

January 23, 2017

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Dear Sirs,

**Sub: Press Release**

Please find enclosed a press release, titled "**Malaysia's Matrix Group gets ready to savour the taste of success with Ramco ERP**", which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully  
For **RAMCO SYSTEMS LIMITED**



**R RAVI KULA CHANDRAN**  
**CHIEF FINANCIAL OFFICER**

Encl: As above



## Malaysia's Matrix Group gets ready to savour the taste of success with Ramco ERP

Chooses Ramco's full suite ERP solution to streamline operations across 3 legal entities

**Subang Jaya, Malaysia/ Chennai, India – January 23, 2017** – Multi-disciplinary manufacturer and supplier of Food & Beverage flavours, [Matrix Sdn. Bhd.](#) announced that it will implement [Ramco Systems'](#) Enterprise Resource Planning solution, to automate its Production, Sales, Administration and HR functions.

Global enterprise software provider Ramco will roll out its integrated ERP solution across Matrix's three legal entities, which manufacture food ingredients, oleo chemicals and bleaching earth, respectively.

Ramco's mobile-friendly system will enable Matrix to integrate Process Production, Sales and Distribution, Inventory, Procurement and Sub-contracting with Finance and Accounting in addition to automating HR & Payroll. Compliant with the Malaysian statutory requirements, [Ramco ERP](#) will also integrate with Matrix's existing bar code and dosing systems to automate and increase efficiency and productivity of employees.

Commenting on the association, **Geetha Nair, Deputy Managing Director, Matrix Group**, said, "As one of the first flavour houses in Southeast Asia, Matrix has grown in strength over the years. Innovation and R&D are the key pillars for us to compete in a crowded market and address the changing demands of the industry. With Ramco we have a future-ready ERP platform to power our growth. Operationally, the automation of our administrative functions will enable us to reallocate resources and focus on strategic work as we prepare for expansion in Malaysia and beyond."

**Virender Aggarwal, CEO, Ramco Systems**, said, "As the second largest operations outside India – Malaysia has grown in strength, both on customer and employee front. We have been able to win the trust of leading businesses in the region which are looking for a digital ERP platform to power their growth. The win at Matrix Group adds yet another feather to our success march in the region."

Ramco ERP as a post-modern and single integrated ERP platform has been delivering significant innovation, cost savings, and superior business processes to organizations, globally. Ramco's focus on innovations in usability, context-awareness, mobility, overall flexibility, apart from comprehensive set of functionality has enabled smooth transitions possible for customers.

### **About Matrix Sdn. Bhd.:**

Matrix Sdn. Bhd. is part of the Matrix Group amongst which their activity is in flavours and fragrances, speciality oleochemicals and bleaching earth for oil refining. The first of this companies started in 1976. Today, Matrix exports worldwide, with manufacturing facilities in Malaysia, India and sales offices in Myanmar and Belgium. For more information visit <http://matrix.net.my/>

### **About Ramco Systems:**

Ramco is a fast growing enterprise software player disrupting the market with its multi-tenanted cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as **Chatbots** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 22 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!



ramco

**Positioned as 'Achiever' in Everest Group's Multi-country Payroll Platform Assessment; Winner of ISG Award for Innovation; Chosen as Preferred Next-Gen MRO IT Vendor by ARSA; Winner of HR Vendors of the Year Award 2016; Winner of CIO Choice Honor & Recognition 2016**

For more information, please visit <http://www.ramco.com/erp-suite/>

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