

February 15, 2023

National Stock Exchange of India Ltd.,
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

BSE Ltd.,
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Sub: Press Release

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Please find enclosed the press release, titled “**Philippine Airlines, Inc. (PAL) Partners with Ramco Aviation**” which is being released to the press from our end.

The aforesaid intimation is also being hosted on the website of the Company www.ramco.com.

Kindly take on record the same.

Thanking you,

For **RAMCO SYSTEMS LIMITED**

VIJAYARAGHAVAN NE
COMPANY SECRETARY

Encl: Press Release

Ramco Systems Limited

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www.ramco.com

Philippine Airlines, Inc. (PAL) Partners with Ramco Aviation

Signs digital transformation deal to automate and optimize business operations across the PAL Group network

Pasay City, PHILIPPINES / Chennai, INDIA – February 15, 2023 – The Philippines' national flag carrier, [Philippine Airlines, Inc. \(PAL\)](#), announced that it has signed an agreement with the global aviation software provider [Ramco Systems](#), to deploy Ramco's state-of-the-art [Aviation Suite V5.9](#). The solution will replace standalone legacy systems thereby integrating, automating, and enhancing business performances across PAL and its affiliate PAL Express.

Aligned with PAL's Accelerated Initiatives for Recoveries and Full Optimization through Innovation and Leadership (AIRFOIL) program, Ramco's on-cloud, next-gen platform will offer PAL end-to-end optimization of maintenance and engineering business processes that will support regulatory compliance and enable sustainable digital transformation through paperless operations.



Team from Philippine Airlines, Inc. (PAL) and Ramco Systems during the contract signing ceremony in Philippines

Capt. Stanley Ng, President & Chief Operating Officer, Philippine Airlines, Inc. (PAL), said, “At PAL, our focus has always been on improving our global network infrastructure and making Philippine Airlines worthy of our customers’ enduring trust and support. This has led us to embark on a transformational journey towards technological upgrades and innovation. The extensive functionalities of Ramco’s next-gen Aviation Software, together with our shared values of excellence and customer-centricity, will offer us a technological edge and will help us serve our customers with a robust digital infrastructure.”

P.R. Venketrama Raja, Chairman, Ramco Systems, said, “The addition of Philippines’ national flag carrier to our expanding clientele is a testament to Ramco’s track record as a leading software provider in the airlines segment. Embedded with latest technology, best-in-class functionality and user-friendly features, Ramco Aviation Software has gained the trust of many leading operators in the industry. As PAL’s tech partners, Ramco will support PAL organization’s mission of service and propel its global expansion plans.”

Philippine Airlines is engaged in fortifying its network as the recovery of air travel gains steam globally. PAL is the only airline offering nonstop flights linking the Philippines with the U.S. Mainland, Canada and Hawaii, along with the

largest network of flights on multiple routes to Japan, Australia and countries in the Middle East. PAL will launch a pioneer direct flight between Manila and Perth, Australia in March 2023, while re-opening flights between the Philippines and Beijing, Shanghai and Macau in addition to other mainland Chinese destinations.

[Ramco Aviation Suite](#) is trusted by 24,000+ users to manage 4,000+ aircraft globally. With 90+ Aviation organizations onboard, Ramco is the solution of choice for top Airlines, 3rd party MROs, large Heli-Operators, leading Defense organizations, and major Urban Air Mobility companies around the world. Available on cloud, Ramco Aviation Suite provides accessibility with 'Anywhere Apps', significantly accelerating organizational efficiency and agility. Ramco is changing the paradigm of enterprise software with Artificial Intelligence based solutions, intelligent voice enabled user experience, and advanced features such as digital task cards, offline maintenance capability, conversational chatbots, HUBs and cognitive solutions.

About Philippine Airlines, Inc. (PAL):

Philippine Airlines (PAL) is the Philippines' flag carrier and only full-service network airline. PAL was the first commercial airline in Asia and will celebrate its 82nd anniversary in March 2023. PAL's fleet of Boeing 777, Airbus A350/A330/A320/A321, and De Havilland DHC-8-400 Next Generation aircraft operate out of hubs in Manila, Cebu, Clark and Davao to 32 destinations in the Philippines and 35 destinations in Asia, North America, Australia, and the Middle East. In addition to flying passengers on regular scheduled services and extending its hallmark heartwarming and gracious Filipino service, PAL also carries air cargo shipments and undertakes charter flights to boost Philippine tourism, support the economy and serve the travel needs of overseas Filipinos.

About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** - which allows users to complete transactions using natural conversations; **Mail It** - transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** - mobility where the system presents users with option to choose rather than type values and **Prompt It** - a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 2000+ employees spread across 29 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Conferred as Malaysia's Best Employer Brand 2022;

Positioned a 'Leader in Everest Group's APAC Multi-country Payroll (MCP) Solutions PEAK Matrix® Assessment 2022

Winner of Global Payroll Association's Innovation Award 2021;

Winner of 2020 ISG Paragon Awards Asia Pacific, for 'Transformation' and 'Collaboration' Awards;

Leader in NelsonHall's NEAT Matrix for Next Gen Payroll Services

For more information, please visit <https://www.ramco.com/products/aviation-software/>

Follow Ramco on Twitter [@RamcoSystems](#) / [@RamcoAviation](#) and stay tuned to <https://www.ramco.com/blog>

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