



FACT SHEET AS ON 31ST MARCH 2023

CONSOLIDATED INFORMATION

Figures in USD Million, except where stated otherwise

	Quarter Ended								Year Ended			
	Mar-23	Dec-22	Sep-22	Jun-22	Mar-22	Dec-21	Sep-21	Jun-21	Mar.31, 2023	Mar.31, 2022	Mar.31, 2021	Mar.31, 2020
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited \$	Audited \$	Audited \$	Audited \$
REVENUE - STREAMWISE												
Recurring	9.18	8.71	8.36	8.03	8.04	8.44	8.00	8.15	34.34	32.64	31.30	27.26
AMC / Subscription	5.85	5.49	5.26	5.08	5.26	5.55	5.37	5.49	21.71	21.66	21.94	20.11
BPO Services	1.90	1.90	1.79	1.79	1.72	1.68	1.52	1.51	7.38	6.43	5.60	4.29
Hosting Charges	1.43	1.33	1.31	1.16	1.06	1.22	1.12	1.16	5.25	4.55	3.76	2.86
Non-recurring	6.25	6.94	6.64	7.67	8.55	8.56	11.15	11.07	27.45	39.29	53.62	53.77
License	0.37	1.48	0.96	1.73	1.21	1.42	2.43	2.66	4.50	7.69	18.56	17.14
Service	5.78	5.33	5.53	5.84	7.15	7.03	8.63	8.35	22.47	31.14	33.55	36.18
Resale of Material	0.10	0.13	0.14	0.10	0.20	0.12	0.09	0.06	0.48	0.46	1.50	0.44
TOTAL	15.43	15.66	15.00	15.70	16.59	17.00	19.15	19.23	61.79	71.93	84.92	81.03
REVENUE - BUSINESS UNITWISE												
ERP	4.31	4.04	4.33	4.48	4.78	4.84	7.03	6.97	17.13	23.57	31.74	32.00
HRP	6.20	6.39	6.45	6.50	6.52	6.33	6.30	6.41	25.53	25.55	27.59	30.26
AAD	4.92	5.23	4.23	4.73	5.30	5.83	5.83	5.85	19.13	22.81	25.58	18.77
TOTAL	15.43	15.66	15.00	15.70	16.59	17.00	19.15	19.23	61.79	71.93	84.92	81.03
REVENUE - GEOGRAPHYWISE												
Americas	4.37	3.50	3.69	3.94	3.97	4.74	4.63	4.63	15.50	17.97	19.87	14.43
Europe	0.60	0.92	0.67	0.83	1.07	0.94	1.01	1.09	3.02	4.11	4.75	2.51
APAC	5.17	6.28	5.46	5.23	5.20	5.58	6.03	6.63	22.15	23.42	31.50	35.13
India	3.50	3.04	3.01	4.01	3.95	3.70	5.21	3.85	13.53	16.71	20.18	20.28
MEA @	1.79	1.93	2.18	1.69	2.41	2.03	2.27	3.02	7.59	9.71	8.62	8.67
TOTAL	15.43	15.66	15.00	15.70	16.59	17.00	19.15	19.23	61.79	71.93	84.92	81.03
BOOKING - BUSINESS UNITWISE												
ERP	3.26	6.89	4.90	4.47	3.59	4.30	6.08	6.61	19.52	20.58	31.98	26.70
HRP	12.15	10.86	5.43	11.90	6.43	7.01	8.98	4.76	40.34	27.18	40.00	44.25
AAD	8.00	9.80	6.99	5.40	1.80	2.24	4.61	8.38	30.19	17.03	37.85	19.54
TOTAL	23.41	27.56	17.32	21.77	11.82	13.55	19.67	19.74	90.05	64.78	109.82	90.49
BOOKING - GEO WISE												
Americas	1.12	9.96	6.11	5.20	2.57	2.42	8.54	7.89	22.38	21.43	31.32	12.81
Europe	0.18	0.54	0.26	0.46	0.01	0.02	0.18	0.12	1.44	0.32	11.51	2.20
APAC	4.76	15.11	5.18	6.28	3.83	8.43	3.86	4.67	31.33	20.79	32.12	49.12
India	6.52	1.07	2.30	8.76	0.89	2.22	3.52	3.41	18.65	10.04	27.73	18.34
MEA @	10.83	0.87	3.48	1.07	4.51	0.47	3.56	3.66	16.25	12.21	7.14	8.03
TOTAL	23.41	27.56	17.32	21.77	11.82	13.55	19.67	19.74	90.05	64.78	109.82	90.49
UNEXECUTED ORDER BOOK #	195.70	190.98	181.70	177.77	174.10	185.44	189.72	189.33	195.70	174.10	182.67	166.55
CUSTOMER METRICS												
Revenue from New Customers (%)	10%	15%	7%	8%	13%	10%	8%	10%	10%	10%	25%	19%
Revenue from Cloud orders (%)	58%	56%	55%	51%	47%	51%	46%	51%	55%	49%	40%	38%
Number of new customers added	13	10	9	13	10	7	12	12	45	41	50	50

\$ Figures, other than revenue, are unaudited.

Unexecuted orderbook comprises of new orders , renewals, reversals & adjustments for the base foreign currency rates in the current financial year.

@ Middle East and Africa (MEA) includes South Africa.

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