

# FACT SHEET AS ON 30TH JUNE 2025

CONSOLIDATED INFORMATION												
Figures in USD Million, except where stated otherwise												
	Quarter Ended								Year Ended			
	Jun-25	Mar-25	Dec-24	Sep-24	Jun-24	Mar-24	Dec-23	Sep-23	Mar.31, 2025	Mar.31, 2024	Mar.31, 2023	Mar.31, 2022
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited \$	Audited \$	Audited \$	Audited \$
<b>REVENUE - STREAMWISE</b>												
Recurring	11.08	9.88	10.74	9.82	9.37	10.34	9.79	9.49	39.82	38.87	34.34	32.64
AMC / Subscription	7.06	6.40	6.76	6.40	5.97	6.81	6.23	5.83	25.53	24.45	21.71	21.66
BPO Services	2.62	2.24	2.57	1.99	2.00	2.09	2.07	2.11	8.81	8.43	7.38	6.43
Hosting Charges	1.40	1.24	1.41	1.42	1.40	1.45	1.50	1.56	5.48	5.98	5.25	4.55
Non-recurring	7.87	8.20	7.95	7.31	7.15	5.52	5.72	5.99	30.62	25.05	27.45	39.29
License	0.93	0.05	0.66	0.52	0.99	1.81	0.68	0.64	2.21	4.09	4.50	7.69
Service	6.92	8.12	7.26	6.74	6.11	3.58	4.98	5.23	28.27	20.46	22.47	31.14
Resale of Material	0.02	0.03	0.03	0.04	0.05	0.12	0.06	0.12	0.14	0.50	0.48	0.46
<b>TOTAL</b>	<b>18.95</b>	<b>18.08</b>	<b>18.69</b>	<b>17.12</b>	<b>16.52</b>	<b>15.86</b>	<b>15.51</b>	<b>15.48</b>	<b>70.43</b>	<b>63.92</b>	<b>61.79</b>	<b>71.93</b>
<b>REVENUE - BUSINESS UNITWISE</b>												
ERP	4.33	4.22	5.07	4.59	4.90	4.04	3.99	4.53	18.76	17.00	17.13	23.57
HRP	7.62	7.00	7.24	6.53	6.32	5.86	6.28	6.69	27.10	25.84	25.53	25.55
AAD	7.01	6.86	6.38	6.01	5.30	5.97	5.24	4.25	24.57	21.08	19.13	22.81
<b>TOTAL</b>	<b>18.95</b>	<b>18.08</b>	<b>18.69</b>	<b>17.12</b>	<b>16.52</b>	<b>15.86</b>	<b>15.51</b>	<b>15.48</b>	<b>70.43</b>	<b>63.92</b>	<b>61.79</b>	<b>71.93</b>
<b>REVENUE - GEOGRAPHYWISE</b>												
Americas	4.15	3.65	4.56	4.19	3.95	3.91	3.85	4.37	16.33	16.31	15.50	17.97
Europe	0.63	0.61	0.81	0.57	0.74	0.46	0.60	(0.47)	2.74	1.48	3.02	4.11
APAC	8.15	8.39	7.37	7.00	6.84	6.19	5.73	6.03	29.64	24.44	22.15	23.42
India	4.22	3.59	3.70	3.55	3.30	3.50	3.78	4.31	14.14	15.24	13.53	16.71
MEA @	1.80	1.83	2.25	1.81	1.70	1.80	1.55	1.24	7.59	6.45	7.59	9.71
<b>TOTAL</b>	<b>18.95</b>	<b>18.08</b>	<b>18.69</b>	<b>17.12</b>	<b>16.52</b>	<b>15.86</b>	<b>15.51</b>	<b>15.48</b>	<b>70.43</b>	<b>63.92</b>	<b>61.79</b>	<b>71.93</b>
<b>BOOKING - BUSINESS UNITWISE</b>												
ERP	2.83	0.99	3.57	6.00	4.58	2.18	2.37	3.32	15.14	10.51	19.52	20.58
HRP	8.37	6.70	8.85	3.09	7.98	6.94	2.64	10.62	26.62	32.73	40.34	27.18
AAD	3.80	3.33	2.20	1.65	6.86	18.78	2.00	2.65	14.05	31.41	30.19	17.03
<b>TOTAL</b>	<b>15.00</b>	<b>11.02</b>	<b>14.62</b>	<b>10.74</b>	<b>19.43</b>	<b>27.90</b>	<b>7.01</b>	<b>16.60</b>	<b>55.80</b>	<b>74.65</b>	<b>90.05</b>	<b>64.78</b>
<b>BOOKING - GEO WISE</b>												
Americas	3.39	1.28	0.70	0.98	7.04	2.64	2.15	1.21	10.01	10.93	22.38	21.43
Europe	4.49	1.89	0.59	0.04	0.25	0.47	0.01	0.85	2.77	10.63	1.44	0.32
APAC	4.61	4.46	7.45	2.93	8.74	21.33	3.47	10.81	23.58	40.13	31.33	20.79
India	2.08	2.43	2.37	4.75	1.89	1.37	1.03	2.48	11.43	8.09	18.65	10.04
MEA @	0.43	0.96	3.51	2.04	1.50	2.10	0.36	1.24	8.01	4.87	16.25	12.21
<b>TOTAL</b>	<b>15.00</b>	<b>11.02</b>	<b>14.62</b>	<b>10.74</b>	<b>19.43</b>	<b>27.90</b>	<b>7.01</b>	<b>16.60</b>	<b>55.80</b>	<b>74.65</b>	<b>90.05</b>	<b>64.78</b>
<b>UNEXECUTED ORDER BOOK #</b>	<b>168.55</b>	<b>166.42</b>	<b>169.60</b>	<b>169.16</b>	<b>192.81</b>	<b>187.55</b>	<b>180.32</b>	<b>193.01</b>	<b>166.42</b>	<b>187.55</b>	<b>195.70</b>	<b>174.10</b>
<b>CUSTOMER METRICS</b>												
Revenue from New Customers (%)	0%	6%	8%	6%	4%	16%	8%	6%	6%	8%	10%	10%
Revenue from Cloud orders (%)	64%	64%	65%	65%	60%	60%	59%	50%	63%	57%	55%	49%
Number of new customers added	6	5	9	6	5	5	5	9	25	25	45	41

\$ Figures, other than revenue, are unaudited.

# Unexecuted orderbook comprises of new orders , renewals, reversals & adjustments for the base foreign currency rates in the current financial year.

@ Middle East and Africa (MEA) includes South Africa.

## Consolidated Income Statement - Management Presentation

Particulars	For the quarter ended 30.06.2025 (Unaudited)	
	in USD Mln.	% to Revenue
Revenue	18.95	
Cost of Execution	8.53	
<b>Gross Margin</b>	<b>10.42</b>	<b>55%</b>
Research & Development (R&D) expenses	2.53	13%
Sales & Marketing expenses	2.74	14%
General & Administration expenses	4.08	22%
<b>Net Margin before Capitalisation and Amortisation</b>	<b>1.07</b>	<b>6%</b>
R&D Capitalisation	(1.86)	
R&D Amortisation	1.84	
<b>Net Margin before Tax</b>	<b>1.09</b>	<b>6%</b>
Taxes	0.96	
<b>Net Margin</b>	<b>0.13</b>	<b>1%</b>
<i>Of this,</i>		
<i>Attributable to Share holders of the Company</i>	<i>0.11</i>	
<i>Attributable to Non-Controlling Interest</i>	<i>0.02</i>	

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