a flexible platform for managing their client's business processes
- Robust contract management enabling control over margins
- Advanced reporting and user friendly dashboards ensured visibility across profitability at different levels enabling wise business decisions
- High level of automation and efficient business processes
- Web based architecture ensures anytime, anywhere and any-device access
- Ramco's flexible product architecture enabled process changes and improvements much faster than the client expected

WHY RAMCO IS THEIR PREFERRED CHOICE!

With organizations increasingly moving towards enabling a Digital Enterprise & with Internet of Things becoming mainstream, we at Ramco Systems are using the tectonic shift in technology to drive business benefits in a manner not thinkable earlier.

We are one of the fastest growing companies focused on providing next-gen solution for Staffing firms. Ramco SRP is a comprehensive solution tailor made for the Services Industry solving end to end needs of a staffing firm including Contract Management, Applicant Management, Associate Onboarding, Client Management, Timesheet Management, Statutory Compliance and Payroll processing.

If you are ready to experience this paradigm shift by leveraging technology to empower the Services fraternity, take a sneak peak of what we have in-store for you.

[Ramco SRP](#)

