Ramco wins prestigious order from NACIL for MRO offerings

COVERAGE REPORT
(Press release dated 25.09.2010)
(Updated as on 28.09.2010)
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**AI engages Ramco for MRO mgmt**

National Aviation Company of India Ltd (NACIL), which flies under the Air India brand, has entered into an agreement with Ramco Systems, an aviation software solutions company. Under the agreement, Ramco will be handling a aviation software package for Maintenance, Repair and Overhaul (MRO) management for Air India.

**Nacil in JV for IT platform**

National Aviation Company of India on Friday said it has entered into an agreement with Ramco Systems to bring all maintenance, repair and overhaul operations on to a common IT platform. Nacil is the holding company of national air carrier Air India and erstwhile Indian while Ramco Systems is a leading aviation software solutions company. "Air India will soon bring all areas of functioning of its maintenance, repair and overhaul facility on to a common IT platform with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and bringing cost-effectiveness," it said.
Ramco wins Air India’s MRO order

S Shyamala
Chennai

SOFTWARE product company Ramco Systems announced on Monday that it has won an order from National Aviation Company of India (NACIL) to maintain, repair and overhaul (MRO) aircraft operations. NACIL runs Air India, Indian Airlines, Air India Express and Alliance.

As part of the agreement, Air India will soon bring all areas of functioning of its MRO facility to a common information technology platform to increase aircraft availability, reduce inventory, ensure quicker turnaround times and improve cost effectiveness, a company release said.

Ramco’s software will help automate the business processes including line and heavy maintenance, component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, payments and accounting. This would also enable the airline to improve its revenue through more third party MRO jobs.

The software shall also be integrated with corporate ERP solution (Enterprise resource planning) in the near future. The size of the deal was not revealed.

According to Kamesh Ramamoorthy, COO of Ramco, last year was a disaster for the aviation industry worldwide and this directly impacted the company. However, market conditions improved in the last two quarters and Ramco is seeing traction for its maintain, repair and overhaul offerings in both the overseas and domestic segments, he told FC.

“We will announce a couple of mega deals in the aviation segment in the coming months. Ramco is hoping for about 50 per cent growth in the business especially from India, West Asia and North Africa,” he added.

Close 40 per cent of Ramco’s revenue comes from India, about 25 per cent from USA, 25 per cent from West Asia and Africa and 10 per cent from other geographies. Ramco Systems’ standalone revenue increased from Rs 96.90 crore to Rs 108.85 crore for the year ended March 31, 2010.

shyamalaseetharaman@mydigitofc.com

Publication: Financial Chronicle
## Ramco wins prestigious order from NACIL for MRO offerings

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<td><a href="http://www.indiainfoline.com/Markets/News/Ramco-Systems-hardens-on-new-order-win/3308009166">http://www.indiainfoline.com/Markets/News/Ramco-Systems-hardens-on-new-order-win/3308009166</a></td>
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Air India appoints Ramco Systems for software package: report
India Infoline News Service / 13:05, Sep 25, 2010

The report stated that the airline plans to bring all MRO areas onto a common information technology platform

Air India has appointed Ramco Systems for designing an software package for its maintenance, repair and overhaul (MRO) facility, according to a report.

The report stated that the airline plans to bring all MRO areas onto a common information technology platform with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and ensuring cost effectiveness.

AI to use Ramco Systems’ aviation software package for MRO

New Delhi, Sept 24 (PTI) Aiming to bring all maintenance, repair and overhaul (MRO) facility on a common IT platform, Air India has signed an agreement with Ramco Systems Limited for providing the aviation software solution. With an objective of increasing aircraft availability, reducing...

Ramco to design software for Air India MRO facility

Saturday - Sep 25, 2010, 11:35am (GMT+5.5)

Mumbai (IANS) - Air India has appointed Ramco Systems, a city-based software solutions provider, for designing an software package for its maintenance, repair and overhaul (MRO) facility, a spokesperson of the national carrier said here Friday.
AI plans to bring all MRO areas onto a common information technology platform with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and ensuring cost effectiveness.

The new software will help automate the business processes and heavy maintenance component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, accounting and payment function, besides others.

This would entail benefits like improvement in turnaround time of business processes, help increase aircraft availability, reduced float requirement and consequent reduction in inventory, besides increasing productivity of all resources.

The system would also help the airline to improve its revenue earning through more third party MRO jobs, the spokesperson said.

**Publication:**

**Air India engages Ramco Systems for MRO Software Package**

New Delhi: India | Sep 25, 2010
Source: NewKerala

Ramco Systems Limited. "It will help increase aircraft availability, reduce inventory, ensure quicker turnaround times and bring cost effectiveness," said Air India. The coordination software would help automate the business processes of line and heavy maintenance, component and engine... FULL ARTICLE AT NewKerala

**Publication:**

Saturday, September 25, 2010

**AI to use Ramco Systems' aviation software package for MRO**

New Delhi: With an objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and bringing cost effectiveness, the National Aviation Company of India Limited (NACIL), that runs Air India, has entered into an agreement with Ramco Systems Limited in Mumbai yesterday, an Air India spokesperson said. The software would help in automating business processes of line and heavy maintenance, component and engine maintenance, quality assurance, production, planning and
control, material procurement, inventory, payments and accounting functions and others, he added. Apart from it, the solution would also help on improvement in turnaround time of business processes, leading to increased aircraft availability, reduced float requirement and consequent reduction in inventory.

Publication: Only Software Blog

Ramco to design software for Air India MRO facility

September 24th, 2010
ShareAI plans to bring all MRO areas onto a common information technology platform with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and ensuring cost effectiveness.

The new software will help automate the business processes and heavy maintenance component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, accounting and payment function, besides others.

This would entail benefits like improvement in turnaround time of business processes, help increase aircraft availability, reduced float requirement and consequent reduction in inventory, besides increasing productivity of all resources.

The system would also help the airline to improve its revenue earning through more third party MRO jobs, the spokesperson.

Online Newspaper
VAMBAN NEWS

Ramco to Design Software for Air India MRO Facility
Mumbai, Sep 24 – Air India has appointed Ramco Systems, a city-based software solutions provider, for designing an software package for its maintenance, repair and overhaul (MRO) facility, a spokesperson of the national carrier said here Friday.

AI plans to bring all MRO areas onto a common information technology platform with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and ensuring cost effectiveness.
The new software will help automate the business processes and heavy maintenance component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, accounting and payment function, besides others.

This would entail benefits like improvement in turnaround time of business processes, help increase aircraft availability, reduced float requirement and consequent reduction in inventory, besides increasing productivity of all resources.

The system would also help the airline to improve its revenue earning through more third party MRO jobs, the spokesperson said.

Publication:  **Metros Live**

**Ramco to design software for Air India MRO facility**

Posted on September 24, 2010 by chetanz

Mumbai, Sep 24 (IANS) Air India has appointed Ramco Systems, a city-based software solutions provider, for designing an software package for its maintenance, repair and overhaul (MRO) facility, a spokesperson of the national carrier said here Friday.

AI plans to bring all MRO areas onto a common information technology platform with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and ensuring cost effectiveness.

The new software will help automate the business processes and heavy maintenance component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, accounting and payment function, besides others.

This would entail benefits like improvement in turnaround time of business processes, help increase aircraft availability, reduced float requirement and consequent reduction in inventory, besides increasing productivity of all resources.

The system would also help the airline to improve its revenue earning through more third party MRO jobs, the spokesperson said.
Ramco Systems software for NACIL MRO

PTI | 09:09 PM, Sep 24, 2010

Chennai, Sep 24 (PTI) National Aviation Company of India Ltd (NACIL), which operates Air India, Indian Airlines, Air India Express and Alliance, has entered into an agreement with software solutions firm Ramco Systems for providing maintenance, repair and overhaul (MRO) facility of all aircraft under one IT platform. "Air India would soon bring all areas of functioning of its MRO facility onto a common IT platform, with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and bringing cost-effectiveness", Air India said in a statement here. The software provided by Ramco Systems would help automate the business processes of line and heavy maintenance, component and engine maintenance, quality assurance, production, planning and control, material procurement among others, it said. Through the agreement, the airline would also be able to improve its revenue earning through more third party MRO jobs, it said. The software would also be integrated with corporate ERP solutions in the near future, the statement added.

Nacil in JV for IT platform

National Aviation Company of India on Friday said it has entered into an agreement with Ramco Systems to bring all maintenance, repair and overhaul operations on to a common IT platform. Nacil is the holding company of national air carrier Air India and erstwhile Indian while Ramco Systems is a leading aviation software solutions company. “Air India will soon bring all areas of functioning of its maintenance, repair and overhaul facility on to a common IT platform with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and bringing cost-effectiveness,” it said.
Aiming to bring all maintenance, repair and overhaul (MRO) facility on a common IT platform, Air India has signed an agreement with Ramco Systems Limited for providing the aviation software solution.

With an objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and bringing cost effectiveness, the National Aviation Company of India Limited (NACIL), that runs Air India, has entered into an agreement with Ramco Systems Limited in Mumbai yesterday, an Air India spokesperson said. The software would help in automating business processes of line and heavy maintenance, component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, payments and accounting functions and others, he added.

Apart from it, the solution would also help on improvement in turnaround time of business processes, leading to increased aircraft availability, reduced float requirement and consequent reduction in inventory. "It would also help increase productivity and enable the airline to improve its revenue earning through more third party MRO jobs. The software shall also be integrated with corporate ERP solutions in the near future," the spokesperson said.
AI plans to bring all MRO areas onto a common information technology platform with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and ensuring cost effectiveness.

The new software will help automate the business processes and heavy maintenance component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, accounting and payment function, besides others.

This would entail benefits like improvement in turnaround time of business processes, help increase aircraft availability, reduced float requirement and consequent reduction in inventory, besides increasing productivity of all resources.

The system would also help the airline to improve its revenue earning through more third party MRO jobs, the spokesperson said.

Publication: ThaiIndian News

Ramco to design software for Air India MRO facility
Friday, September 24, 2010 7:22:08 PM by IANS (Leave a comment)
Mumbai, Sep 24 (IANS) Air India has appointed Ramco Systems, a city-based software solutions provider, for designing an software package for its maintenance, repair and overhaul (MRO) facility, a spokesperson of the national carrier said here Friday.
AI plans to bring all MRO areas onto a common information technology platform with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and ensuring cost effectiveness.

The new software will help automate the business processes and heavy maintenance component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, accounting and payment function, besides others.

This would entail benefits like improvement in turnaround time of business processes, help increase aircraft availability, reduced float requirement and consequent reduction in inventory, besides increasing productivity of all resources.
The system would also help the airline to improve its revenue earning through more third party MRO jobs, the spokesperson said.

Publication: Business Standard

NACIL in tie-up with Ramco Systems

Press Trust of India / Mumbai September 24, 2010, 19:14 IST

National Aviation Company of India Limited today said that it has entered into an agreement with Ramco Systems Limited to bring all maintenance, repair and overhaul operations on to a common IT platform.

NACIL is the holding company of national air carrier Air India and erstwhile Indian, while Ramco Systems is a leading aviation software solutions company.

"Air India will soon bring all areas of functioning of its maintenance, repair and overhaul (MRO) facility on to a common IT platform with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and bringing cost-effectiveness," a press release issued here stated.

This software will help automate the business processes of line and heavy maintenance, component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, payments and accounting functions, among others, it said.

The benefits of the solution include an improvement in the turnaround time of business processes, leading to increased aircraft availability, a reduced float requirement and a consequent reduction in inventory. It will also help increased productivity of all resources.

This would also enable the airline to improve revenue generation through more third-party MRO jobs, the release said, adding that the software will also be integrated with corporate ERP solutions in the near future.
Air India engages Ramco for software package for MRO management

The National Aviation Company of India Limited (NACIL), which runs national carrier Air India, has entered into an agreement with Ramco Systems Limited, an aviation software solutions company, for a software package for managing its Maintenance, Repair and Overhaul (MRO) facility.

An Air India press release said the airline would soon bring all areas of functioning of its MRO facility onto a common IT platform with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and bringing cost effectiveness.

The release said the software would help automate the business processes of line and heavy maintenance, component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, payments and accounting functions, among others.

It said the benefits of the solution include an improvement in turnaround time of business processes, leading to increased aircraft availability, reduced float requirement and consequent reduction in inventory. It would also help increase productivity of all resources. This would also enable the airline to improve its revenue earning through more third party MRO jobs.

The software shall also be integrated with corporate ERP solutions in the near future, the release added.

AEROSPACE DIARY

Saturday, September 25, 2010

Air India Parent Contracts Ramco To Integrate Maintenance IT

Aviation Week
Sep 24, 2010

By Neelam Mathews
NEW DELHI
National Aviation Company of India Ltd. (NACIL), parent company of Air India, has inked an accord with software supplier Ramco Systems Ltd. that will enable the carrier to bring all areas of its maintenance, repair and overhaul facility onto a common information technology platform.

The agreement with NACIL will help increase aircraft availability and reduce inventory, ensuring quicker turnaround times and improving cost-effectiveness. The Ramco software will help automate the business processes of line and heavy maintenance, component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, payments and accounting functions, among others.

**Publication:**

**Ramco Bags Order From NACIL To Provide MRO Offerings 9/27/2010 12:27 AM ET**

(RTNN) - Ramco Systems Ltd., a leading software company, said it had bagged an order from National Aviation Company of Indian Ltd., or NACIL, for its maintenance, repair and overhaul or MRO suite of Aviation software offerings.

As per agreement, Ramco will provide its complete suite of MRO offerings to NACIL which operates Air India, Indian Airlines, Air India Express and Alliance.

Ramco's solutions will benefit NACIL by improving the turnaround time of business processes, leading to increased aircraft availability, reduced float requirement and consequent reduction in inventory. This would also enable the airline to improve its revenue earning through more third part MRO jobs. The software shall also be integrated with corporate ERP solutions in the near future.

Air India will soon bring all areas of functioning of its MRO facility on to a common IT platform, with the objective of increasing aircraft availability, reducing inventory, ensuring quicker turnaround times and bringing cost effectiveness. This software will help automate the business processes of line and heavy maintenance, component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, payments and accounting functions, among others.

At the BSE, Ramco Systems shares are now trading at Rs.129.95, up by 2.73% from the previous close.
Ramco wins Air India’s MRO order

By S Ronendra Singh, S Shyamala Sep 27 2010 , Chennai

Software product company Ramco Systems announced on Monday that it has won an order from National Aviation Company of India (NACIL) to maintain, repair and overhaul (MRO) aircraft operations. NACIL runs Air India, Indian Airlines, Air India Express and Alliance.

As part of the agreement, Air India will soon bring all areas of functioning of its MRO facility to a common information technology platform to increase aircraft availability, reduce inventory, ensure quicker turnaround times and improve cost effectiveness, a company release said.

Ramco’s software will help automate the business processes including line and heavy maintenance, component and engine maintenance, quality assurance, production, planning and control, material procurement, inventory, payments and accounting. This would also enable the airline to improve its revenue through more third party MRO jobs.

The software shall also be integrated with corporate ERP solution (enterprise resource planning) in the near future. The size of the deal was not revealed.

According to Kamesh Ramamoorthy, COO of Ramco, last year was a disaster for the aviation industry worldwide and this directly impacted the company. However, market conditions improved in the last two quarters and Ramco is seeing traction for its maintain, repair and overhaul offerings in both the overseas and domestic segments, he told FC.

“We will announce a couple of mega deals in the aviation segment in the coming months. Ramco is hoping for about 50 per cent growth in the business especially from India, West Asia and North Africa,” he added.
Close 40 per cent of Ramco’s revenue comes from India, about 25 per cent from USA, 25 per cent from West Asia and Africa and 10 per cent from other geographies. Ramco Systems’ standalone revenue increased from Rs 96.90 crore to Rs 108.85 crore for the year ended March 31, 2010.

Publication:

Ramco Systems hardens on new order win

Capital Market / 10:43 , Sep 27, 2010

Ramco Systems gained 1.7% to Rs 128.65 at 10:41 IST on BSE, after the company secured an order from National Aviation Company of India for providing maintenance, repair and overhaul suite of aviation software offerings.

The company announced the new order win before trading hours today, 27 September 2010.

Meanwhile, the BSE Sensex was up 162.77 points, or 0.81% at 20,207.95.

On BSE, 1.09 lakh shares were traded in the counter as against an average daily volume of 34,463 shares in the past one quarter.

The stock hit a high of Rs 132.75 and a low of Rs 124.35 so far during the day. The stock had hit a 52-week high of Rs 139 on 30 April 2010 and a 52-week low of Rs 84.15 on 3 November 2009.

The small-cap stock had outperformed the market over the past one month till 24 September 2010, rising 17.84% compared with the Sensex's return of 9.47%. It had also outperformed the market in past one quarter, gaining 22.22% as against 13.06% rise in the Sensex.

The company has an equity capital of Rs 15.42 crore. Face value per share is Rs 10.

As per the agreement, Ramco Systems will provide complete suite of maintenance, repair & overhaul (MRO) offerings to National Aviation Company of India (NACIL) which operates Air India, Indian Airlines, Air India Express and Alliance. The financial details of the contract were not disclosed.
Ramco Systems' consolidated net profit fell 7.41% to Rs 0.25 crore on 6.77% rise in net sales to Rs 44.30 crore in Q1 June 2010 over Q4 March 2010.

Publication:

Ramco Wins Prestigious Order from NACIL for MRO Offerings

Ramco Systems, the Global Aviation Maintenance & Engineering (M&E) and Maintenance, Repair & Overhaul (MRO) software provider, announced a prestigious order win from National Aviation Company of India Limited (NACIL) for its suite of Aviation software offerings. As per the agreement, Ramco will provide its complete suite of Series 5 M&E and MRO products to NACIL, which operates Air India, Indian Airlines, Air India Express and Alliance.