

Ramco Systems Limited

Registered Office : 47, PSK Nagar, Rajapalayam - 626 108

Corporate Office : No. 64, Sardar Patel Road, Taramani, Chennai 600 113

CIN: L72300TN1997PLC037550

E-mail: Investorcomplaints@ramco.com

Website: www.ramco.com

ramco

Statement of Consolidated Financial Results for the Quarter and Year Ended March 31, 2017

Sl. No.	Particulars	Quarter ended						Year ended			
		31.03.2017		31.12.2016		31.03.2016		31.03.2017		31.03.2016	
		Audited (Refer note)		Unaudited		Audited (Refer note)		Audited			
		Rs. Min.	USD Min.	Rs. Min.	USD Min.	Rs. Min.	USD Min.	Rs. Min.	USD Min.	Rs. Min.	USD Min.
1	Income										
	Revenue from operations	1,143.08	17.05	1,128.20	16.85	1,202.15	17.91	4,491.77	67.24	4,409.45	67.90
	Other Income	72.94	1.09	6.99	0.11	11.77	0.18	101.44	1.52	24.57	0.38
	Total Income	1,216.02	18.14	1,135.19	16.96	1,213.92	18.09	4,593.21	68.76	4,434.02	68.28
2	Expenses										
	Purchase of stock-in-trade	27.80	0.41	1.83	0.03	16.88	0.25	35.58	0.53	25.55	0.39
	Changes in Inventories of stock-in-trade	(0.12)	-	-	-	(2.13)	(0.03)	2.06	0.03	(2.13)	(0.03)
	Employee benefits expense	530.97	7.92	536.32	8.01	533.81	7.95	2,060.33	30.84	1,986.81	30.60
	Finance costs	2.45	0.04	3.18	0.05	0.75	0.01	13.35	0.20	35.96	0.55
	Depreciation and amortisation expense	118.48	1.77	120.43	1.80	115.86	1.73	477.60	7.15	461.66	7.11
	Other expenses	871.00	12.99	499.69	7.46	446.82	6.66	2,310.26	34.59	1,599.43	24.63
	Total Expenses	1,550.58	23.13	1,161.45	17.35	1,111.99	16.57	4,899.18	73.34	4,107.28	63.25
3	Profit/(Loss) before share of Profit/(Loss) of an associate and tax (1 - 2)	(334.56)	(4.99)	(26.26)	(0.39)	101.93	1.52	(305.97)	(4.58)	326.74	5.03
4	Share of Profit/(Loss) of an associate	1.50	0.02	-	-	4.03	0.06	1.50	0.02	4.03	0.06
5	Profit/(Loss) before tax (3 + 4)	(333.06)	(4.97)	(26.26)	(0.39)	105.96	1.58	(304.47)	(4.56)	330.77	5.09
6	Income tax expense										
	Current tax	(3.92)	(0.06)	14.52	0.22	35.02	0.52	67.62	1.01	89.05	1.37
	Adjustment of tax relating to earlier periods	-	-	-	-	-	-	-	-	-	-
	Deferred tax (Includes MAT credit)	(409.31)	(6.11)	(71.54)	(1.07)	-	-	(480.85)	(7.20)	-	-
	Total tax expenses	(413.23)	(6.17)	(57.02)	(0.85)	35.02	0.52	(413.23)	(6.19)	89.05	1.37
7	Profit/(Loss) (5 - 6)	80.17	1.20	30.76	0.46	70.94	1.06	108.76	1.63	241.72	3.72
8	Other comprehensive income (OCI)										
	(i) Items that will not be reclassified to profit or loss										
	Remeasurement of defined benefit obligations (net)	(3.18)	(0.05)	-	-	(4.80)	(0.07)	(3.18)	(0.05)	(4.80)	(0.07)
	Income tax on above items	1.10	0.02	-	-	-	-	1.10	0.02	-	-
	Total	(2.08)	(0.03)	-	-	(4.80)	(0.07)	(2.08)	(0.03)	(4.80)	(0.07)
	(ii) Items that may be reclassified to profit or loss										
	Effect of change in functional currency of foreign operations	(22.45)	3.47	18.00	(1.12)	12.45	0.30	(3.47)	1.86	0.25	(3.50)
	Income tax on above items	-	-	-	-	-	-	-	-	-	-
	Total	(22.45)	3.47	18.00	(1.12)	12.45	0.30	(3.47)	1.86	0.25	(3.50)
	Other comprehensive Income, net of tax (i + ii)	(24.53)	3.44	18.00	(1.12)	7.65	0.23	(5.55)	1.83	(4.55)	(3.57)
9	Total comprehensive Income (7 + 8)	55.64	4.64	48.76	(0.66)	78.59	1.29	103.21	3.46	237.17	0.15
10	Profit/(Loss) attributable to:										
	a) Share holders of the Company	79.06	1.19	30.24	0.45	70.93	1.06	106.65	1.60	241.44	3.72
	b) Non-controlling Interest	1.11	0.01	0.52	0.01	0.01	-	2.11	0.03	0.28	-
		80.17	1.20	30.76	0.46	70.94	1.06	108.76	1.63	241.72	3.72
11	Total comprehensive Income attributable to:										
	a) Share holders of the Company	54.53	4.63	48.24	(0.67)	78.58	1.29	101.10	3.43	236.89	0.15
	b) Non-controlling Interest	1.11	0.01	0.52	0.01	0.01	-	2.11	0.03	0.28	-
		55.64	4.64	48.76	(0.66)	78.59	1.29	103.21	3.46	237.17	0.15
12	Paid-up Equity Share Capital - Face value of Rs.10/- each	304.41	6.02	303.79	6.01	300.26	5.96	304.41	6.02	300.26	5.96
13	Earnings Per Share on Sl. No. 10(a)- Face value of Rs.10/- each, in Rs. and USD:										
	Basic	2.62	0.04	1.01	0.01	2.41	0.04	3.54	0.05	8.22	0.13
	Diluted	2.62	0.04	1.02	0.02	2.32	0.03	3.54	0.05	7.90	0.12
	(Annualised only for yearly figures)										

M. M. M. - 19

Consolidated Statement of Assets and Liabilities:				
Particulars	As on 31 March 2017		As on 31 March 2016	
	Rs. Min.	USD Min.	Rs. Min.	USD Min.
ASSETS				
Non-current assets				
Property, plant and equipment	170.95	2.65	161.25	2.45
Intangible assets	2,503.47	38.84	2,571.50	39.01
Investment in associate	11.09	0.17	9.59	0.15
Financial assets				
Investments	15.00	0.23	15.00	0.22
Trade receivables	119.18	1.85	49.23	0.75
Other financial assets	575.76	8.93	503.40	7.64
Tax assets (net)	156.39	2.43	219.49	3.33
Deferred tax assets (net)	478.31	7.42	-	-
Other non-current assets	2.69	0.04	3.56	0.11
Total Non current assets	4,032.84	62.56	3,533.02	53.66
Current assets				
Inventories	0.16	-	2.22	0.03
Financial assets				
Trade receivables	1,141.85	17.72	1,433.90	21.75
Cash and cash equivalents	80.94	1.26	69.38	1.06
Other financial assets	1,380.08	21.41	1,424.73	21.61
Tax Assets (Net)	98.72	1.53	65.14	0.99
Other current assets	90.58	1.41	72.91	1.04
Total Current assets	2,792.33	43.33	3,068.28	46.48
Total Assets	6,825.17	105.89	6,601.30	100.14
EQUITY AND LIABILITIES				
Equity				
Equity share capital	304.41	6.02	300.26	5.96
Share application money pending allotment	-	-	0.70	0.01
Other equity				
Securities premium	6,497.52	118.32	6,365.88	116.36
Currency translation reserve	-3.22	-1.64	0.25	-3.50
Employee stock options outstanding	308.19	4.88	290.96	4.61
Retained earnings	-1,704.67	-43.77	-1,809.24	-45.34
Equity attributable to equity holders of the parent	5,402.23	83.81	5,148.81	78.10
Non-controlling interests	5.15	0.08	3.05	0.05
Total Equity	5,407.38	83.89	5,151.86	78.15
Liabilities				
Non-current liabilities				
Financial liabilities				
Other financial liabilities	5.73	0.09	52.39	0.79
Deferred tax liabilities (net)	0.90	0.01	5.06	0.08
Provisions	136.56	2.12	133.41	2.02
Other non-current liabilities	13.94	0.22	3.68	0.06
Total Non-current liabilities	157.13	2.44	194.54	2.95
Current liabilities				
Financial liabilities				
Borrowings	50.00	0.78	-	-
Trade payables	490.19	7.61	376.20	5.71
Other financial liabilities	19.03	0.30	14.98	0.23
Provisions	6.83	0.10	3.14	0.05
Liabilities for current tax	66.63	1.03	94.74	1.43
Other current liabilities	627.98	9.74	765.84	11.62
Total Current liabilities	1,260.66	19.56	1,254.90	19.04
Total liabilities	1,417.79	22.00	1,449.44	21.99
Total equity and liabilities	6,825.17	105.89	6,601.30	100.14

Notes: (The amounts in brackets in the notes denote the figures for the corresponding quarter of the previous year).

- The above financial results of the Company were reviewed by the Audit Committee in its meeting held on May 29, 2017. The Board of Directors in its meeting held on May 30, 2017 approved the same.
- The Company had adopted Indian Accounting Standards (Ind AS) from April 01, 2016, with transition date as April 01, 2015 and accordingly, the above financial results have been prepared in accordance with the recognition and measurement principles under Ind AS prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India.

- Reconciliation of the net profit of the quarter and year ended 31st March 2016 between previous Indian GAAP and Ind AS is given below:

Particulars	Quarter ended 31.03.2016		Year ended 31.03.2016	
	Rs. Mln.	USD Mln.	Rs. Mln.	USD Mln.
Profit After Tax as reported under previous Indian GAAP	104.06	1.55	391.70	6.03
Impact on imputation of interest in certain customer contracts with deferred credit terms	(24.02)	(0.36)	(55.57)	(0.86)
Impact on recognising the cost of the employee stock option schemes based on grant date fair value instead of at intrinsic value	(11.58)	(0.16)	(100.77)	(1.54)
Others (items reclassified to OCI)	2.47	0.03	6.08	0.08
Profit After Tax as reported under Ind AS	70.93	1.06	241.44	3.72
Other comprehensive income	7.65	0.23	(4.55)	(3.57)
Total comprehensive income as reported under Ind AS	78.58	1.29	236.89	0.15

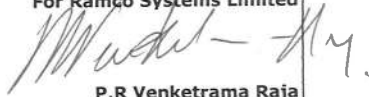
- Reconciliation of equity as reported under previous Indian GAAP and Ind AS is summarised as below:

Particulars	As at 31.03.2016	
	Rs. Mln.	USD Mln.
Equity as reported under previous Indian GAAP	6,220.56	94.36
a) Impact on imputation of interest in certain customer contracts with deferred credit terms	(77.93)	(1.17)
b) Impact on recognising the cost of the employee stock option schemes based on grant date fair value instead of at intrinsic value:		
-Charged off	(197.46)	(3.10)
-Taken to Stock options outstanding account	197.46	3.10
-Movement from Stock options outstanding account to Securities premium relating to exercise of shares Rs.14.73 Mln. USD 0.22 Mln.		
c) Impact in non-controlling interest	(0.01)	-
d) Share application money pending allotment reclassified under Equity	0.70	-
Sub-total	6,143.32	93.19
Goodwill on consolidation adjusted to the opening reserve	(994.51)	(15.09)
Total Equity as reported under Ind AS	5,148.81	78.10

5	Break up for certain expenses:	Quarter ended 31.03.2017		Year ended 31.03.2017	
		Rs. Mln.	USD Mln.	Rs. Mln.	USD Mln.
	Employee benefits expense includes the following:				
	Proportionate fair value of the stock options granted, amortised over the graded vesting period <i>(Previous period)</i>	0.44 <i>(34.82)</i>	- <i>(0.52)</i>	105.90 <i>(179.50)</i>	1.58 <i>(2.76)</i>
	Other expenses includes the following:				
	Bad debts written off / provision for doubtful debts <i>(Previous period)</i>	371.09 <i>(55.48)</i>	5.56 <i>(0.83)</i>	452.57 <i>(189.04)</i>	6.78 <i>(2.91)</i>
	Foreign exchange fluctuation <i>(Previous period)</i>	64.70 <i>(-16.05)</i>	0.96 <i>(-0.24)</i>	112.50 <i>(-62.33)</i>	1.68 <i>(-0.96)</i>

- 6 During the Quarter, MAT credit of Rs.81.39 Mln. USD 1.22 Mln. (Nil) pertaining to earlier years also has been considered in India, based on the expected availability of future economic benefits in the form of adjustment against the discharge of the normal tax liability within the specified period in which the MAT is allowed to be utilised.
- 7 During the Quarter, the Company had, based on the estimates, determined that future taxable profit will be available in India against which the deductible temporary differences and unused tax losses / unused tax credits can be utilised and hence has recognised deferred tax asset (net) to the extent of Rs.333.22 Mln. USD 4.99 Mln. (Nil). This included Rs.270.68 Mln. USD 4.05 Mln. (Nil) pertaining to the benefit from previously unrecognised temporary differences / tax loss / tax credit / of earlier periods.
- 8 During the Quarter, the company had allotted a total of 61,659 equity shares of Rs.10/- each under the Employees Stock Option Schemes of the Company on various dates. Further 15,788 equity shares of Rs.10/- each were allotted under the Employees Stock Option Schemes of the Company after the end of the quarter. Accordingly, as at the date the paid up capital of the Company increased to Rs. 304.56 Mln. USD 6.02 Mln. from Rs. 304.41 Mln. USD 6.02 Mln. as at Mar 31, 2017.
- 9 The Company has one operating segment- viz., Software Solutions & Services.
- 10 Figures for the quarter ended March 31, 2017 and March 31, 2016 are the balancing figures between audited figures in respect of respective full financial years and published year to date figures up to the third quarter of the respective financial years.
- 11 Figures for the previous period(s) have been regrouped / restated wherever necessary to make them comparable with the figures for the current period(s).

Place : Chennai
Date : May 30, 2017

By order of the Board
For Ramco Systems Limited

P.R Venketrama Raja
Vice Chairman and Managing Director

Ramco Systems Limited

Registered Office : 47, PSK Nagar, Rajapalayam - 626 108. CIN: L72300TN1997PLC037550

Corporate Office : No. 64, Sardar Patel Road, Taramani, Chennai 600 113. Website : www.ramco.com, E-mail: investorcomplaints@ramco.com

ramco

Rs. Mln.

Statement of Standalone Financial Results for the Quarter and Year Ended March 31, 2017

Sl. No.	Particulars	Quarter ended			Year ended	
		31.03.2017	31.12.2016	31.03.2016	31.03.2017	31.03.2016
		Audited (Refer note)	Unaudited	Audited (Refer note)	Audited	Audited
1	Income					
	Revenue from operations	681.08	693.82	757.85	2,779.41	2,620.99
	Other income	44.67	22.01	8.30	97.71	28.79
	Total Income	725.75	715.83	766.15	2,877.12	2,649.78
2	Expenses					
	Purchase of stock-in-trade	0.62	1.82	15.48	7.19	23.14
	Changes in inventories of stock-in-trade	(0.12)	-	(2.13)	2.06	(2.13)
	Employee benefits expense	217.53	285.35	298.67	1,059.71	1,138.60
	Finance costs	2.40	2.62	0.48	12.68	35.69
	Depreciation and amortisation expense	114.89	116.83	113.59	464.26	454.60
	Other expenses	633.48	241.16	187.78	1,239.05	791.61
	Total Expenses	968.80	647.78	613.87	2,784.95	2,441.51
3	Profit/(Loss) before tax (1 - 2)	(243.05)	68.05	152.28	92.17	208.27
4	Income Tax expense					
	Current tax	(19.42)	14.52	33.94	52.12	65.14
	Adjustment of tax relating to earlier periods	-	-	-	-	-
	Deferred tax (including MAT credit)	(395.19)	(71.54)	-	(466.73)	-
	Total tax expenses	(414.61)	(57.02)	33.94	(414.61)	65.14
5	Profit/(Loss) (3 - 4)	171.56	125.07	118.34	506.78	143.13
6	Other comprehensive income (OCI)					
	(i) Items that will not be reclassified to profit or loss					
	Remeasurement of defined benefit obligations (net)	(3.18)	-	(4.80)	(3.18)	(4.80)
	Income tax on above items	1.10	-	-	1.10	-
	Total	(2.08)	-	(4.80)	(2.08)	(4.80)
	(ii) Items that may be reclassified to profit or loss					
	Effect of change in functional currency of foreign operations	13.35	0.91	2.33	19.02	(1.28)
	Income tax on above items	-	-	-	-	-
	Total	13.35	0.91	2.33	19.02	(1.28)
	Other comprehensive income, net of tax (i + ii)	11.27	0.91	(2.47)	16.94	(6.08)
7	Total comprehensive income (5 + 6)	182.83	125.98	115.87	523.72	137.05
8	Paid-up Equity Share Capital - Face value of Rs.10/- each	304.41	303.79	300.26	304.41	300.26
9	Earnings Per Share on Sl. No. 5- Face value of Rs.10/- each (Annualised only for yearly figures):					
	Basic	5.69	4.16	4.03	16.81	4.87
	Diluted	5.69	4.23	3.87	16.81	4.69

Standalone Statement of Assets and Liabilities:

Rs. Mln.

Particulars	31.03.2017	31.03.2016
ASSETS		
Non-current assets		
Property, plant and equipment	128.38	135.08
Intangible assets	2,503.43	2,571.45
Investment in subsidiaries	1,786.05	1,421.96
Financial assets		
Investments	15.00	15.00
Trade receivables	3.35	-
Other financial assets	43.09	16.04
Tax assets (net)	126.97	199.63
Deferred tax assets (net)	467.83	-
Other non-current assets	1.12	1.69
Total Non current assets	5,075.22	4,360.85
Current assets		
Inventories	0.16	2.22
Financial assets		
Loans	673.22	321.41
Trade receivables	1,172.38	1,471.04
Cash and cash equivalents	19.95	17.69
Other financial assets	337.02	570.35
Tax Assets (Net)	98.72	65.14
Other current assets	69.96	42.65
Total Current assets	2,371.41	2,490.50
Total Assets	7,446.63	6,851.35
EQUITY AND LIABILITIES		
Equity		
Equity share capital	304.41	300.26
Share application money pending allotment	-	0.70
Other equity		
Securities premium	6,497.51	6,365.88
Currency translation reserve	17.74	-1.28
Employee stock options outstanding	308.19	290.96
Retained earnings	-276.61	-781.31
Total Equity	6,851.24	6,175.21
Liabilities		
Non-current liabilities		
Provisions	59.65	58.17
Other non-current liabilities	13.94	-
Total Non-current liabilities	73.59	58.17
Current liabilities		
Financial liabilities		
Borrowings	50.00	-
Trade payables	200.77	239.41
Other financial liabilities	19.03	14.98
Provisions	6.83	3.14
Liabilities for current tax	52.12	65.14
Other current liabilities	193.05	295.30
Total Current liabilities	521.80	617.97
Total liabilities	595.39	676.14
Total equity and liabilities	7,446.63	6,851.35

Notes: (The amounts in brackets in the notes denote the figures for the corresponding quarter of the previous year).

- 1 The above financial results of the Company were reviewed by the Audit Committee in its meeting held on May 29, 2017. The Board of Directors in its meeting held on May 30, 2017 approved the same.
- 2 The Company had adopted Indian Accounting Standards (Ind AS) from April 01, 2016, with transition date as April 01, 2015 and accordingly, the above financial results have been prepared in accordance with the recognition and measurement principles under Ind AS prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India (Indian GAAP).

- 3 Reconciliation of the net profit of the corresponding quarter and year ended 31st March 2016 between previous Indian GAAP and Ind AS is given below:

Particulars	Quarter ended 31.03.2016	Year ended 31.03.2016
Profit After Tax as reported under previous Indian GAAP	126.29	240.09
a. Impact on imputation of interest in certain customer contracts with deferred credit terms	1.15	(2.27)
b. Impact on recognising the cost of the employee stock option schemes based on grant date fair value instead of at intrinsic value	(11.57)	(100.76)
c. Others (items reclassified to OCI)	2.47	6.08
Profit / (Loss) After Tax as reported under Ind AS	118.34	143.14
Other comprehensive income	(2.47)	(6.08)
Total comprehensive income as reported under Ind AS	115.87	137.06

- 4 Reconciliation of equity as reported under previous Indian GAAP is summarised as below:

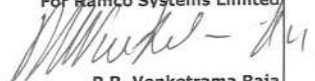
Particulars	As at 31.03.2016	
	Rs. Mln.	
Equity as reported under previous Indian GAAP	6,183.53	
a) Impact on imputation of interest in certain customer contracts with deferred credit terms	(9.02)	
b) Impact on recognising the cost of the employee stock option		
-Charged off	(197.46)	
-Taken to Stock options outstanding account	197.46	
-Movement from Stock options outstanding account to Securities premium relating to exercise of shares Rs.14.73 Mln.		
c) Share application money pending allotment reclassified under Equity	0.70	
Total Equity as reported under Ind AS	6,175.21	

- 5 Break up for certain expenses:

	Quarter ended	Year ended
	31.03.2017	31.03.2017
	Rs. Mln.	USD Mln.
Employee benefits expense includes the following:		
Proportionate fair value of the stock options granted, amortised over the graded vesting period (Previous period)	0.44 (34.82)	105.90 (179.50)
Other expenses includes the following:		
Bad debts written off / provision for doubtful debts (Previous period)	344.69 (9.03)	397.13 (129.79)
Foreign exchange fluctuation (Previous period)	57.60 (-13.63)	103.86 (-50.06)

- 6 During the Quarter, MAT credit of Rs.81.39 Mln. (Nil) pertaining to earlier years also has been considered, based on the expected availability of future economic benefits in the form of adjustment against the discharge of the normal tax liability within the specified period in which the MAT is allowed to be utilised.
- 7 During the Quarter, the Company had, based on the estimates, determined that future taxable profit will be available against which the deductible temporary differences and unused tax losses / unused tax credits can be utilised and hence has recognised deferred tax asset (net) to the extent of Rs.333.22 Mln. This included Rs.270.68 Mln. pertaining to the benefit from previously unrecognised temporary differences / tax loss / tax credit / of earlier periods.
- 8 During the Quarter, the company had allotted a total of 61,659 equity shares of Rs.10/- each under the Employees Stock Option Schemes of the Company on various dates. Further 15,788 equity shares of Rs.10/- each were allotted under the Employees Stock Option Schemes of the Company after the end of the quarter. Accordingly, as at the date the paid up capital of the Company increased to Rs. 304.56 Mln. from Rs. 304.41 Mln. as at Mar 31, 2017.
- 9 The Company has one operating segment- viz., Software Solutions & Services.
- 10 Figures for the quarter ended March 31, 2017 and March 31, 2016 are the balancing figures between audited figures in respect of respective full financial years and published year to date figures up to the third quarter of the respective financial years.
- 11 Figures for the previous period(s) have been regrouped / restated wherever necessary to make them comparable with the figures for the current period(s).

By order of the Board
For Ramco Systems Limited,


P.R. Venketrana Raja
Vice Chairman and Managing Director

Place : Chennai
Date : May 30, 2017