



## FACT SHEET AS ON 31ST MARCH 2025

### CONSOLIDATED INFORMATION

Figures in USD Million, except where stated otherwise

	Quarter Ended								Year Ended			
	Mar-25	Dec-24	Sep-24	Jun-24	Mar-24	Dec-23	Sep-23	Jun-23	Mar.31, 2025	Mar.31, 2024	Mar.31, 2023	Mar.31, 2022
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited \$	Audited \$	Audited \$	Audited \$
<b>REVENUE - STREAMWISE</b>												
Recurring	9.88	10.74	9.82	9.37	10.34	9.79	9.49	9.23	39.82	38.87	34.34	32.64
AMC / Subscription	6.40	6.76	6.40	5.97	6.81	6.23	5.83	5.58	25.53	24.45	21.71	21.66
BPO Services	2.24	2.57	1.99	2.00	2.09	2.07	2.11	2.17	8.81	8.43	7.38	6.43
Hosting Charges	1.24	1.41	1.42	1.40	1.45	1.50	1.56	1.48	5.48	5.98	5.25	4.55
Non-recurring	8.20	7.95	7.31	7.15	5.52	5.72	5.99	7.85	30.62	25.05	27.45	39.29
License	0.05	0.66	0.52	0.99	1.81	0.68	0.64	0.96	2.21	4.09	4.50	7.69
Service	8.12	7.26	6.74	6.11	3.58	4.98	5.23	6.68	28.27	20.46	22.47	31.14
Resale of Material	0.03	0.03	0.04	0.05	0.12	0.06	0.12	0.21	0.14	0.50	0.48	0.46
<b>TOTAL</b>	<b>18.08</b>	<b>18.69</b>	<b>17.12</b>	<b>16.52</b>	<b>15.86</b>	<b>15.51</b>	<b>15.48</b>	<b>17.08</b>	<b>70.43</b>	<b>63.92</b>	<b>61.79</b>	<b>71.93</b>
<b>REVENUE - BUSINESS UNITWISE</b>												
ERP	4.22	5.07	4.59	4.90	4.04	3.99	4.53	4.44	18.76	17.00	17.13	23.57
HRP	7.00	7.24	6.53	6.32	5.86	6.28	6.69	7.02	27.10	25.84	25.53	25.55
AAD	6.86	6.38	6.01	5.30	5.97	5.24	4.25	5.61	24.57	21.08	19.13	22.81
<b>TOTAL</b>	<b>18.08</b>	<b>18.69</b>	<b>17.12</b>	<b>16.52</b>	<b>15.86</b>	<b>15.51</b>	<b>15.48</b>	<b>17.08</b>	<b>70.43</b>	<b>63.92</b>	<b>61.79</b>	<b>71.93</b>
<b>REVENUE - GEOGRAPHYWISE</b>												
Americas	3.65	4.56	4.19	3.95	3.91	3.85	4.37	4.17	16.33	16.31	15.50	17.97
Europe	0.61	0.81	0.57	0.74	0.46	0.60	(0.47)	0.89	2.74	1.48	3.02	4.11
APAC	8.39	7.37	7.00	6.84	6.19	5.73	6.03	6.48	29.64	24.44	22.15	23.42
India	3.59	3.70	3.55	3.30	3.50	3.78	4.31	3.65	14.14	15.24	13.53	16.71
MEA @	1.83	2.25	1.81	1.70	1.80	1.55	1.24	1.87	7.59	6.45	7.59	9.71
<b>TOTAL</b>	<b>18.08</b>	<b>18.69</b>	<b>17.12</b>	<b>16.52</b>	<b>15.86</b>	<b>15.51</b>	<b>15.48</b>	<b>17.08</b>	<b>70.43</b>	<b>63.92</b>	<b>61.79</b>	<b>71.93</b>
<b>BOOKING - BUSINESS UNITWISE</b>												
ERP	0.99	3.57	6.00	4.58	2.18	2.37	3.32	2.63	15.14	10.51	19.52	20.58
HRP	6.70	8.85	3.09	7.98	6.94	2.64	10.62	12.53	26.62	32.73	40.34	27.18
AAD	3.33	2.20	1.65	6.86	18.78	2.00	2.65	7.98	14.05	31.41	30.19	17.03
<b>TOTAL</b>	<b>11.02</b>	<b>14.62</b>	<b>10.74</b>	<b>19.43</b>	<b>27.90</b>	<b>7.01</b>	<b>16.60</b>	<b>23.14</b>	<b>55.80</b>	<b>74.65</b>	<b>90.05</b>	<b>64.78</b>
<b>BOOKING - GEO WISE</b>												
Americas	1.28	0.70	0.98	7.04	2.64	2.15	1.21	4.93	10.01	10.93	22.38	21.43
Europe	1.89	0.59	0.04	0.25	0.47	0.01	0.85	9.29	2.77	10.63	1.44	0.32
APAC	4.46	7.45	2.93	8.74	21.33	3.47	10.81	4.52	23.58	40.13	31.33	20.79
India	2.43	2.37	4.75	1.89	1.37	1.03	2.48	3.22	11.43	8.09	18.65	10.04
MEA @	0.96	3.51	2.04	1.50	2.10	0.36	1.24	1.18	8.01	4.87	16.25	12.21
<b>TOTAL</b>	<b>11.02</b>	<b>14.62</b>	<b>10.74</b>	<b>19.43</b>	<b>27.90</b>	<b>7.01</b>	<b>16.60</b>	<b>23.14</b>	<b>55.80</b>	<b>74.65</b>	<b>90.05</b>	<b>64.78</b>
<b>UNEXECUTED ORDER BOOK #</b>	<b>166.42</b>	<b>169.60</b>	<b>169.16</b>	<b>192.81</b>	<b>187.55</b>	<b>180.32</b>	<b>193.01</b>	<b>196.03</b>	<b>166.42</b>	<b>187.55</b>	<b>195.70</b>	<b>174.10</b>
<b>CUSTOMER METRICS</b>												
Revenue from New Customers (%)	6%	8%	6%	4%	16%	8%	6%	4%	6%	8%	10%	10%
Revenue from Cloud orders (%)	64%	65%	65%	60%	60%	59%	50%	60%	63%	57%	55%	49%
Number of new customers added	5	9	6	5	5	5	9	6	25	25	45	41

\$ Figures, other than revenue, are unaudited.

# Unexecuted orderbook comprises of new orders , renewals, reversals & adjustments for the base foreign currency rates in the current financial year.

@ Middle East and Africa (MEA) includes South Africa.

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