

March 2, 2018

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

Corporate Relationship Department
BSE Ltd.,
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Dear Sirs,

Sub: Press Release

Please find enclosed a press release, titled “Ramco Systems’ Aviation Suite goes live for Cobham Aviation Services” which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully
For **RAMCO SYSTEMS LIMITED**


P R KARTHIC
COMPANY SECRETARY



Encl: As above

Ramco Systems Limited

Corporate Headquarters: 64, Sardar Patel Road, Taramani, Chennai 600 113, India |
Tel: +91 44 2235 4510 / 66534000 Fax: +91 44 2235 2884 | CIN : L72300TN1997PLC037550 |
Registered Office: 47, P.S.K. Nagar, Rajapalayam 626 108, India

Global Offices: India | Singapore | Malaysia | China | Hong Kong | Philippines | Australia | Dubai | USA | Canada |
United Kingdom | Germany | Switzerland | South Africa | Sudan

Ramco Systems' Aviation Suite goes live for Cobham Aviation Services

Integrating with Financials and Analytics to bring real-time visibility

Adelaide, AUSTRALIA / Chennai, INDIA – March 02, 2018 – Ramco Systems is pleased to announce the successful deployment of Ramco Systems' Aviation Suite for Cobham Aviation Services. The Ramco Systems' Aviation Suite provides an integrated and unified view of Cobham's continued airworthiness, engineering, supply chain management and finance operations and the recent deployment marks the completion of the first phase of an engineering and finance transformation.

Cobham Aviation Services – which caters to clients in the defence, government and commercial sectors – began installing Ramco's software as a part of an initiative to optimize business processes and reduce overheads for its global fleet of more than 130 aircraft around the world.

In Phase I of the implementation, beyond engineering, the scalable Aviation Suite also automates functions for compliance, maintenance costs and revenue tracking and financial reporting. It will improve supply chain efficiency and ensure continuous airworthiness of Cobham's fixed and rotary-wing aircraft around the world. Phase II of the implementation will witness significant expansion of the scope of Cobham's UK operations and productivity improvements with process refinements and automation in flight contracts, fixed assets and automation of supplier invoice processing through OCR (optical character recognition) integration.

Peter Brown, Vice President – Technical Services, Cobham Aviation Services, said, "Ramco's aviation package has changed our processes for the better across our entire organisation. We are witnessing improvements in our fleet management and productivity thanks to Ramco's user-friendly dashboard and mobility apps. We expect this technological transformation to translate into an improved bottom-line in the years ahead."

Ramco offered a solution that is scalable and provides a high quality user experience; both these aspects were of fundamental importance to Cobham for it to drive usability and manage the change in an organisation that is diverse and dispersed.

Commenting on the go-live, **Virender Aggarwal, CEO, Ramco Systems**, said, "Cobham is a leading player in the aviation industry, and our team is delighted to have supported them in the go-live of this strategic transformation. This project has underscored our track record in specialised enterprise software, and we remain grateful to Cobham for trusting Ramco as their partner over the years."

Ramco Aviation Software is trusted by 21,000+ users to manage 4,000+ aircraft, globally. Designed to be accessible on cloud and mobile, Ramco Aviation Software continues to add technological innovations with 'Anywhere Apps', redefining the power of mobility, to significantly reduce transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with ZERO UI powered by cool new features such as Chatbots, Mail bots, HUBs and Cognitive solutions. Furthering this, the company has also developed application compatibility on Microsoft HoloLens to bring Augmented Reality which improves efficiency in maintenance operations. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs in the world.

About Cobham Aviation Services:

We deliver outsourced aviation services for military and civil customers worldwide through training, special mission flight operations, outsourced commercial aviation and aircraft engineering. For more information, visit

cobhamaviationservices.com

About Ramco Systems:

Ramco is a fast-growing enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Bot It** – which allows users to complete transaction using natural conversations; **Mail it** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1,600+ employees spread across 24 offices globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, 'Thank God it's Monday!'

Winner of Brandon Hall Group Excellence in Technology Awards 2017, for Best Advance in Time and Labor Management;

Winner of the HR Vendors of the Year 2017 Awards for Best Payroll Software, Best HR Management System and Best Talent Management Software;

Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials & Cloud HCM Suites;
Enters as a Contender in The Forrester Wave™: SaaS Human Resource Management Systems, Q3 2017;
Recognized as a 'Highly Recommended' Payroll Software Supplier of the Year 2017 by Global Payroll Association;
Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment

For more information, please visit <http://www.ramco.com/aviation>

Follow Ramco on Twitter [@ramcosystems](https://twitter.com/ramcosystems) / [@ramcoaviation](https://twitter.com/ramcoaviation) and stay tuned to <http://blogs.ramco.com>

For further information, contact:

Vinitha Ramani

Global Head of Brand and Communications at Ramco Systems

+91 44 6653 4204

vinitharamani@ramco.com