

# **Ramco Systems Limited**

Registered Office : 47, PSK Nagar, Rajapalayam - 626 108.

Corporate Office : 64, Sardar Patel Road, Taramani, Chennai - 600 113.

### Part I - Unaudited Global Consolidated Financial Results (under AS-21) for the Quarter Ended June 30, 2013

| SI. | Quarter Ended  |  |                     |                     |                     | Year Ended          |                       |              |              |
|-----|--|--|---------------------|---------------------|---------------------|---------------------|-----------------------|--------------|--------------|
| No  | . Particulars  | Particulars         30.06.2013         31.03.2013         30.06.2012           Unaudited         Audited (Ref.Note No.8)         Unaudited |                     |                     |                     |                     | 31.03.2013<br>Audited |              |              |
|     |  | USD Min.   | Rs. Min.            | USD Min.            | Rs. Min.            | USD Min.            | Rs. Min.              | USD Min.     | Rs. Min.     |
| 1   | (a) Net Sales / Income from Operations   | 10.82  | 593.06              | 12.94               | 691.22              | 8.55                | 450.99                | 44.53        | 2,392.72     |
|     | (b) Other Operating Income   | 0.41   | 22.49               | 0.44                | 23.77               | 0.37                | 19.67                 | 1.51         | 81.20        |
|     | Total Income from Operations   | 11.23  | 615.55              | 13.38               | 714.99              | 8.92                | 470.66                | 46.04        | 2,473.92     |
| 2   | Expenditure:   |  |                     |                     |                     |                     |                       |              |              |
|     | (a) Changes in inventories of finished goods, work-in-progress and stock-in-trade                      | (0.01)   | (0.17)              | -                   | -                   | (0.02)              | (2.99)                | 0.33         | 16.79        |
|     | (b) Cost of materials consumed   |  | -                   | -                   | -                   | -                   | -                     | -            | -            |
|     | (c) Purchase of stock-in-trade   | 0.07   | 3.53                | 0.21                | 11.31               | 0.03                | 3.74                  | 1.11         | 60.71        |
|     | (d) Employee benefits expense  | 6.45   | 353.64              | 5.99                | 319.76              | 6.85                | 361.48                | 26.46        | 1,421.79     |
|     | (e) Depreciation and amortisation expense  | 1.73   | 94.78               | 1.62                | 86.36               | 1.47                | 77.75                 | 6.15         | 330.54       |
|     | (f) Other expenditure  | 4.27   | 233.77              | 6.32                | 337.88              | 3.25                | 170.91                | 18.45        | 991.44       |
|     | Total Expenditure  | 12.51  | 685.55              | 14.14               | 755.31              | 11.58               | 610.89                | 52.50        | 2,821.27     |
| 3   | Profit / Loss from Operations before Other Income, Finance Costs & Exceptional Items (1-2)             | (1.28)   | (70.00)             | (0.76)              | (40.32)             | (2.66)              | (140.23)              | (6.46)       | (347.35)     |
| 4   | Other Income   |  | -                   | -                   | -                   | -                   | -                     | -            | -            |
| 5   | Profit / Loss from Ordinary Activities before Finance Costs and Exceptional Items (3+4)                | (1.28)   | (70.00)             | (0.76)              | (40.32)             | (2.66)              | (140.23)              | (6.46)       | (347.35)     |
| 6   | Finance Costs  | 0.42   | 22.92               | 0.35                | 18.88               | 0.20                | 10.64                 | 1.13         | 60.53        |
| 7   | Profit / Loss from Ordinary Activities after Finance Costs but before Exceptional Items (5-6)          | (1.70)   | (92.92)             | (1.11)              | (59.20)             | (2.86)              | (150.87)              | (7.59)       | (407.88)     |
| 8   | Exceptional Items  |  | -                   | -                   | -                   | -                   | -                     | -            | -            |
| 9   | Profit / Loss from Ordinary Activities Before Tax (7-8)  | (1.70)   | (92.92)             | (1.11)              | (59.20)             | (2.86)              | (150.87)              | (7.59)       | (407.88)     |
| 10  | Tax Expense:   |  |                     |                     |                     |                     |                       |              |              |
|     | Current Taxation   |  | -                   | (0.01)              | (0.37)              | -                   | -                     | (0.01)       | (0.37)       |
|     | Deferred Taxation  | -  |                     | -                   | -                   | -                   | -                     | -            |              |
| 11  | Net Profit / Loss from Ordinary Activities After Tax (9-10)  | (1.70)   | (92.92)             | (1.10)              | (58.83)             | (2.86)              | (150.87)              | (7.58)       | (407.51)     |
| 12  | Extraordinary Items (net of tax expenses)  | -  |                     | -                   | -                   | -                   | -                     | -            |              |
| 13  | Net Profit / Loss for the period (11-12)   | (1.70)   | (92.92)             | (1.10)              | (58.83)             | (2.86)              | (150.87)              | (7.58)       | (407.51)     |
| 14  | Minority Interest  | (0.01)   | (0.51)              | (0.01)              | (0.29)              | 0.02                | 1.04                  | 0.04         | 1.36         |
| 15  | Share of Profit / (Loss) of Associates - net of Foreign Exchange Translation Adjustment                | -  |                     | 0.05                | 1.78                | -                   | -                     | 0.03         | 1.78         |
| 16  | Net Profit / Loss After Taxes, Minority Interest and Share of Profit / (Loss) of Associates (13+14+15) | (1.71)   | (93.43)             | (1.06)              | (57.34)             | (2.84)              | (149.83)              | (7.51)       | (404.37)     |
| 17  | Paid - up Equity Share Capital - Face value of Rs.10/- each  | 3.60   | 157.74              | 3.60                | 157.73              | 3.59                | 156.74                | 3.60         | 157.73       |
| 18  | Reserves excluding revaluation reserves  |  |                     |                     |                     |                     |                       | 26.77        | 1,052.04     |
| 19  | Earnings per Share - before & after extraordinary items (in USD and in Rs.)                            |  |                     |                     |                     |                     |                       |              |              |
|     | Basic EPS  | (0.11)   | (5.94)              | (0.07)              | (3.66)              | (0.18)              | (0.96)                | (0.48)       | (25.81)      |
|     | Diluted EPS  | (0.11)   | (5.94)              | (0.07)              | (3.66)              | (0.18)              | (0.96)                | (0.48)       | (25.81)      |
|     |  | (Not<br>annualised)  | (Not<br>annualised) | (Not<br>annualised) | (Not<br>annualised) | (Not<br>annualised) | (Not<br>annualised)   | (Annualised) | (Annualised) |

### Part II - Select information for the quarter ended June 30, 2013

| Α | PARTICULARS OF SHAREHOLDING  |            | Quarter Ended |            | Year Ended |  |            |
|---|--|------------|---------------|------------|------------|--|------------|
|   |  | 30.06.2013 | 31.03.2013    | 30.06.2012 | 31.03.2013 |  | 3 Months   |
| 1 | Public Shareholding:   |            |               |            |            | B INVESTOR COMPLAINTS                          | Ended      |
|   | a) Number of Shares  | 4,921,061  | 4,956,458     | 5,032,320  | 4,956,458  |  | 30.06.2013 |
|   | <ul> <li>b) Percentage of Shareholding</li> </ul>  | 31.27%     | 31.50%        | 32.19%     | 31.50%     |  |            |
| 2 | Promoters and promoter group Shareholding  |            |               |            |            | Pending at the beginning of the quarter        | -          |
|   | a) Pledged/Encumbered:   |            |               |            |            | Received during the quarter                    | -          |
|   | - Number of Shares   | -          | -             | -          | -          | Disposed of during the quarter                 | -          |
|   | <ul> <li>Percentage of shares (as a % of the total shareholding<br/>of promoter and promoter group)</li> </ul> | -          | -             | -          | -          | Remaining unresolved at the end of the quarter | -          |
|   | <ul> <li>Percentage of shares (as a % of the total share capital<br/>of the company)</li> </ul>                | -          |               |            | -          |  |            |
|   | b) Non-encumbered:   |            |               |            |            |  |            |
|   | - Number of Shares   | 10,817,894 | 10,780,657    | 10,601,763 | 10,780,657 |  |            |
|   | <ul> <li>Percentage of shares (as a % of the total shareholding<br/>of promoter and promoter group)</li> </ul> | 100.00%    | 100.00%       | 100.00%    | 100.00%    |  |            |
|   | <ul> <li>Percentage of shares (as a % of the total share capital<br/>of the company)</li> </ul>                | 68.73%     | 68.50%        | 67.81%     | 68.50%     |  |            |

Notes: (The amounts in brackets in the notes denote the figures for the corresponding quarter of the previous year).

 The financial results of the Company for the quarter ended June 30, 2013, duly approved by the Board of Directors in its meeting held on July 29, 2013, have been filed with the Stock Exchanges and are also posted in the website of the Company. Investors desirous of viewing the same can access the Company's website, www.ramco.com or on the websites of BSE (www.beindia.com) or NSE (www.neindia.com).
 Other Operating income for the quarter includes rental income of Rs.11.70 MIn. 13D 0.21 MIn. (RS.014). In (RS.014).

Concer Operating income for the quarter includes rental income or Ks.11.70 Min. USD 0.21 Min. (Ks.11.67 Min. USD 0.22 Min.) and recovery or expenses from customers Ks.10.72 Min. USD 0.20 Min. (Ks.6.93 Min. USD 0.13 Min.).
 The Board of Directors in its meeting held on May 30, 2013, has, subject to receipt of requisite approvals and market conditions, approved an issue of equity shares on a Rights basis to the shareholders. The

Company is in the process of filing DLOF with the Securities and Exchange Board of India ("SEBI"). A Jurian the Durater the commany had allothed a total of 1.840 empily character as 10 each under the Empilyees Stock Ontion Schemes. Accordingly, as at the date, the naid un canital of the Commany increased

4. During the Quarter, the company had allotted a total of 1,840 equity shares of Rs.10 each, under the Employees Stock Option Schemes. Accordingly, as at the date, the paid up capital of the Company increased from Rs.157.73 Min. USD 3.60 Min. to Rs.157.74 Min. USD 3.60 Min. 5. The company currently operates only in one segment, viz., Software Solutions & Services and hence the segment reporting as required by AS-17, issued by the Institute of Chartered Accountants of India does not

 The company currently operates only in one segment, viz., Software Solutions & Services and hence the segment reporting as required by AS-17, issued by the Institute of Chartered Accountants of India does not apply.
 S Statement of Standards Financials:

| Rs. Min. |  |                         |                                       |                         |                       |  |  |  |
|----------|--|-------------------------|---------------------------------------|-------------------------|-----------------------|--|--|--|
|          | Particulars  |                         | Year Ended                            |                         |                       |  |  |  |
|          |  | 30.06.2013<br>Unaudited | 31.03.2013<br>Audited (Ref.Note No.8) | 30.06.2012<br>Unaudited | 31.03.2013<br>Audited |  |  |  |
|          | Turnover (Operating income including other income) | 378.11                  | 425.14                                | 378.58                  | 1,751.75              |  |  |  |
|          | Profit / (Loss) before tax                         | (92.60)                 | (19.86)                               | (45.62)                 | (188.09)              |  |  |  |
|          | Profit / (Loss) after tax                          | (92.60)                 | (19.86)                               | (45.62)                 | (188.09)              |  |  |  |

7. Figures for the previous period have been regrouped / restated wherever necessary to make them comparable with the figures for the current period.

Figures for the quarter ended March 31, 2013 are the balancing figures between audited figures in respect of full financial year and published year to date figures upto the third quarter ended December 31, 2012.
 By Order of the Board

By Order of the Board For Ramco Systems Limited

Place : Rajapalayam Date : July 29, 2013



## **Ramco Systems Limited**

Registered Office : 47, PSK Nagar, Rajapalayam - 626 108.

<sup>CO</sup> Corporate Office: 64, Sardar Patel Road, Taramani, Chennai - 600 113.

### Part I - Unaudited Standalone Financial Results for the Quarter Ended June 30, 2013

| гa         | rt 1 - Unaudited Standalone Financial Results for the Quarter End                             | cu Julie 30, 20         | 115                                      |                         | KS. MIR.              |
|------------|---|-------------------------|--|-------------------------|-----------------------|
|            |   | Quarter Ended           |  |                         | Year Ended            |
| SI.<br>No. | Particulars   | 30.06.2013<br>Unaudited | 31.03.2013<br>Audited<br>(Ref.Note No.7) | 30.06.2012<br>Unaudited | 31.03.2013<br>Audited |
| 1          | (a) Net Sales / Income from Operations  | 359.35                  | 408.14                                   | 363.04                  | 1,690.93              |
|            | (b) Other Operating Income  | 18.76                   | 17.00                                    | 15.54                   | 60.82                 |
|            | Total Income from Operations  | 378.11                  | 425.14                                   | 378.58                  | 1,751.75              |
| 2          | Expenditure:  |                         |  |                         |                       |
|            | (a) Changes in inventories of finished goods, work-in-progress and stock-in-trade             | (0.17)                  | -  | (2.99)                  | 16.79                 |
|            | (b) Cost of materials consumed  | -                       | -  | -                       | -                     |
|            | (c) Purchase of stock-in-trade  | 3.52                    | 10.77                                    | 3.74                    | 59.92                 |
|            | (d) Employee benefits expense   | 215.45                  | 166.41                                   | 234.79                  | 888.33                |
|            | (e) Depreciation and amortisation expense   | 93.14                   | 84.63                                    | 76.16                   | 324.00                |
|            | (f) Other expenditure   | 135.85                  | 164.32                                   | 101.86                  | 590.28                |
|            | Total Expenditure   | 447.79                  | 426.13                                   | 413.56                  | 1,879.32              |
| 3          | Profit / Loss from Operations before Other Income, Finance Costs & Exceptional Items (1-2)    | (69.68)                 | (0.99)                                   | (34.98)                 | (127.57)              |
| 4          | Other Income  | -                       | · - ·                                    |                         |                       |
| 5          | Profit / Loss from Ordinary Activities before Finance Costs and Exceptional Items (3+4)       | (69.68)                 | (0.99)                                   | (34.98)                 | (127.57)              |
| 6          | Finance Costs   | 22.92                   | 18.87                                    | 10.64                   | 60.52                 |
| 7          | Profit / Loss from Ordinary Activities after Finance Costs but before Exceptional Items (5-6) | (92.60)                 | (19.86)                                  | (45.62)                 | (188.09)              |
| 8          | Exceptional Items   | -                       | -  |                         |                       |
| 9          | Profit / Loss from Ordinary Activities Before Tax (7-8)                                       | (92.60)                 | (19.86)                                  | (45.62)                 | (188.09)              |
| 10         | Tax Expense:  |                         |  |                         |                       |
|            | Current Taxation  | -                       | -  | -                       | -                     |
|            | Deferred Taxation   | -                       | -  | -                       | -                     |
| 11         | Net Profit / Loss from Ordinary Activities After Tax (9-10)                                   | (92.60)                 | (19.86)                                  | (45.62)                 | (188.09)              |
| 12         | Extraordinary Items (net of tax expenses)   | -                       | -  |                         |                       |
| 13         | Net Profit / Loss for the period (11-12)  | (92.60)                 | (19.86)                                  | (45.62)                 | (188.09)              |
| 14         | Paid - up Equity Share Capital - Face value of Rs.10/- each                                   | 157.74                  | 157.73                                   | 156.74                  | 157.73                |
| 15         | Reserves excluding revaluation reserves   |                         |  |                         | 1,341.32              |
| 16         | Earnings per Share - before & after extraordinary items (in Rs.)                              |                         |  |                         |                       |
|            | Basic EPS   | (5.88)                  | (1.27)                                   | (0.29)                  | (12.01)               |
|            | Diluted EPS   | (5.88)                  | (1.27)                                   | (0.29)                  | (12.01)               |
|            |   | (Not<br>annualised)     | (Not<br>annualised)                      | (Not<br>annualised)     | (Annualised)          |

### Part II - Select information for the quarter ended June 30, 2013

| A | PARTICULARS OF SHAREHOLDING                               | (          | Quarter Ended |            | Year Ended |   | 3 Months   |
|---|---|------------|---------------|------------|------------|---|------------|
|   |   | 30.06.2013 | 31.03.2013    | 30.06.2012 | 31.03.2013 | B INVESTOR COMPLAINTS                   | Ended      |
| 1 | Public Shareholding:                                      |            |               |            |            |   | 30.06.2013 |
|   | a) Number of Shares                                       | 4,921,061  | 4,956,458     | 5,032,320  | 4,956,458  |   | 50.00.2015 |
|   | <ul> <li>b) Percentage of Shareholding</li> </ul>         | 31.27%     | 31.50%        | 32.19%     | 31.50%     | Pending at the beginning of the guarter |            |
| 2 | Promoters and promoter group Shareholding                 |            |               |            |            | Received during the guarter             | -          |
|   | a) Pledged/Encumbered:                                    |            |               |            |            | Disposed of during the quarter          | -          |
|   | - Number of Shares  | -          | -             | -          |            |   | -          |
|   | - Percentage of shares (as a % of the total shareholding  | -          |               | -          |            | Remaining unresolved at the end of      |            |
|   | of promoter and promoter group)                           |            |               |            |            | the quarter                             | -          |
|   | - Percentage of shares (as a % of the total share capital | -          |               | -          |            |   |            |
|   | of the company)   |            |               |            |            |   |            |
|   | b) Non-encumbered:  |            |               |            |            |   |            |
|   | - Number of Shares  | 10,817,894 | 10,780,657    | 10,601,763 | 10,780,657 |   |            |
|   | - Percentage of shares (as a % of the total shareholding  | 100.00%    | 100.00%       | 100.00%    | 100.00%    |   |            |
|   | of promoter and promoter group)                           |            |               |            |            |   |            |
|   | - Percentage of shares (as a % of the total share capital | 68.73%     | 68.50%        | 67.81%     | 68.50%     |   |            |
|   | of the company)   |            |               |            |            |   |            |

Notes: (The amounts in brackets in the notes denote the figures for the corresponding quarter of the previous year).

 The financial results of the Company for the quarter ended June 30, 2013, duly approved by the Board of Directors in its meeting held on July 29, 2013, have been filed with the Stock Exchanges and are also posted in the website of the Company. Investors desirous of viewing the same can access the Company's website, www.ramco.com or on the websites of BSC (www.bseindia.com) or NSE (www.nseindia.com).

2. Other Operating income for the quarter includes rental income of Rs.11.70 Mln. (Rs.11.67 Mln.) and recovery of expenses from customers Rs.6.70 Mln. (Rs.3.61 Mln.).

 The Board of Directors, in its meeting held on May 30, 2013, has, subject to receipt of requisite approvals and market conditions, approved an issue of equity shares on a Rights basis to the shareholders. The Company is in the process of filing the DLOF with the Securities and Exchange Board of India ("SEBI").

4. During the Quarter, the company had allotted a total of 1,840 equity shares of Rs.10 each, under the Employees Stock Option Schemes. Accordingly, as at the date, the paid up capital of the Company increased from Rs.157.73 Min. to Rs.157.74 Min.

 The company currently operates only in one segment, viz., Software Solutions & Services and hence the segment reporting as required by AS-17, issued by the Institute of Chartered Accountants of India does not apply.

6. Figures for the previous period have been regrouped / restated wherever necessary to make them comparable with the figures for the current period.

 Figures for the quarter ended March 31, 2013 are the balancing figures between audited figures in respect of full financial year and published year to date figures upto the third quarter ended December 31, 2012.
 By Order of the Roard

By Order of the Board For Ramco Systems Limited

Rs. Min.

Place : Rajapalayam Date : July 29, 2013