

ramco

REDEFINING ERP

EXCLUSIVE

~~ENTERPRISE~~
RESOURCE
PLANNING

REAL ESTATE SOLUTIONS

www.ramco.com



With Ramco ERP for real estate,
you enter the

exclusive

club. Our solution offers a comprehensive suite of tools tailored specifically for the industry needs, helping you stay ahead of the competition. With a user-friendly interface and customizable features, our ERP solution empowers you to focus on growth and profitability, through a streamlined project execution process.



1. EXPERT SOLUTIONS

FOR REAL ESTATE

In order to stay ahead of the curve in the Real Estate Industry, every aspect must be thoroughly examined, planned, and executed efficiently. As an enterprise, you may encounter obstacles like budget restrictions, supply chain management, or efficient rental, sales and utility invoicing - enter Ramco ERP Real Estate Solution!

We help you integrate all the relevant information and data so you can effectively manage your portfolio across residential and commercial properties. Our ERP for Real Estate helps in digitizing day-to-day operations, optimizing business processes, and monitoring cash flows.

Manage your business seamlessly across operations, finance, leasing and maintenance through our comprehensive all-in-one system.

CUSTOMIZED END-TO-END FOR YOUR ENTERPRISE



Circumventing challenges:
tracking timely execution of tasks and real-time project tracking



Simplifying processes:
making revenue collection and complaint handling effortless



Creating visibility:
enabling you with relevant data insights and 360-degree portfolio control



Maximizing profitability:
helping you with effective pricing strategies and project billing

THE ERP OF THE FUTURE



360 DEGREE CONTROL



CONNECTED TECHNOLOGIES



CLOUD BASED SOLUTIONS

2. EVALUATING REAL RESOLUTIONS

At every stage of the planning and execution, real estate enterprises encounter a range of challenges. Construction managers need to deliver timely results while dealing with a sluggish supply chain, building managers struggle with day-to-day administrative tasks and customer relationship managers juggle high volumes of requests and complaints from discerning tenants and property owners. Ramco ERP Real Estate Solution is exclusively tailor-made to cater to everyone's needs, at every step of the process.



REAL ESTATE CHALLENGES

Inferior Supply Chain Management

Inefficient Business Processes

Lacking Visibility of Land Bank Status

Intricate Construction Contract Administration

Lack of business insights

Challenging Financial Operations

Complexity in handling Agreement To Lease (ATL) and Agreement To Sell (ATS)

Customer and Vendor Relationship Management

RAMCO REAL ESTATE SOLUTIONS



Forecasting for better performance and timely delivery



Automating processes for enhancing productivity



Enabling 360-degree visibility and usage of land parcels



Streamlined contract execution and monitoring



Gaining relevant business insights for better decision-making



Assisting with competitive pricing, collection efficiency, and asset profitability



Capability to accommodate several contract types



Creating exclusive customer and vendor portals for transparency

RAMCO ERP REAL ESTATE SOLUTIONS HELPS YOUR ENTERPRISE WITH:

**Fiscal
discipline**



**Budget variance
control**



**Industry regulations
adherence**



**Timely project
delivery**



**Supply chain
optimization**



**Collection
efficiency**



**Leasing
optimization**




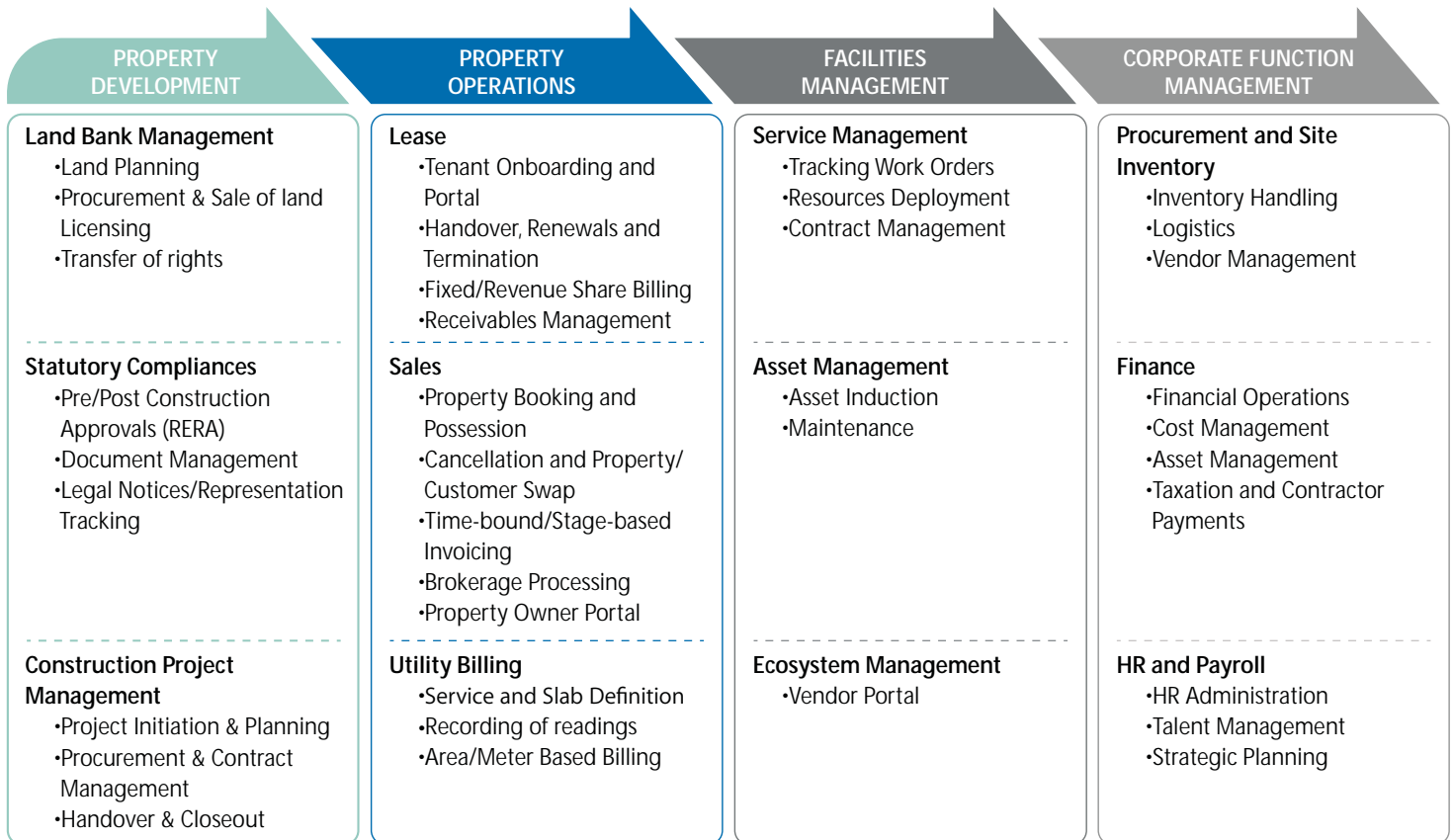
**Customer
satisfaction**

3. ENABLING

REAL ESTATE DIGITALIZATION


Our ERP solution for Real Estate enables you and your organization to gain relevant business insights, with integrated automation and comprehensive project management. We help free up your time so you can engage with your customers and provide a world-class experience.

OUR REAL ESTATE SOLUTION HELPS ENTERPRISES WITH:




PROPERTY DEVELOPMENT

We help you manage projects end-to-end, from land acquisition to construction and handover. Streamline budgeting, scheduling and procurement for effortless stakeholder collaboration.




PROPERTY OPERATIONS

We help you boost efficiency and overall customer experience with portals to manage property sales, rentals and building maintenance.



FACILITIES MANAGEMENT

We help you prolong the life cycle of your valuable assets through effective maintenance practices. Effortlessly monitor work orders, efficiently allocate resources and navigate complex contract



CORPORATE FUNCTION MANAGEMENT

We help you in streamlining inventory, finance, as well as HR and payroll. Efficiently handle procurement and logistics, general accounting and financial operations, and recruitment and attendance management.

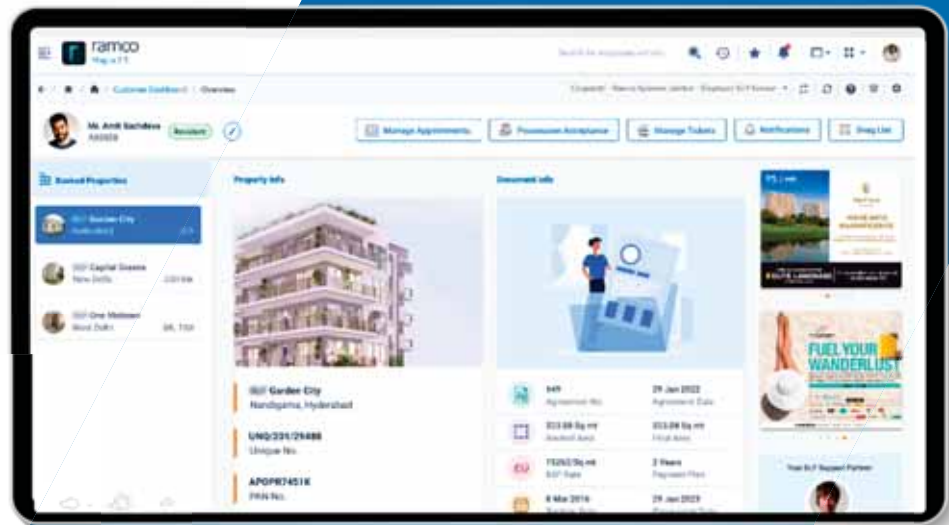
4. END-TO-END SOLUTIONS

Our solution suite enables real estate enterprises by giving them a 360-degree view and complete control of their assets, creating a seamless value chain for their business and ensuring top-notch service. With our integrated ERP, you can digitally transform operations across land bank, construction, supply chain, leasing, and property management. Persona-specific portals ensure efficient stakeholder collaboration, project transparency, and timely delivery.



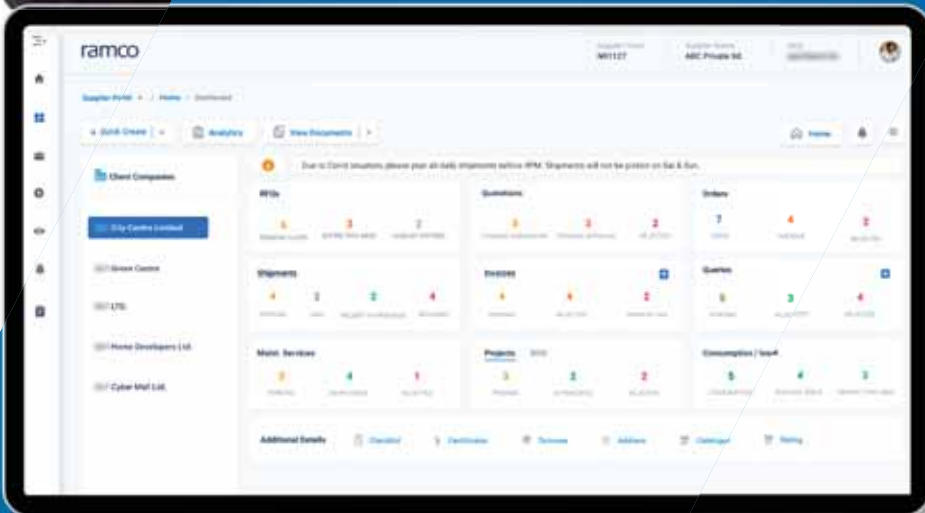
BUYER PORTAL

Ensuring an effortless customer experience and a user-friendly interface that offers access to booking information, payment schedule, appointments, possession formalities and critical reports.



VENDOR PORTAL

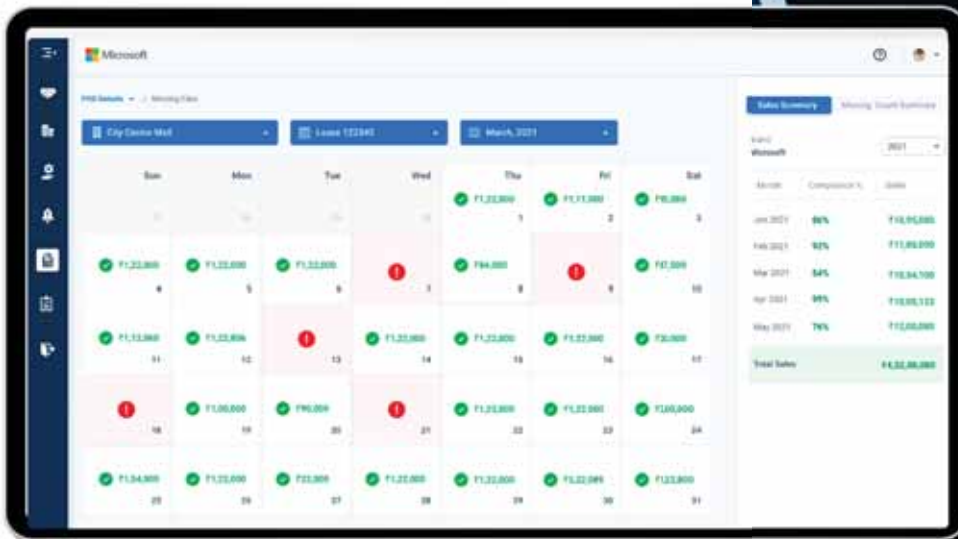
Enabling contractors with an integrated and collaborative portal to participate in the bidding process, report work progress and submit invoices.





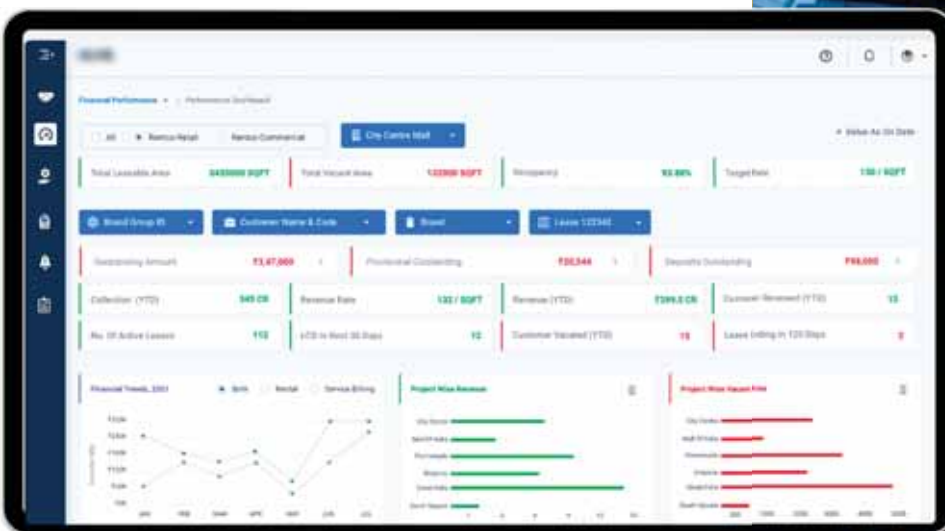
TENANT PORTAL

Empowering tenants with a digital experience of lease contracts, submit revenue data, onboarding and exit formalities, tracking payments and service requests.



BUILDING MANAGER PORTAL

Providing a seamless experience to manage occupancy rate, handover and surrender formalities, customer communications and renewals of tenant contracts.





5. EXCELLENCE STORIES

With 75 years of experience in real estate investment, development and management, and a vast portfolio of residential, commercial and retail properties in 15 states and 24 cities, one of the most influential real-estate giants was faced with challenges typical for the industry:

- Hurdles in Financial Consolidation across entities
- Lack of visibility into Projects and its performance
- Increased Cycle Times due to expanding scale of business, but operations remaining paper-based
- Lack of translation of volumes of data into strategic business insights

RAMCO SOLUTION FOR THE REAL-ESTATE MAJOR:

Ramco provided its purpose-built real-estate solution to the leading real-estate firm.



It was a successful large-scale implementation done, involving 100+ people from the company and 20 consultants from Ramco. 57 PMO sessions were conducted throughout the project involving representatives from each business vertical and function. Ramco benchmarked all business processes against the industry best practices.

CLIENT SPEAKS:

“With Ramco, we have been successfully creating a robust IT ecosystem that is not only streamlining and automating our business processes aiding in faster decision making but is also giving us a technological edge in offering a world-class infrastructure to India.”

Vivek Anand,
Group Chief Financial Officer,
DLF Limited



TRUSTED BY INDUSTRY
LEADERS WORLDWIDE



ABOUT RAMCO SYSTEMS LTD.

Ramco Systems is the first ERP solution company in Asia, providing end-to-end enterprise solutions that empower and transform organizations. Headquartered in Chennai and established in 1997, Ramco has offices across India, the USA, Canada, Europe, the Middle East, South Africa, Japan, and APAC. Our business-centric approach and focus on innovation makes us a disruptor in the marketplace. Ramco VirtualWorks, our revolutionary enterprise application assembly and delivery platform, is a key differentiator.

GLOBAL
PAYROLL

AVIATION,
AEROSPACE & DEFENSE

ENTERPRISE
RESOURCE PLANNING

LOGISTICS
SOFTWARE

29

GLOBAL
OFFICES

150,000+

SATISFIED
USERS

\$ 1 BN

PART OF
CONGLOMERATE

2000+

DEDICATED
PERSONNEL

1000+

LOYAL
CLIENTS

40+

DIVERSE
VERTICALS

VALIDATIONS FROM INDUSTRY EXPERTS



Positioned as a 'Core Provider' in Nucleus Research's ERP Technology Value Matrix 2022



Featured as a key representative vendor in Verdantix's benchmarking report 'Green Quadrant: EAM Solutions 2022'



Ramco features as a representative vendor in 2022 Gartner Market Guide for multi-country payroll solutions



Cited as a Notable Vendor in Gartner's Asia/Pacific Context: 'Magic Quadrant for Transportation Management Systems'



Everest Group positions Ramco as a 'LEADER' in Everest Group Multi-country Payroll (MCP) Solutions PEAK Matrix® Assessment 2022 – APAC



NelsonHall positions Ramco as 'LEADER' in its NEAT Matrix for NEXT generation Payroll Services



Quadrant Knowledge Solutions positions Ramco as a 'Technology Leader' in the 2021 SPARK Matrix for multi-country payroll solutions



DIGITALLY TRANSFORM YOUR PROPERTY MANAGEMENT IN 6-9 MONTHS

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GET IN TOUCH

