

FACT SHEET AS ON 30TH SEPTEMBER 2023

					CONSOLI	DATED INF	ORMATION							
	Figures in USD Million, except where stated otherwise													
	Quarter Ended								Half Ye	ar Ended	Year Ended			
	Sep-23	Jun-23	Mar-23	Dec-22	Sep-22	Jun-22	Mar-22	Dec-21	Sep. 30,	Sep. 30,	Mar.31,	Mar.31,	Mar.31,	Mar.31,
	3ep-23	Juli-23	IVIAI-23	Det-22	3ep-22	Juli-22	IVIdI-22	Det-21	2023	2022	2023	2022	2021	2020
									2023	2022	2023	LUZE	2021	2020
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited \$	Audited \$	Audited \$	Audited \$
REVENUE - STREAMWISE														
Recurring	9.49	9.23	9.18	8.71	8.36	8.03	8.04	8.44	18.73	16.40	34.34	32.64	31.30	27.26
AMC / Subscription	5.83	5.58 2.17	5.85 1.90	5.49 1.90	5.26	5.08	5.26 1.72	5.55	11.41	10.35	21.71	21.66	21.94	20.11
BPO Services Hosting Charges	2.11 1.56	1.48	1.43	1.33	1.79 1.31	1.79 1.16	1.72	1.68 1.22	4.28 3.04	3.58 2.47	7.38 5.25	6.43 4.55	5.60 3.76	4.29 2.86
Non-recurring	5.99	7.85	6.25	6.94	6.64	7.67	8.55	8.56	13.83	14.29	27.45	4.33 39.29	53.62	53.77
License	0.64	0.96	0.37	1.48	0.96	1.73	1.21	1.42	1.60	2.68	4.50	7.69	18.56	17.14
Service	5.23	6.68	5.78	5.33	5.53	5.84	7.15	7.03	11.91	11.36	22.47	31.14	33.55	36.18
Resale of Material	0.12	0.21	0.10	0.13	0.14	0.10	0.20	0.12	0.32	0.25	0.48	0.46	1.50	0.44
TOTAL	15.48	17.08	15.43	15.66	15.00	15.70	16.59	17.00	32.55	30.69	61.79	71.93	84.92	81.03
REVENUE - BUSINESS UNITWISE														
ERP	4.53	4.44	4.31	4.04	4.33	4.48	4.78	4.84	8.98	8.80	17.13	23.57	31.74	32.00
HRP	6.69		6.20	6.39	6.45	6.50	6.52	6.33	13.71	12.94	25.53	25.55	27.59	30.26
AAD	4.25	5.61	4.92	5.23	4.23	4.73	5.30	5.83	9.86	8.95	19.13	22.81	25.58	18.77
TOTAL	15.48	17.08	15.43	15.66	15.00	15.70	16.59	17.00	32.55	30.69	61.79	71.93	84.92	81.03
REVENUE - GEOGRAPHYWISE	4.27	4.47	4.27	2.50	2.60	2.04	2.07		0.55	7.62	45.50	47.07	40.07	44.42
Americas	4.37	4.17	4.37	3.50	3.69	3.94	3.97	4.74	8.55	7.62	15.50	17.97	19.87	14.43
Europe	(0.47)		0.60	0.92	0.67	0.83	1.07	0.94	0.42	1.50	3.02	4.11	4.75	2.51
APAC India	6.03 4.31	6.48 3.65	5.17 3.50	6.28 3.04	5.46 3.01	5.23 4.01	5.20 3.95	5.58 3.70	12.51 7.96	10.69 7.01	22.15 13.53	23.42 16.71	31.50 20.18	35.13 20.28
MEA @	1.24	1.87	1.79	1.93	2.18	1.69	2.41	2.03	3.11	3.88	7.59	9.71	8.62	8.67
TOTAL	15.48	17.08	15.43	15.66	15.00	15.70	16.59	17.00	32.55	30.69	61.79	71.93	84.92	81.03
TOTAL	15.48	17.08	15.43	15.66	15.00	15.70	16.59	17.00	32.55	30.69	61.79	/1.93	84.92	81.03
BOOKING - BUSINESS UNITWISE														
ERP	3.32	2.63	3.26	6.89	4.90	4.47	3.59	4.30	5.95	9.36	19.52	20.58	31.98	26.70
HRP	10.62	12.53	12.15	10.86	5.43	11.90	6.43	7.01	23.15	17.33	40.34	27.18	40.00	44.25
AAD	2.65	7.98	8.00	9.80	6.99	5.40	1.80	2.24	10.63	12.39	30.19	17.03	37.85	19.54
TOTAL	16.60	23.14	23.41	27.56	17.32	21.77	11.82	13.55	39.74	39.09	90.05	64.78	109.82	90.49
BOOKING - GEO WISE	1 21	4.02	1 12	9.96	C 11	F 20	2.57	2.42	C 14	11 20	22.20	21.43	24.22	12.01
Americas	1.21 0.85	4.93 9.29	1.12 0.18	0.54	6.11 0.26	5.20 0.46	0.01	2.42 0.02	6.14 10.14	11.30 0.72	22.38 1.44	0.32	31.32 11.51	12.81 2.20
Europe APAC	10.81	4.52	4.76	15.11	5.18	6.28	3.83	8.43	15.33	11.45	31.33	20.79	32.12	49.12
India	2.48		6.52	1.07	2.30	8.76	0.89	2.22	5.70	11.43	18.65	10.04	27.73	18.34
MEA @	1.24	1.18	10.83	0.87	3.48	1.07	4.51	0.47	2.42	4.55	16.25	12.21	7.14	8.03
TOTAL	16.60	23.14	23.41	27.56	17.32	21.77	11.82	13.55	39.74	39.09	90.05	64.78	109.82	90.49
UNEXECUTED ORDER BOOK #	193.01	196.03	195.70	190.98	181.70	177.77	174.10	185.44	193.01	181.70	195.70	174.10	182.67	166.55
CUSTOMER METRICS														
Revenue from New Customers (%)	6%	4%	10%	15%	7%	8%	13%	10%	5%	7%	10%	10%	25%	19%
Revenue from Cloud orders (%)	50%		58%	56%	55%		47%			53%	55%	49%	40%	38%
Number of new customers added	9	6	13	10	9	13	10	7	15	22	45	41	50	50

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[#] Unexecuted orderbook comprises of new orders , renewals, reversals & adjustments for the base foreign currency rates in the current financial year.

 $[\]ensuremath{@}$ Middle East and Africa (MEA) includes South Africa.