

April 12, 2016

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Fax Nos: 022-26598237/ 26598238/26598347/26598348 Email: cmlist@nse.co.in Scrip: RAMCOSYS	Corporate Relationship Department The BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001 Fax Nos: 022-22723121/ 22723719/ 22722039 Email: 'corp.relations@bseindia.com' Scrip: 532370
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Dear Sirs,

Sub: Press Release

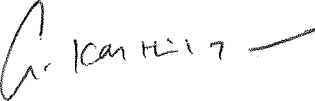
Please find enclosed a press release, titled “**Ramco Systems wins breakthrough order from Australia-based CTI Logistics subsidiary, GMK Logistics**”, which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours Faithfully,

For **RAMCO SYSTEMS LIMITED**



G KARTHIKEYAN
COMPANY SECRETARY

Ramco Systems wins breakthrough order from Australia-based CTI Logistics subsidiary, GMK Logistics

Perth, Australia/ Chennai, India – April 12, 2016 – Ramco Systems, a leading enterprise software provider on Cloud, Mobile and Tablets, today announced the winning of a Logistics ERP software order from GMK Logistics, part of Australian logistics and transport provider, CTI Logistics Limited.

Ramco Logistics Software will automate the manual processes pertaining to GMK's key supply chain operations by providing modules for better management of warehousing & transportation, freight and fleet, purchase and inventory, integrated with finance and HR all under a unified structure. Notably, this landmark win marks Ramco's first foray into Western Australia.

For over 50 years, GMK Logistics has been delivering specialised services with outsourced warehousing, transportation, and third party logistics in Australia. GMK operates in every state of Australia and has facilities in Sydney, Melbourne, Brisbane, Adelaide, Perth and Newcastle.

On choosing Ramco, **GMK Logistics** said, "We were on the lookout for a technology that understands our needs and complements our requirements. Ramco scored ahead of all others, be it by reference from their existing clientele in the region, by the comprehensiveness of the product offered, and by offering cloud, mobility and in-built analytics. We are confident, that with the right technology partner like Ramco, we will improve our efficiency and accelerate our growth."

Virender Aggarwal, CEO, Ramco Systems said, "Australia & New Zealand is a mature market where organisations look for transformational technology to fuel their growth. We are glad our focus on innovation and delivering business results has struck the right chord with enterprises in the region. From our entry and first win in 2012 which garnered us the coveted ISG Paragon Awards for Innovation, we have come a long way. The win at GMK Logistics further strengthens our logistics footprint and will pave the way for more growth in the segment."

Ramco Systems is attracting customers worldwide with its Ramco Logistics Software, offering an integrated cloud-based platform for third party logistics, freight forwarders, and parcel/ courier service providers seeking high-performance logistics software. It is an integrated end-to-end solution that can link every stage of a logistics chain and bring all the functionalities under a single technology platform which is flexible, scalable, cognitive, and ready to adapt to change.

About Ramco Systems:

Ramco is a fast growing enterprise software player disrupting the market with its multi-tenanted cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as Mail It – a feature which enables users to transact with the application by just sending an email; HUB It - a one screen does it all concept built to address all activities of a user; Thumb It – mobility where the system presents users with option to choose rather than type values and Prompt It – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 20 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of ISG Award for Innovation; Chosen as Preferred Next-Gen MRO IT Vendor by ARSA; Winner of HR Vendors on the Year Award 2015; Winner of CIO Choice Honor & Recognition 2016

For more information, please visit <http://www.ramco.com/logistics>
Follow Ramco on Twitter [@ramcosystems](https://twitter.com/ramcosystems) or read latest updates on <http://blogs.ramco.com>

For further information, contact:

Vinitha Ramani
+91 44 3090 4204
vinitharamani@ramco.com