

CONSOLIDATED INFORMATION

Figures in USD Million, except where stated otherwise

	Quarter Ended								Nine months Ended		Year Ended			
	Dec-21	Sep-21	Jun-21	Mar-21	Dec-20	Sep-20	Jun-20	Mar-20	Dec. 31, 2021	Dec. 31, 2020	Mar.31, 2021	Mar.31, 2020	Mar.31, 2019	Mar.31, 2018
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited \$	Audited \$	Audited \$	Audited \$
REVENUE - STREAMWISE														
Recurring	8.44	8.00	8.15	8.39	7.86	7.80	7.26	7.69	24.60	22.92	31.30	27.26	22.43	19.90
AMC / Subscription	5.55	5.37	5.49	5.85	5.53	5.52	5.05	5.16	16.40	16.10	21.94	20.11	18.05	16.32
BPO Services	1.68	1.52	1.51	1.46	1.42	1.37	1.36	1.40	4.71	4.14	5.60	4.29	2.93	2.84
Hosting Charges	1.22	1.12	1.16	1.09	0.91	0.91	0.85	1.13	3.49	2.67	3.76	2.86	1.44	0.75
Non-recurring	8.56	11.15	11.07	12.20	15.49	13.75	12.18	10.91	30.76	41.39	53.62	53.77	55.93	53.25
License	1.42	2.43	2.66	2.81	6.63	5.25	3.86	1.82	6.50	15.72	18.56	17.14	27.92	21.59
Service	7.03	8.63	8.35	8.32	8.64	8.29	8.30	9.04	24.00	25.23	33.55	36.18	27.28	31.55
Resale of Material	0.12	0.09	0.06	1.07	0.22	0.21	0.02	0.06	0.26	0.44	1.50	0.44	0.73	0.11
TOTAL	17.00	19.15	19.23	20.60	23.34	21.56	19.44	18.60	55.36	64.31	84.92	81.03	78.35	73.15
REVENUE - BUSINESS UNITWISE														
ERP	4.84	7.03	6.97	7.08	9.03	8.48	7.16	6.97	18.81	24.65	31.74	32.00	28.12	31.32
HRP	6.33	6.30	6.41	7.24	6.49	7.64	6.24	7.13	19.03	20.36	27.59	30.26	30.70	23.68
AAD	5.83	5.83	5.85	6.28	7.83	5.44	6.05	4.50	17.52	19.30	25.58	18.77	19.53	18.14
TOTAL	17.00	19.15	19.23	20.60	23.34	21.56	19.44	18.60	55.36	64.31	84.92	81.03	78.35	73.15
REVENUE - GEOGRAPHYWISE														
Americas	4.74	4.63	4.63	4.35	5.50	4.41	5.59	3.41	14.01	15.51	19.87	14.43	17.26	14.42
Europe	0.94	1.01	1.09	1.84	1.92	0.53	0.48	0.56	3.05	2.92	4.75	2.51	2.05	2.12
APAC	5.58	6.03	6.63	7.00	7.84	9.72	6.94	7.93	18.24	24.48	31.50	35.13	32.27	24.65
India	3.70	5.21	3.85	5.23	6.29	4.42	4.26	4.41	12.76	14.95	20.18	20.28	16.07	18.60
MEA @	2.03	2.27	3.02	2.18	1.79	2.47	2.18	2.30	7.30	6.45	8.62	8.67	10.71	13.37
TOTAL	17.00	19.15	19.23	20.60	23.34	21.56	19.44	18.60	55.36	64.31	84.92	81.03	78.35	73.15
BOOKING - BUSINESS UNITWISE														
ERP	4.30	6.08	6.61	7.15	4.79	12.99	7.05	4.05	16.99	24.83	31.98	26.70	38.75	43.58
HRP	7.01	8.98	4.76	9.43	15.66	8.18	6.73	4.81	20.75	30.57	40.00	44.25	47.52	46.66
AAD	2.24	4.61	8.38	6.94	17.95	5.37	7.58	4.28	15.23	30.91	37.85	19.54	30.65	13.84
TOTAL	13.55	19.67	19.74	23.52	38.40	26.53	21.37	13.14	52.97	86.30	109.82	90.49	116.91	104.08
UNEXECUTED ORDER BOOK #	185.44	189.72	189.33	182.67	177.77	164.90	163.99	166.55	185.44	177.77	182.67	166.55	166.00	153.00
CUSTOMER METRICS														
Revenue from New Customers (%)	10%	8%	10%	29%	31%	20%	18%	14%	9%	24%	25%	19%	33%	24%
Revenue from Cloud orders (%)	51%	46%	51%	43%	44%	36%	37%	40%	49%	39%	40%	38%	39%	34%
Number of new customers added	7	12	12	14	9	15	12	6	31	36	50	50	80	85

\$ Figures, other than revenue, are unaudited.

Unexecuted orderbook comprises of new orders, renewals, reversals & adjustments for the base foreign currency rates in the current financial year.

^ Other Services also include infrastructure and hosting services.

@ Middle East and Africa (MEA) includes South Africa.

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