# ramco

# Let's Move the World



ramco.com | contact@ramco.com

# Overview of the End-to-End Logistics Solution

Integrated Business Solution Made for Logistics Service Providers







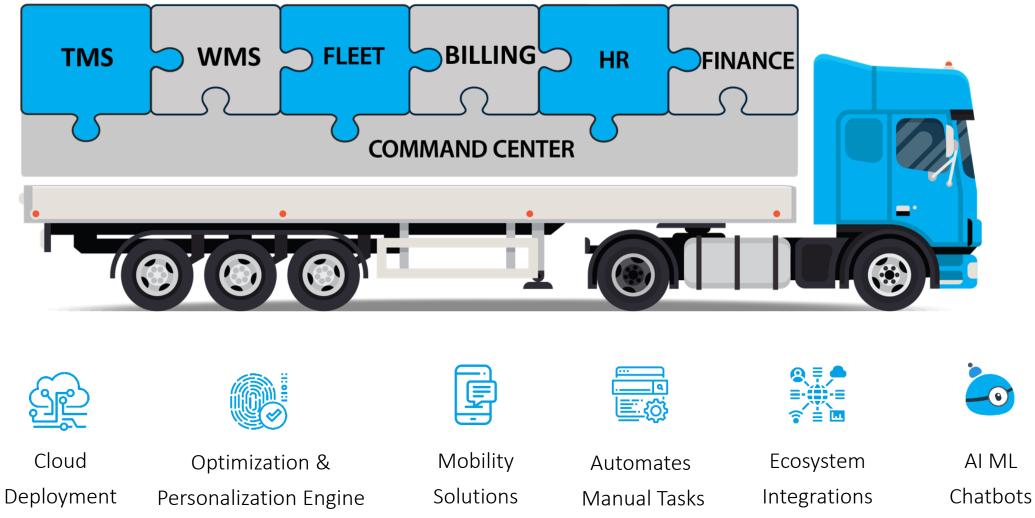


When the world around us is Changing! Its time we Evolve!



ramco

# Integrated Logistics Software



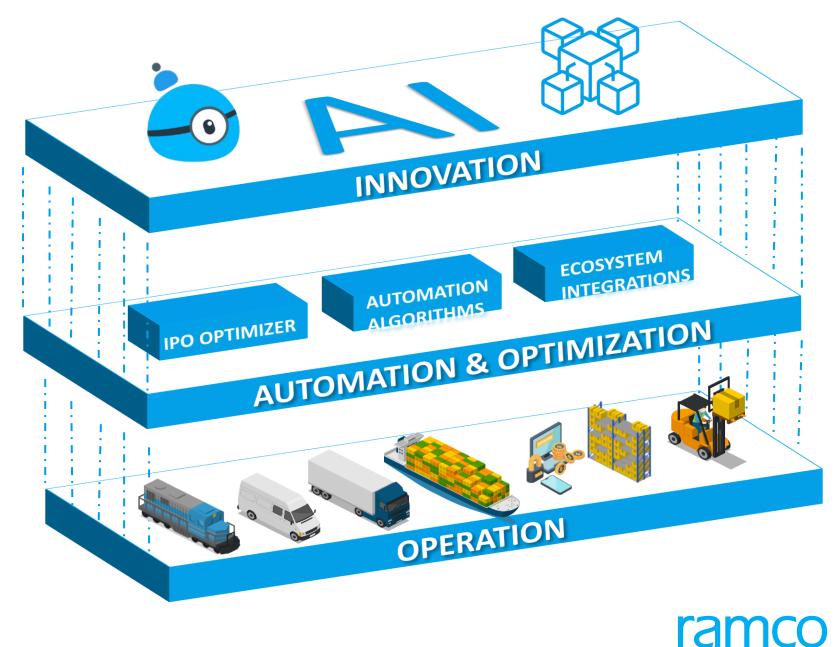
ramco

# Future Ready Solution

Digitalization with AI-ML, Block-Chain, Chatbots & Robotics

Inbuilt Optimization Engine Complete Ecosystem Integration

End to End Logistic Operations spanning TMS, WMS, FMS, Hub, Billing, Finance



### 3rd PARTY LOGISTICS

### **Industry Segments**

# COURIER & EXPRESS PARCEL

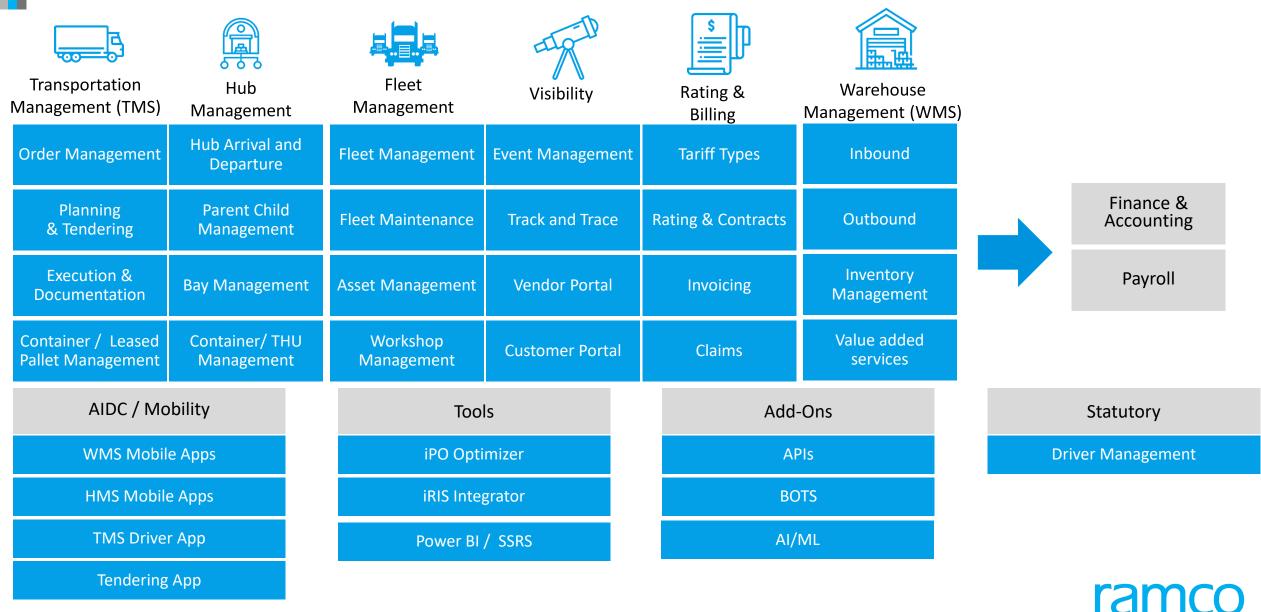


Key Customers



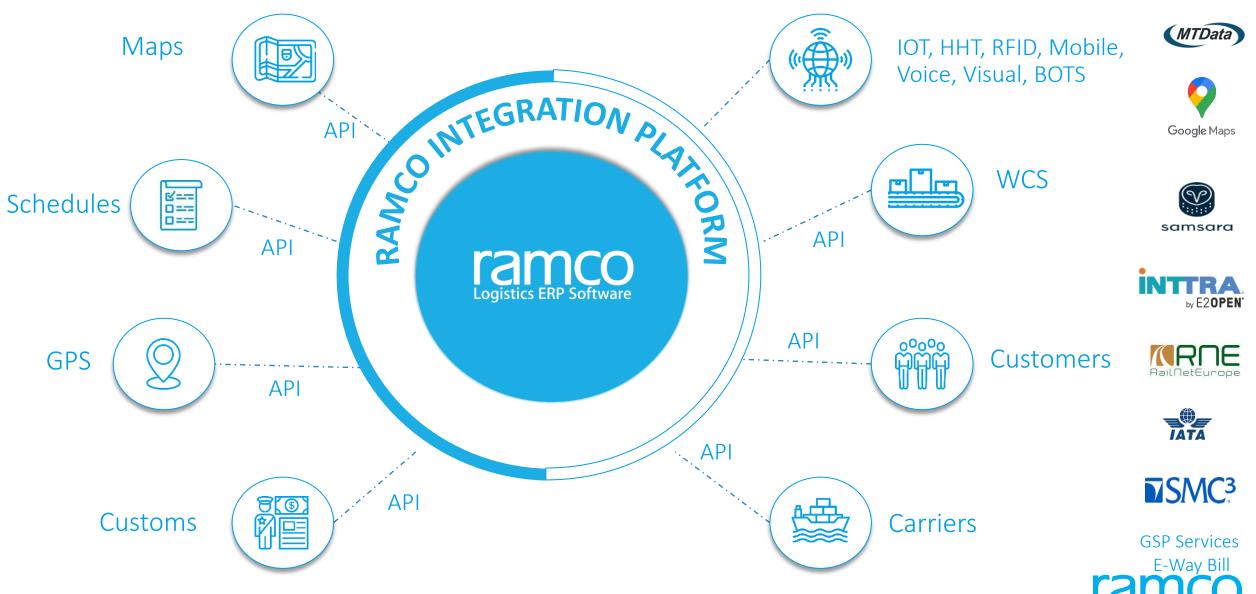
ramco

## Ramco Logistics Solution Spectrum



#### Integrated Eco-system APIs





## Key Benefits

**10**x

Improvement in Planning speed



Increase in Resource Utilization

15%

Increase in On Time Delivery 80%

Reduction in Manual Data Entry



# **3%**

Increase in Transaction level profitability with EBITDA improvement

ramco

#### Implementation Methodology

#### Initiation

Preplanning Workshop Planning Workshop PID Business System Modelling

#### Build

θ

Configuration Bridge Configure & Build MDCF Collection & Upload

#### Production

End User Training Production System Aided Billing

#### **Scope & Solution Definition**

0===

Process Mapping & Scenario Building Scope Traceability Sand Modeling MDCF Strategy RADADR

#### Test

Familiarization Train the Trainer User Acceptance Testing

#### Handover

Hyper Care Movement to Production Support



# **Case Studies**





Single technology platform with a common database





Improved Operation Control. Improved Data Quality and Integrity. Increased Order fulfilment accuracy. Better Order to Dispatch Cycle.

With more than 20 years of industry experience CKB is one of the leading LSPs in Indonesia. It offers freight forwarding, warehouse management, express delivery service and so on. It has ties 40 strategic partners in 7 regions globally, to create an international distribution network that spans over 100 cities.

**Country : Indonesia** 



Readiness and scalability to expand business across regions



Multi AIDC accessibility including mobile devices





Glen Cameron Group is a multimillion dollar, privately owned, national logistics company offering over 100,000 square meters of warehousing space and a fleet of over 350 vehicles for its customers nationwide. Whether it's local trucking, couriers, warehousing, interstate transport or third party logistics management, the Glen Cameron Group continues to expand upon its total logistics solution for businesses throughout Australia.

**Country : Australia** 



Replaces 12 existing disparate IT systems @ Cameron Efficient business eco system with vendors and customers



Track and Trace. Optimization for Routing , Vehicle Planning . Driver Optimization and Pick and Delivery Planning



Reduced manual work, Automation of connote, accuracy in pricing Reduced manual planning, improved utilization factor.



Mobility to simplify the business operation Email based transaction on Zero UI concept

Alerts, notifications and purchase restrictions ensure compliance in approval process





Single technology platform with a common database. Centralized and automated database to maintain Services, Rates and Contracts across modes & countries.



Improved Resource utilization. Efficient Inventory Control.

Founded in 1945, LBC is the Philippines' market leader in cargo & logistics, payments & remittance, parcels & boxes, and documents & mail. It has a growing network of over 6,400 locations, partners, and agents spread across as many as

**Country : Philippines** 



Readiness and scalability to expand business across regions



Reduced Manual effort and Paperwork. Prevention of Revenue leakages.



ramcc



Real-time freight visibility to end customer

# 

An intra-city on-demand last mile technology platform startup that is Uberizing the logistics operations! It connects customers (individuals/businesses) with trucks (logistics service providers) to efficiently move goods. Follows dynamic algorithmic pricing that is based on a base fare, distance travelled and journey time.

Country : India



Improved delivery efficiency adhering to the same day delivery commitments Increased capacity utilization.



Execution of Dynamic pricing model



Integration of customer facing e-commerce portal and backend logistics operation





A PAN India player HQ-ed in Chennai

Offers a full range of 3PL services to Clients across verticals Operates with a growing Network of over 165 warehouses of 6 Mn Sq. Ft

Handles 65000 SKUs & 150,000 Ton of stock/annum Delivers to more than 36,000 customer locations servicing 150 leading brands

**Country : India** 



Single Integrated System enabling seamless data flow and interoperability across functions

Scalable, Reliable, Flexible and Available system aided by cloud infrastructure



Improved Operational Visibility. Efficient Inventory Control. Effective Asset maintenance and Tracking.



Improved revenue by reducing leakages Multi faceted profitability analysis State wise finance books for better finance management & GST purposes Automatic Invoice Management



Range of mobility solutions to improve productivity



# ramco

# Thank You

<u>contact@ramco.com</u> www.ramco.com

Copyright 2022, Ramco Systems Limited. Information subject to change. All rights acknowledged.

The contents and information contained in this brochure are intended for general marketing purposes only and should not be relied upon by any person as being complete or accurate. Ramco Systems Limited, its group, employees, agents and other representatives will not accept any liability suffered or incurred by any person arising out of or in connection with any reliance on the content of or information contained in this brochure. This limitation applies to all loss or damage of any kind, including but not limited to, compensatory, direct, indirect or consequential damage, loss of income or profit, loss of or damage to property and claims by third party.