

October 17, 2018

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

BSE Ltd.,
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Dear Sirs,

Sub: Press Release

Please find enclosed the press release, titled “**Ramco Systems teams up with Airbus Helicopters**” which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully
For **RAMCO SYSTEMS LIMITED**


P R KARTHIC
COMPANY SECRETARY



Encl: As above

Ramco Systems Limited

Corporate Headquarters: 64, Sardar Patel Road, Taramani, Chennai 600 113, India |
Tel: +91 44 2235 4510 / 6653 4000, Fax: +91 44 2235 2884 | CIN : L72300TN1997PLC037550 |
Registered Office: 47, P.S.K. Nagar, Rajapalayam 626 108, India

Global Offices: India | Singapore | Malaysia | China | Hong Kong | Philippines | Australia | Dubai | USA | Canada |
United Kingdom | Germany | Switzerland | South Africa | Sudan
www.ramco.com

Ramco Systems teams up with Airbus Helicopters

For seamless digital exchange of aircraft data which will reduce fleet induction time by 90%

Amsterdam / Chennai, INDIA – October 17, 2018 – Global enterprise cloud software specialist [Ramco Systems](#) has announced that it has teamed up with [Airbus Helicopters SAS](#) to develop an MIS Data Pack Connector – a product feature that automates Airbus' fleet management data, with Airbus systems.

Ramco, one of the only four vendors shortlisted for the initiative, will build a Management Information System (MIS) data pack connector for Airbus Helicopters, which will be bundled with Ramco's own Aviation Software for fleet maintenance and engineering (M&E).

With the MIS connector, Ramco clients who use or plan to buy Airbus Helicopters can import each aircraft's specific configuration data and maintenance programs to their Ramco enterprise system in a matter of days, compared to more than a month required by traditional ERP systems.

By automatically importing the latest available data packs directly from Airbus Helicopters, the data pack connector removes manual error and eliminates the need to collect data from disparate sources when inducting new aircraft, thereby expediting the aircraft induction process by ~90%.

"Through these agreements, we're paving a two-way digital street between Airbus Helicopters and the companies that manage maintenance data for helicopter operators, facilitating the automatic sharing of data and avoiding human-error-prone and time-consuming manual transfers," said **Matthieu Louvot, Executive Vice President of Customer Support & Services for Airbus Helicopters**. "This capability takes us one step closer to creating a complete digital ecosystem, while simultaneously helping our customers along their own digitalisation journeys."

By partnering with Airbus to create these digital pathways, Ramco Systems will get easier and faster access to Airbus' rotorcraft data and technical documentation -- especially when a new aircraft is put into operation -- which feeds the maintenance information systems and informs a customer's maintenance planning.

Commenting on the association, **Virender Aggarwal, CEO, Ramco Systems**, said, "We are pleased to work with Airbus Helicopters to develop the MIS data pack connector, which will be a valuable addition to Ramco's global aviation enterprise offerings. Our clients will soon be able to enjoy increased visibility of their Airbus assets, as well as productivity gains and improved airworthiness. We are confident that this exciting venture will benefit new and existing customers of both Ramco Systems and Airbus Helicopters."

[Ramco Aviation Software](#) is trusted by 22,000+ users to manage 4,000+ aircraft globally. Accessible on cloud and mobile, Ramco Aviation Software continues to innovate with '[Anywhere Apps](#)', significantly reducing transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with ZERO UI, powered by cool new features such as voice-based transactions on Google Assistant or Alexa, chatbots, mail bots, HUBs and cognitive solutions. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs around the world.

*Google Assistant™, virtual personal assistant is a trademark of Google LLC | Alexa and all related logos are trademarks of Amazon.com, Inc. or its affiliates

About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** - which allows users to complete transaction using natural conversations; **Mail It** - transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** - mobility where the system presents users with option to choose rather than type values and **Prompt It** - a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1700+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

**Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials, Cloud HCM and EAM;
Enters as a Contender in The Forrester Wave(TM): SaaS Human Resource Management Systems, Q3 2017
Winner 'Payroll Innovation Award' for 2018 by Global Payroll Association;
Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment**

For more information, please visit <http://www.ramco.com/aviation>

Follow Ramco on Twitter [@ramcosystems](https://twitter.com/ramcosystems) / [@ramcoaviation](https://twitter.com/ramcoaviation) and stay tuned to <http://blogs.ramco.com>

For further information, contact:

Vinitha Ramani

+91 44 6653 4204

vinitharamani@ramco.com