

# August 08, 2025

National Stock Exchange of India Ltd.,

Exchange Plaza, 5<sup>th</sup> Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051

Scrip: RAMCOSYS

BSE Ltd.,

Corporate Relationship Department Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001

Scrip: 532370

**Sub: Revised Press Release** 

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015

Please find enclosed the press release in connection with Q1 FY 2025-26 financial results, titled "Ramco Systems Q1 revenue grows 15% YoY" which is being released to the press from our end.

The aforesaid intimation is also being hosted on the website of the Company www.ramco.com.

Kindly take on record the same.

Thanking you,

For RAMCO SYSTEMS LIMITED

MITHUN V
COMPANY SECRETARY& COMPLIANCE OFFICER

**Encl: Press Release** 

## **Ramco Systems Limited**

**Corporate Office:** 64, Sardar Patel Road, Taramani, Chennai 600 113, Tamilnadu, India. Tel: +91 44 2235 4510 / 6653 4000, Fax: +91 44 2235 5704 | CIN: L72300TN1997PLC037550



RAMCO Q1 RESULTS: FY 25 - 26

# Ramco Systems Q1 revenue grows 15% YoY

Posts revenue of USD 18.95m; EBITDA of USD 3.83m

Chennai, INDIA – August 08, 2025 – Ramco Systems (BSE – 532370, NSE – RAMCOSYS), a global enterprise software company offering next-generation SaaS-enabled platform and products, today announced the results for the first quarter of the financial year 2025-26.

For the quarter ended June 30, 2025 (Q1: 2025-26), the global consolidated income of Ramco Systems Limited stood at USD 19.36m (Rs. 164.8cr). The net profit after tax for the quarter stood at USD 0.11m (Rs. 0.9cr).

#### Results at a Glance:

### Financial Highlights

- Quarterly Order Bookings stood at USD 15m, marking a 36% increase QoQ, primarily driven by the -Europe region
- Recurring revenue continued its upward trend, reaching USD 11.08m, including backlog billing.
- EBITDA of USD 3.83m in Q1 vs USD 5.21m in Q4, is mainly due to one-time reversals of provisions in Q4
- Signed 2 "Million-Dollar plus" deals
- With the Unexecuted Order Book at USD 168.55m, Ramco maintains a stable base for future execution and revenue realization
- Ramco maintained its zero-borrowing position, underscoring its commitment to financial discipline and operational self-sufficiency

## **Business Highlights:**

- Onboarded prominent organizations across industries, such as:
  - A multinational technology company selected Ramco to transform its payroll operations covering
     1500+ employees in Australia and New Zealand
  - A multinational online food ordering and delivery platform signed on Ramco to consolidate and streamline its payroll services for 4200+ employees across 8 countries in Asia
  - o A leading data center operator entrusted Ramco to streamline their payroll operations in Australia
  - A leading provider of aircraft engine maintenance, repair and overhaul services chose Ramco to streamline its operations and materials management with Ramco Aviation Software
  - A global logistics company selected Ramco Systems as their strategic partner to lead their
     Fleet Management and Enterprise Asset Management (EAM) transformation across the Asia-Pacific region
  - A reputed Indian business conglomerate awarded a contract to Ramco to digitally transform its operations with its ERP solution
- Successfully went live with Ramco Payce at Air Niugini, Papua New Guinea's national airline, enabling payroll transformation for over 2,000 employees across four countries
- Ramco mentioned as a payroll partner in Workday India's press release
- Recognized at the prestigious Economic Times HR World Future Skills Awards 2025, held in June 2025;
   Bagged Gold Award for Best Corporate Learning University
- Honoured with the Customer Excellence Award by CommVault at 'SHIFT', their Chennai customer meet, for Ramco's early adoption of cloud-based backup and a long-standing collaboration with the company



RAMCO Q1 RESULTS: FY 25 - 26

**Abinav Raja, Managing Director, Ramco Systems,** said, "Our approach to transformation is rooted in pragmatism and purpose. By embedding AI into core workflows, we are already seeing meaningful improvements in productivity and responsiveness. In parallel, our modernization efforts continue to simplify delivery and enhance scalability. Our focus on operational excellence enables us to pursue our transformation with clarity and confidence."

Sandesh Bilagi, COO, Ramco Systems, said, "We are seeing encouraging signs across topline, recurring revenue as well as order booking, which are direct outcomes of improved operational cadence and delivery efficiency. The unexecuted order book continues to remain in a healthy range, allowing us to plan resources effectively and maintain service quality. We would now concentrate more on scaling our business and products."

#### **About Ramco Systems:**

Ramco Systems is a world-class enterprise software product/ platform provider disrupting the market with its multi-tenant cloud and mobile-based enterprise software, successfully driving innovation for over 25 years. Over the years, Ramco has maintained a consistent track record of serving 800+ customers globally with two million+ users and delivering tangible business value in Global Payroll, Aviation, Aerospace & Defense, and ERP. Ramco's key differentiator is its innovative product development approach through its revolutionary enterprise application assembly and delivery platform. On the innovation front, Ramco is leveraging cutting-edge technologies around Artificial Intelligence, Machine Learning, RPA, and Blockchain, amongst others, to help organizations embrace digital transformation.

For more information, please visit <a href="http://www.ramco.com/">http://www.ramco.com/</a>
Follow Ramco on Twitter <a href="mailto:orange-armco.com/">orange-armco.com/</a>
sand stay tuned to <a href="http://blogs.ramco.com/">http://blogs.ramco.com/</a>

For further information, please contact: Hemanthkumar Kumaresan +91 – 8056277842 hemanthkumar.kumaresan@ramco.com Ramco Systems Limited 64, Sardar Patel Road, Taramani, Chennai – 600 113 CIN - L72300TN1997PLC037550

#### Safe Harbor

Certain statements in this release concerning our future growth prospects are forward looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT business including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Ramco Systems may, from time to time, make additional written and oral forward-looking statements, including statements contained in our reports to shareholders. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.—



futhi-Aria.