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May 25, 2016

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Dear Sirs,

Sub: Press Release

Please find enclosed a press release, titled "Ramco Aviation to power Scandinavia's leading Helicopter

MRO provider, Patria Helicopters AB (PHAB)", which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours Faithfully,

For RAMCO SYSTEMS LIMITED

In Contring

G KARTHIKEYAN COMPANY SECRETARY

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Ramco Aviation to power Scandinavia's leading Helicopter MRO provider, Patria Helicopters AB (PHAB)

Stockholm, Sweden/ Chennai, India – May 25, 2016 – <u>Ramco Systems</u>, the global Aviation software provider on Cloud, Mobile & Tablets, today announced that it has secured an order from <u>Patria Helicopters</u> <u>AB</u> (PHAB), the authorized service centre in the Nordic region for mixed fleet of AgustaWestland, Bell and Airbus Helicopters to implement Ramco Aviation on Cloud.

Patria Helicopters AB is Scandinavia's leading helicopter MRO service and equipment centre, and is part of Finland-based Patria Group, that offers defence, security and aviation support services and technology solutions to Nordic and international defence and civil customers

PHAB will be implementing Ramco's complete suite which includes Maintenance, Materials Management, MRO Sales, Engineering & Programs, Compliance & Quality, coupled with Finance & Accounting. With Mobile enabled features, <u>Ramco Aviation Suite</u> will help the company seamlessly track and monitor activities and inventory across its MRO and engineering services. The suite is expected to reduce costs, improve service and minimize revenue leakage for PHAB.

"We were using multiple disparate IT systems which often yielded inaccurate data and required extensive manual labour to rectify. This was potentially leading to revenue leakage as there was lack of visibility of parts, and components in stores vs sales and invoicing. With a mobile-ready completely integrated system from Ramco, we will be better equipped to address these challenges and benefit from a scalable, integrated and web-architected Cloud based system. A sound technology backbone will ultimately help us improve customer satisfaction with better visibility and quicker turnaround time," said, Jouni Majuri, Managing Director, Patria Helicopters AB

Virender Aggarwal, CEO, Ramco Systems, said, "Having built a strong track record in the global helicopter industry, we are delighted to have been chosen by Patria Helicopters. This partnership has expanded our reach in Europe's MRO network, and underscores our position as the preferred next-gen vendor of choice in aviation MRO. Having recently set up a dedicated MRO Innovation Lab, we're confident that Ramco's advanced Aviation offerings, are all set to transform the Aerospace industry."

With 70+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top helioperators and multiple MROs in the world. Designed to be accessible on cloud, mobile and tablets, Ramco Aviation Software continues to add technological innovations with wearable devices offering hands-free computing, and launch of 'Anywhere' apps amongst others that help significantly reduce transaction time both during AOG conditions and critical aircraft turnarounds.

About Patria Helicopters AB:

Patria Helicopters AB is mainly focused on the maintenance of helicopters, helicopter components and equipment, upgrades and modifications as well as sale of spare parts.

The customer base includes both Swedish and foreign defense forces, public and private helicopter operators.

Patria Helicopters is part of the Finnish <u>Patria Group</u>. Patria is a trusted provider of defence, security and aviation lifecycle support services and technology solutions.

About Ramco Systems:

Ramco is a fast growing enterprise software player disrupting the market with its multi-tenanted cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as Mail It – a feature which enables users to transact with the application by just sending an email; HUB It - a one screen does it all concept built to address all activities of a user; Thumb It – mobility where the system presents users with option to choose rather than type values and Prompt It – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

Patria



With 1600+ employees spread across 21 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of ISG Award for Innovation; Chosen as Preferred Next-Gen MRO IT Vendor by ARSA; Winner of HR Vendors on the Year Award 2015; Winner of CIO Choice Honor & Recognition 2016

For more information, please visit <u>http://www.ramco.com/aviation</u> Follow Ramco on Twitter <u>@ramcosystems</u> or read latest updates on <u>http://blogs.ramco.com</u>

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