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Dear Sirs,

Sub: Press Release

Please find enclosed a press release, titled “Airline MRO Parts (AMP) selects Ramco Systems for its Enterprise Resource Planning system”, which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully
For **RAMCO SYSTEMS LIMITED**



P R KARTHIC
COMPANY SECRETARY

Encl: As above

Ramco Systems Limited

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Airline MRO Parts (AMP) selects Ramco Systems for its Enterprise Resource Planning system

To implement Ramco Aviation Suite V5.8 to enhance its B2B connectivity across customers and suppliers

Panama / USA / Chennai, India – July 5, 2017 – [Ramco Systems](#), a leading provider of Aviation & Maintenance software on Cloud, Mobile, and Tablets, today announced that it has secured an order from [Airline MRO Parts \(AMP\)](#) for its Aviation offering. The deployment of Ramco Aviation M&E MRO Suite V5.8 will provide AMP with a state-of-the-art, scalable platform on which to manage its parts distribution and trading business.

AMP helps MROs and airlines manage their inventories, both with purchasing consolidation programs on the buy side and innovative surplus solutions for overstocked and obsolete parts on the sell side. By utilizing Ramco's modules for Supply Chain Management, Part Sales Management, Finance & Accounting, and by maximizing the use of connectors to Aeroexchange® Buy, Sell, and Consignment products, AMP will be able to effortlessly manage procurement processes for its growing list of distribution and consignment customers.

Upon signing the agreement, **Wayne Mihailov, CEO of AMP**, said, "Our continued strong business growth has brought us to the point where traditional ways of managing operations will no longer suffice. We came to the realization that we needed an integrated, digital business model which would give us complete visibility of our supply chain, real-time order processing, and complete control of our inventories. We evaluated multiple leading ERPs and found Ramco's offering to be the best solution for the automation and connectivity required to run our business."

Ramco Aviation Suite fulfils AMP's requirements by offering tools around B2B Connectivity, Automation, Mobility, Hubs, and advanced visualization which bring unparalleled power to the hands of the users, along with a highly-effective dashboard which provides easy visibility into the health of key business processes. Ramco's integrated solution across various product lines, its strong support platform, and its continued adaptability are key components of a system needed to support a rapidly-growing and evolving business model like AMP.

Commenting on the win, **Virender Aggarwal, CEO, Ramco Systems**, said, "AMP marks the entry of Ramco into a new segment, the Parts Trading organizations within Aviation. The flexibility and comprehensive nature of the application has enabled us to win the trust of this global business. AMP's efforts to achieve a highly efficient digital business model is commendable, and Ramco is happy to be a part of it. With innovative features like Mobility and Chatbots, AMP will now experience automation not only within its own organization, but also across its customer operations."

Designed to be accessible on cloud and mobile, Ramco Aviation Software continues to add technological innovations with '[Anywhere Apps](#)', redefining the power of Mobility, to significantly reduce transaction time both during AOG conditions and critical aircraft turnarounds. The software helps aviation companies ensure zero tolerance to error, with higher safety standards. Ramco is changing the paradigm of enterprise software with ZERO UI powered by cool new features such as Chatbots, Mail bots, HUBs and Cognitive solutions. Furthering this, the company has also developed application compatibility on Microsoft HoloLens to bring Augmented Reality which improves efficiency in maintenance operations. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs in the world.

About Airline MRO Parts:

AMP is an industry leader in purchasing consolidation, inventory disposition, and onsite inventory management. Focused on consumable and expendable inventories, AMP leverages a robust network of global suppliers, operators, MROs, shops, OEMs, brokers, and distributors. AMP's comprehensive industry knowledge and experience, powerful parts analysis capability, and deep relationships across various logistics channels provide the tools MROs and airlines need to minimize their inventory shortfalls and surpluses.

About Ramco Systems:

Ramco is a fast growing enterprise software player disrupting the market with its multi-tenanted cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Chatbots** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 22 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Positioned as Niche Vendor in Gartner Magic Quadrant for Cloud Financials; Recognized as a 'Highly Recommended' Payroll Software Supplier of the Year 2017 by Global Payroll Association; Positioned as 'Achiever' in Everest Group's Multi-country Payroll Platform Assessment; Winner of ISG Award for Innovation; Winner of HR Vendors of the Year Award 2016; Chosen as Preferred Next-Gen MRO IT Vendor by ARSA

For more information, please visit <http://www.ramco.com/aviation>

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