Ramco ties up with ESIS for e-commerce procurement

fe Bureau

Chennai, Apr 20: Chennai-based aviation maintenance and engineering, repair, overhaul and enterprise software provider, Ramco Systems and e-commerce solutions provider, ESIS, have announced a partnership that extends Ramco's repair, procurement and invoicing functions directly into the supply chain. According to a release, the partnership leverages all versions of Ramco's industry-leading aviation software solutions in maintenance and enterprise resource planning.

The partnership offers a combined expertise of both companies who are experts in procurement optimisation.

The solution, 'Ramco eProcurement, powered by ESIS', connects Ramco's customers, both on-premise and on-demand, with the extensive supplier-based connected to the ESIS network, eliminating software and hardware costs typically associated with purchasing e-commerce systems.

Ramco's partnership with ESIS expands standard processes that include all supply chain communications, including repair orders, request for quote and bid responses, purchase orders and acknowledgements, change orders and acknowledgements, planning schedules, invoices, ship notices and online bar coding.

"Leveraging Ramco's enterprise systems with ESIS existing network of over 25,000 suppliers is a great win-win for customers and their supply chains," said Derek Baggerly, CEO, ESIS. He added: "Procurement and e-commerce systems are notoriously complex at both ends of the supply equation in providing an end-to-end Saas solution from industry leaders."

Jim Fitzgerald, president, global aviation-solutions and enterprise applications- America, Ramco, "Ramco has simplified these purchasing and procurement processes. The partnership with ESIS removes the barriers typically associated with electronic commerce imposed by current EDI Spec2000 and other standards that made the cost of B2B networks prohibitive for most companies," said.

Ramco Systems ties with ESIS for supply chain integration

Chennai, Apr 17: Ramco, the Global Aviation Maintenance & Engineering (M&E), Maintenance, Repair & Overhaul (MRO) and Enterprise software provider, and ESIS, the largest open Supply Chain network, announced a partnership that extends Ramco's repair, procurement and invoicing functions directly into the supply chain. The partnership leverages all versions of Ramco's industry-leading Aviation Software Solutions in M&E, MRO and Enterprise Resource Planning. The partnership with ESIS' Harmony Order Management (HOM) network provides seamless, out of the box supply chain integration as a fully hosted Software as a Service (SaaS) solution.

The Ramco ESIS' partnership combines two long-time experts in procurement optimization. The solution, "Ramco eProcurement, powered by ESIS," connects Ramco's customers, both on-premise and on-demand, with the extensive supplier base connected to the ESIS network, eliminating the software and hardware costs typically associated with purchasing e-commerce systems of the past. The combination provides a simple and affordable solution built on the best-of-breed flexibility and innovation for forward-looking purchasing departments who need a proven solution. This level of integration of requisitions, repair orders, approvals, purchasing, receiving, inventory and invoicing processes, transforms the business of procurement into a strategic capability.

Further, Ramco's partnership with ESIS expands standard processes that include all supply chain communications, including Repair Orders, Request for Quote and Bid Responses, Purchase Orders and Acknowledgments, Change Orders and Acknowledgments, Planning Schedules, Invoices, Ship Notices and online Bar Coding.

"Leveraging Ramco's Enterprise Systems with ESIS' existing network of over 25,000 suppliers is a great win-win for customers and their supply chains," said Derek Baggerly, CEO of ESIS. "Procurement and e-commerce systems are notoriously complex for both ends of the supply equation; by providing an end-to-end SaaS solution from industry leaders, ESIS and Ramco created two benefits that are typically so hard to bring together – ESIS & Ramco provide real ROI while actually making the process simpler for all involved."

We now have an economical solution that connects ones enterprise with hundreds of suppliers and not just the vital few that are technology savvy," said Jim Fitzgerald, Ramco's President of Global Aviation Solutions & Enterprise Applications. Americas.

Pyramid IT bags Jindal Steel order

Chennai, Apr 17: Country's leading IT and software solutions provider Pyramid IT recently bagged a Business Process Management (BPM) order from Jindal Steel (JSPL) – a ECM Product Suite at JSPL's Angul site in Orissa has already started and has started a Green-Mission world truly requires today. Pyramid IT has won on account of its innovative and agile line of ECM

Ramco Systems and ESIS in Partnership Providing Seamless Supply Chain Integration

(PR Web Via Acquire Media NewsEdge) Ramco, the Global Aviation Maintenance & Engineering (M&E), Maintenance, Repair & Overhaul (MRO) and Enterprise software provider, and ESIS, the largest open Supply Chain network, announced a partnership that extends Ramco's repair, procurement and invoicing functions directly into the supply chain. The partnership leverages all versions of Ramco's industry-leading Aviation Software Solutions in M&E, MRO and Enterprise Resource Planning. The partnership with ESIS' Harmony Order Management (HOM) network provides seamless, out of the box supply chain integration as a fully hosted Software as a Service (SaaS) solution.

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About Ramco Ramco Systems, part of the $815 Million Ramco Group, has over 600 global customers running its business-process, web-centric enterprise suite of applications and is the world's largest provider of Aviation Maintenance & Engineering (M&E) and Maintenance Repair & Overhaul (MRO) software solutions. Ramco offers its software solutions, on-premise (in-house) or through an Application Service Provider (ASP). Ramco's customers include Pinnacle Airlines, Caribbean Airlines, Chautauqua Airlines, Republic Airlines, AeroMexico Connect, Air Medical Group, Shuttle America, Air Evac LifeTeam, Air Evac EMS, El Al Israel Airlines Ltd., PHI, TACA Regional, JEJU Air Co. Ltd. Indian Airlines, SpiceJet, KD Avia, Air New Zealand's-Safe Air Limited MRO Operation, AlSalam Aircraft Co., Jazeera Airways, ADAC Luftfahrt Technik, ERA Helicopters, AirWorks, EnerJet, Air Methods and Yemen Airways amongst others. For more information, visit Ramco online at www.ramcoaviation.com.

About ESIS ESIS Inc., founded in 1992, provides outsourced e-commerce solutions for procurement. A leader in its field, ESIS counts over 25,000 e-commerce partners and 200+ major manufacturers as users of its web-enabled application, the Harmony Order Management (HOM) System. The company offers a complete suite of customized e-commerce application services to enable its customers to integrate their data without the expense of developing new in-house applications and analysis programs. ESIS clients include Fortune 500 companies across multiple industries. http://www.esisinc.com/ Contact : Ramco Systems - Aviation Solutions - Thomas Deluca : (718) 835-2112 tdeluca(at)rsc(dot)ramco(dot)com # # # Read the full story at http://www.prweb.com/releases/2010/04/prweb3867664.htm.

http://www.bloombergutv.com/stock-market/stocks/commentary/387062/-ramco-systems-and-esis-in-partnership-providing-seamless-supply-chain-integration.html

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http://worldprwire.typepad.com/blog/2010/04/ramco-systems-and-esis-in-partnership-providing-seamless-supply-chain-integration.html

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http://www.stockmarketsreview.com/news/4690/

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http://smartinvestor.in/market/story-25505-storydet-
Ramco_Systems_up_11_on_pact_with_ESIS.htm

Ramco Systems up 11% on pact with ESIS
Ramco Systems is trading higher by 11% at Rs 122 after the company announced a partnership with ESIS for providing seamless supply chain integration.

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"Leveraging Ramco's Enterprise Systems with ESIS' existing network of over 25,000 suppliers is a great win-win for customers and their supply chains," said Derek Baggerly, CEO of ESIS.

The stock opened at Rs 113 and touched high of Rs 125 in intra-day deals. Around 163,000 shares have changed hands on the counter so far on the BSE.

http://www.cafestocks.com/newsDetails.do?newsId=9000079309

Ramco Systems, India's leading software company has entered into partnership with ESIS, the largest open supply chain network that extends Ramco's repair, procurement and invoicing functions directly into the supply chain.

The partnership will leverage all versions of Ramco's industry-leading aviation software solutions in M&E, MRO and enterprise resource planning. The partnership with ESIS' Harmony Order Management (HOM) network provides seamless, out-of-the-box supply chain integration as a fully hosted Software as a Service (SaaS) solution.

The alliance will provide a simple and affordable solution built on the best-of-breed flexibility and innovation for forward-looking purchasing departments who need a proven solution.

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http://www.rttnews.com/Content/IndianNews.aspx?Id=1271235&SM=1

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April 19,2010 | Last update 1 hour ago

http://www.moneylife.in/article/8/4822.html

Ramco Systems (up 6.9%) has entered into an agreement to provide its repair, procurement and invoicing functions to ESIS. The partnership will leverage all versions of Ramco System's aviation software, maintenance repair & overhaul systems and enterprise resource planning.

http://www.indiainfoline.com/Markets/News/Sensex-remain-under-pressure/4816941591

Shares of Ramco Systems have shot up by over 10% to Rs122 after the company announced a partnership with ESIS that extends Ramco's repair, procurement and

invoicing functions directly into the supply chain. The partnership leverages all versions of Ramco's industry-leading Aviation Software Solutions in M&E, MRO and Enterprise Resource Planning.

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http://www.reliancemoney.com/markets.aspx?page=markets/mktdetailstory&tabid=1&sno=387062&Tab=0

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***Powered by* Capital Market - Live News**
 Source:

http://www.newsguide.us/technology/all/?date=2010-04-14

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category: TECHNOLOGY : TECHNOLOGY
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Ramco Systems hardens on forging alliance

The company made the announcement after trading hours on 15 April 2010.

Meanwhile, the BSE Sensex was down 19.12 points, or 0.11%, to 17,620.14

On BSE, 2.85 lakh shares were traded in the counter. The stock had an average daily volume of 12,272 shares in the past one quarter.

The stock hit a high of Rs 124.75 and a low of Rs 111 so far during the day. The stock has a 52-week high of Rs 136.65 on 29 September 2009 and a 52-week low of Rs 50.50 on 29 April 2009.

The small-cap stock outperformed the market over the past one month till 15 April 2010, rising 12.29% compared with the Sensex's 2.76% rise. However, it underperformed the market in past one quarter, declining 2.95% as against 0.48% rise in the Sensex.

The company's current equity is Rs 15.35 crore. Face value per share is Rs 10.

As per the terms of the partnership, Ramco Systems will provide its repair, procurement and invoicing functions to ESIS. The partnership will leverage all versions of Ramco System's industry leading aviation software solutions, maintenance repair & overhaul and enterprise resource planning. Ramco Systems will provide standard processes that include all supply chain communications, including repair orders, request for quote and bid responses, purchase orders and acknowledgments, change orders and acknowledgments, planning schedules, invoices, ship notices and online bar coding to ESIS.

Ramco Systems reported net profit of Rs 2.22 crore in Q3 December 2009 as compared to net loss of Rs 1.03 crore in Q2 September 2009. Net sales rose 10.27% to Rs 27.79 crore in Q3 December 2009 over Q2 September 2009.

By Tulemino Antao

MUMBAI, APR 16 (TickerPlant News): Shares of Ramco Systems were up near 9% Friday on hopes the company's partnership with ESIS for providing procurement solutions will provide it with an advantage over competitors.

"Primary benefits from the partnership include a greatly improved accuracy and reduction in workload for several procurement processes experienced by both the Ramco customer and customers' suppliers," John F. Stone, director--product and market management, global aviation solutions, Americas--of Ramco told TickerPlant News in an email response.

Stone said the procurement solutions' partnership will also give the company an advantage over its competitors in getting aviation clients as it will eliminate costly integrations and set up fees that are usually associated with electronic purchasing solutions.

At 2:31PM Ramco Systems share was traded at Rs 120 on the National Stock Exchange, up 9% from previous close.

http://www.worldnew.info/news/2010/04/ramco-systems-and-esis-in-partnership-providing-seamless-supply-chain-integration/

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April 14, 2010 by World news

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integration as a fully hosted Software as a Service (SaaS) solution. (PRWeb Apr 14, 2010)

http://www.prweb.com/releases/2010/04/prweb3867664.htm

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Ltd. Indian Airlines, SpiceJet, KD Avia, Air New Zealand's-Safe Air Limited MRO
Operation, AlSalam Aircraft Co., Jazeera Airways, ADAC Luftfahrt Technik, ERA
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http://www.esisinc.com/

http://www.indiaprwire.com/pressrelease/information-
technology/2010041548208.htm

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http://www.in.com/news/science-technology-news/ramco-systems-esis-partner-for-supply-chain-integration-13579641-fa8954f1684b29900a199a65268f30bab7e878cf-rhp.html

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http://biztech2.in.com/india/news/scm/ramco-systems-esis-partner-for-supply-chain-integration/80882/0

Ramco Systems, ESIS Partner For Supply Chain Integration

By: Biztech2 Staff | Apr 19, 2010

Ramco and ESIS have announced a partnership that extends Ramco's repair, procurement and invoicing functions directly into the supply chain. The partnership leverages all versions of Ramco's Aviation Software Solutions in M&E, MRO and Enterprise Resource Planning.

The partnership with ESIS' Harmony Order Management (HOM) network provides seamless, out of the box supply chain integration as a fully hosted Software as a Service (SaaS) solution.

"Leveraging Ramco's Enterprise Systems with ESIS' existing network of over 25,000 suppliers is a great win-win for customers and their supply chains," said Derek Baggerly, CEO, ESIS. "Procurement and e-commerce systems are notoriously complex for both ends of the supply equation; by providing an end-to-end SaaS solution from industry leaders, ESIS and Ramco created two benefits that are typically so hard to bring together - ESIS & Ramco provide real ROI while actually making the process simpler for all involved."

"Ramco has simplified these purchasing and procurement processes. The partnership with ESIS removes the barriers typically associated with electronic commerce imposed by current EDI, Spec2000 and other standards that made the cost of B2B networks prohibitive for most companies. We now have an economical solution that connects ones enterprise with hundreds

of suppliers and not just the vital few that are technology savvy," said Jim Fitzgerald, President of Global Aviation Solutions & Enterprise Applications, Americas, Ramco.

http://news.pluggd.in/ramco-systems-and-esis-in-partnership-providing-seamless-supply-chain-integration-221/

Ramco Systems and ESIS in partnership providing seamless supply chain integration

Ramco, the Global Aviation Maintenance & Engineering (M&E), Maintenance, Repair & Overhaul (MRO) and Enterprise software provider, and ESIS, the largest open Supply Chain network, announced a partnership that extends Ramco's repair, procurement and invoicing functions directly into the supply chain.

April 15, 2010 /India PRwire/ -- Ramco, the Global Aviation Maintenance & Engineering (M&E), Maintenance, Repair & Overhaul (MRO) and Enterprise software provider, and ESIS, the largest open Supply Chain network, announced a partnership that extends Ramco's repair, procurement and invoicing functions directly into the supply chain. The partnership leverages all versions of Ramco's industry-leading Aviation Software Solutions in M&E, MRO and Enterprise Resource Planning. The partnership with ESIS' Harmony Order Management (HOM) network provides seamless, out of the box supply chain integration as a fully hosted Software as a Service (SaaS) solution.

The Ramco ESIS' partnership combines two long-time experts in procurement optimization. The solution, "*Ramco eProcurement, powered by ESIS,*" connects Ramco's customers, both on-premise and on-demand, with the extensive supplier base connected to the ESIS network, eliminating the software and hardware costs typically associated with purchasing e-commerce systems of the past. The combination provides a simple and affordable solution built on the best-of-breed flexibility and innovation for forward-looking purchasing departments who need a proven solution. This level of integration of requisitions, repair orders, approvals, purchasing, receiving, inventory and invoicing processes, transforms the business of procurement into a strategic capability. Further, Ramco's partnership with ESIS expands standard processes that include all supply chain communications, including Repair Orders, Request for Quote and Bid Responses, Purchase Orders and Acknowledgments, Change Orders and Acknowledgments, Planning Schedules, Invoices, Ship Notices and online Bar Coding.

"Leveraging Ramco's Enterprise Systems with ESIS' existing network of over 25,000 suppliers is a great win-win for customers and their supply chains," said Derek Baggerly, CEO of ESIS. "Procurement and e-commerce systems are notoriously complex for both ends of the supply equation; by providing an end-to-end SaaS solution from industry leaders, ESIS and Ramco created two benefits that are typically so hard to bring together - ESIS & Ramco provide real ROI while actually making the process simpler for all involved."

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SiliconIndia

http://www.siliconindia.com/shownews/Ramco_partners_with_ESIS_to_provide_supply_chain_integration-nid-67229.html

Ramco partners with ESIS to provide supply chain integration

Chennai: Ramco, the global aviation maintenance and engineering (M&E), maintenance, repair and overhaul (MRO) and enterprise software provider, and ESIS, the open supply chain network, announced a partnership that extends Ramco's repair, procurement and invoicing functions directly into the supply chain. The partnership leverages all versions of Ramco's industry-leading aviation software solutions in M&E, MRO and enterprise resource planning. The partnership with ESIS' harmony order management (HOM) network provides seamless, out of the box supply chain integration as a fully hosted Software as a Service (SaaS) solution.

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